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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): November 30, 2005

**The Williams Companies, Inc.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other  
jurisdiction of  
incorporation)

1-4174  
(Commission  
File Number)

73-0569878  
(I.R.S. Employer  
Identification No.)

One Williams Center, Tulsa, Oklahoma  
(Address of principal executive offices)

74172  
(Zip Code)

Registrant's telephone number, including area code: 918/573-2000

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240-14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
- 
-

Item 7.01. Regulation FD Disclosure.

The Williams Companies, Inc. ("Williams") wishes to disclose for Regulation FD purposes its slide presentation, furnished herewith as Exhibit 99.1, to be utilized during a public conference call and webcast the morning of November 30, 2005.

The slide presentation is being furnished pursuant to Item 7.01, Regulation FD Disclosure. The information furnished is not deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, is not subject to the liabilities of that section and is not deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

Item 9.01. Financial Statements and Exhibits.

- (a) None
- (b) None
- (c) Exhibits

Exhibit 99.1 Copy of Williams' slide presentation dated November 30, 2005.

Pursuant to the requirements of the Securities Exchange Act of 1934, Williams has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE WILLIAMS COMPANIES, INC.

Date: November 30, 2005

/s/ Brian K. Shore  
Name: Brian K. Shore  
Title: Secretary

INDEX TO EXHIBITS

EXHIBIT  
NUMBER

DESCRIPTION

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Exhibit 99.1

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Copy of Williams' slide presentation dated November 30, 2005.

# Williams Midstream & Power Update

November 30, 2005



# Forward Looking Statements

Our reports, filings, and other public announcements might contain or incorporate by reference statements that do not directly or exclusively relate to historical facts. Such statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. You typically can identify forward-looking statements by the use of forward-looking words, such as "anticipate," "believe," "could," "continue," "estimate," "expect," "forecast," "may," "plan," "potential," "project," "schedule," "will," and other similar words. These statements are based on our intentions, beliefs, and assumptions about future events and are subject to risks, uncertainties, and other factors. Actual results could differ materially from those contemplated by the forward-looking statements. In addition to any assumptions and other factors referred to specifically in connection with such statements, other factors could cause our actual results to differ materially from the results expressed or implied in any forward-looking statements. Those factors include, among others:

- Our businesses are subject to complex government regulations that are subject to changes in the regulations themselves or in their interpretation or implementation;
- Our ability to gain adequate, reliable and affordable access to transmission and distribution assets due to the FERC and regional regulation of wholesale market transactions for electricity and gas;
- Our gas sales, transmission and storage operations are subject to government regulations and rate proceedings that could have an adverse impact on our ability to recover the costs of operating our pipeline facilities;
- The different regional power markets in which we compete or will compete in the future have changing regulatory structures;
- Our risk measurement and hedging activities might not prevent losses;
- Electricity, natural gas liquids and gas prices are volatile and this volatility could adversely affect our financial results, cash flows, access to capital and ability to maintain existing businesses;
- We might not be able to successfully manage the risks associated with selling and marketing products in the wholesale energy markets;
- Our operating results might fluctuate on a seasonal and quarterly basis;
- Risks related to laws of other countries, taxes, economic conditions, fluctuations in currency rates, political conditions and policies of foreign governments;
- Legal proceedings and governmental investigations related to our business;
- Recent developments affecting the wholesale power and energy trading industry sector that have reduced market activity and liquidity;
- Because we no longer maintain investment grade credit ratings, our counterparties have required us to provide higher amounts of credit support;
- Despite our restructuring efforts, we may not attain investment grade ratings;
- Institutional knowledge represented by our former employees now employed by our outsourcing service provider might not be adequately preserved;
- Failure of the outsourcing relationship might negatively impact our ability to conduct our business;
- Our ability to receive services from outsourcing provider locations outside the United States might be impacted by cultural differences, political instability, or unanticipated regulatory requirements in jurisdictions outside the United States;
- We could be held liable for the environmental condition of any of our assets, which could include losses or costs of compliance that exceed our current expectations;
- Environmental regulation and liability relating to our business will be subject to environmental legislation in all jurisdictions in which it operates, and such legislation may be subject to change;
- Potential changes in accounting standards that might cause us to revise our financial disclosure in the future, which might change the way analysts measure our business or financial performance;
- The continued availability of natural gas reserves to our natural gas transmission and midstream businesses;
- Our drilling, production, gathering, processing and transporting activities involve numerous risks that might result in accidents and other operating risks and costs;
- Compliance with the Pipeline Improvement Act may result in unanticipated costs and consequences;
- Estimating reserves and future net revenues involves uncertainties and negative revisions to reserve estimates and oil and gas price declines may lead to impairment of oil and gas assets;
- The threat of terrorist activities and the potential for continued military and other actions;
- The historic drilling success rate of our exploration and production business is no guarantee of future performance; and
- Our assets and operations can be affected by weather and other phenomena.

In light of these risks, uncertainties, and assumptions, the events described in the forward-looking statements might not occur or might occur to a different extent or at a different time than we have described. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



## Agenda

- Midstream Update 8:30 a.m. - 10:30 a.m.
- Break 10:30 a.m. - 10:45 a.m.
- Power Update 10:45 a.m. - 12:15 p.m.



# Williams Midstream & Power Update

Steve Malcolm  
Chairman, President & CEO





# Midstream Update

Alan Armstrong  
Senior Vice President, Midstream

November 30, 2005

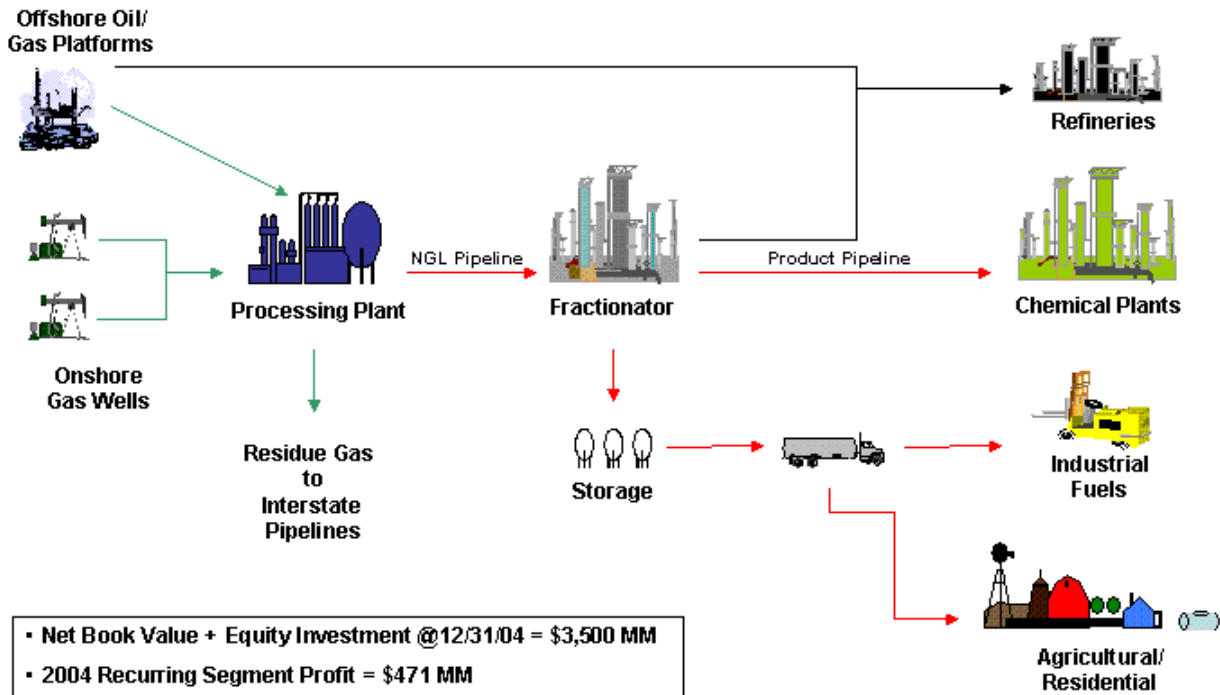


# Agenda

- Midstream Strategy and Outlook Alan Armstrong
- Midstream Deepwater Gulf of Mexico Story Rory Miller
- Dissecting Midstream's Earnings Dave Darcey
- Conclusion and Wrap Up Alan Armstrong
- Q&A



# What is Midstream's Business?



- Net Book Value + Equity Investment @12/31/04 = \$3,500 MM
- 2004 Recurring Segment Profit = \$471 MM
- 2004 Recurring Segment Profit + DD&A = \$649 MM

*A more detailed schedule reconciling segment profit (loss) to recurring segment profit is available on Williams' Web site at [www.williams.com](http://www.williams.com) and at the end of this presentation.*



- **Strategy Overview**
- **Regional Overview**
- **Growth Overview**



## Strategy

We safely operate large-scale midstream infrastructure where there is a high potential for extremely high capacity utilization and low per-unit costs. We leverage the scale of these assets to defend the lowest-cost operations in the markets we serve. We consistently attract new business to our assets by providing the highest level of reliability.

## Customer Value Proposition

Williams delivers the most reliable midstream services that maximize the value of our reserves.

## Business Focus

### Productive Capacity

Large-volume, high-utilization factors on large-scale gathering and processing assets.

## Competitive Necessity

### Quality

Be considered the most reliable service provider.



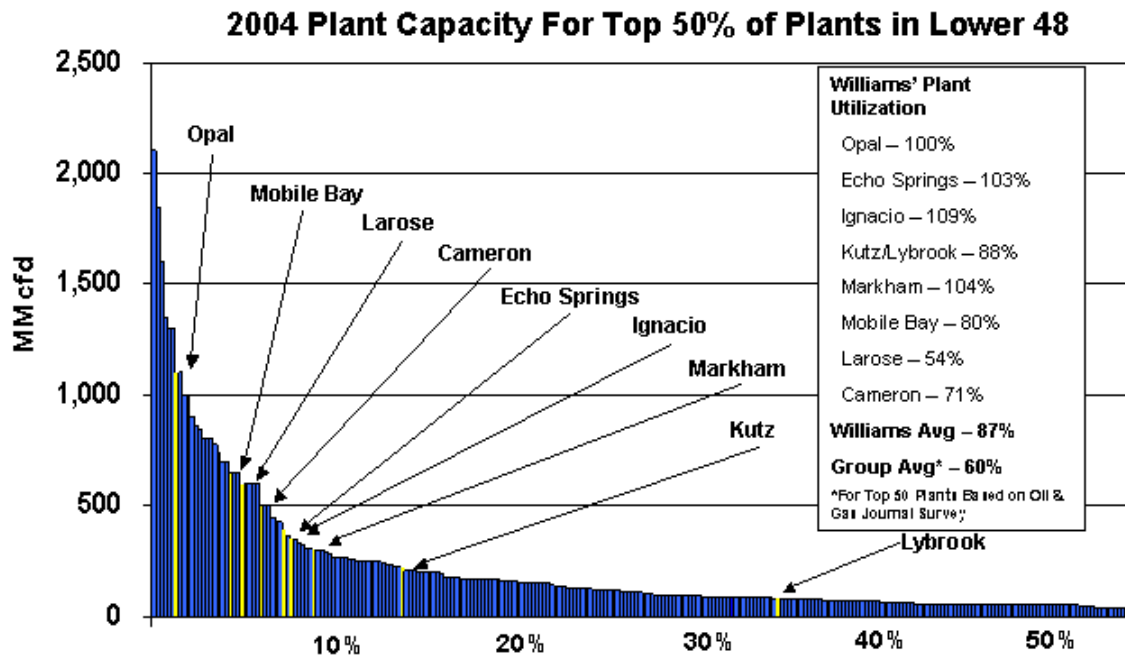
Williams Midstream is dedicated  
to being the most reliable  
and consistent service provider  
in the industry.

*"Reliability defines customer service."*

*Alan Armstrong  
Senior Vice President, Midstream*



# Gas Processing Plant Scale And Utilization

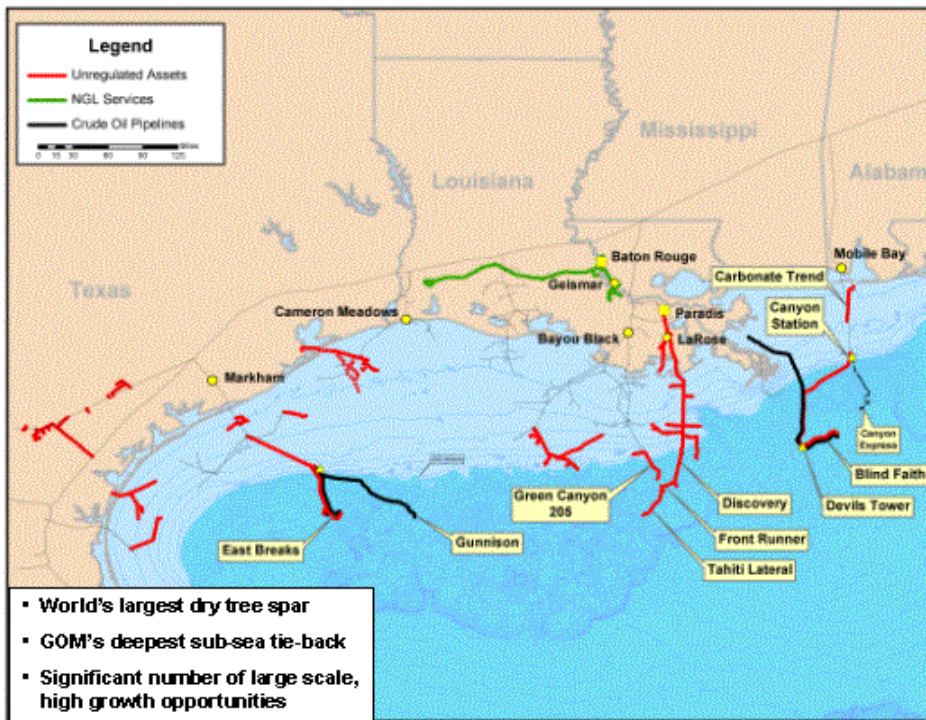


- Strategy Overview
- **Regional Overview**
- Growth Overview

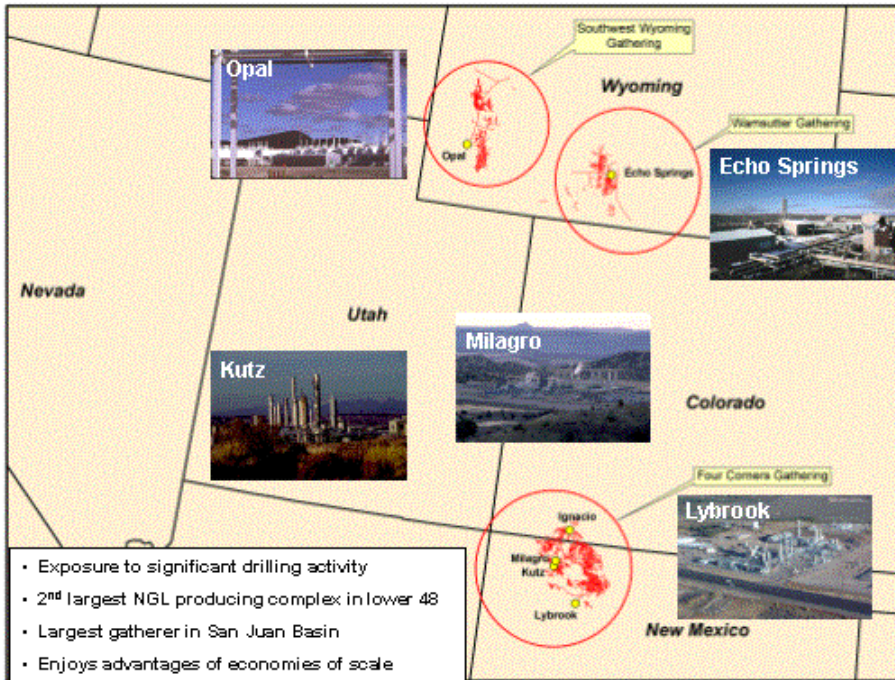




# Gulf Coast Assets



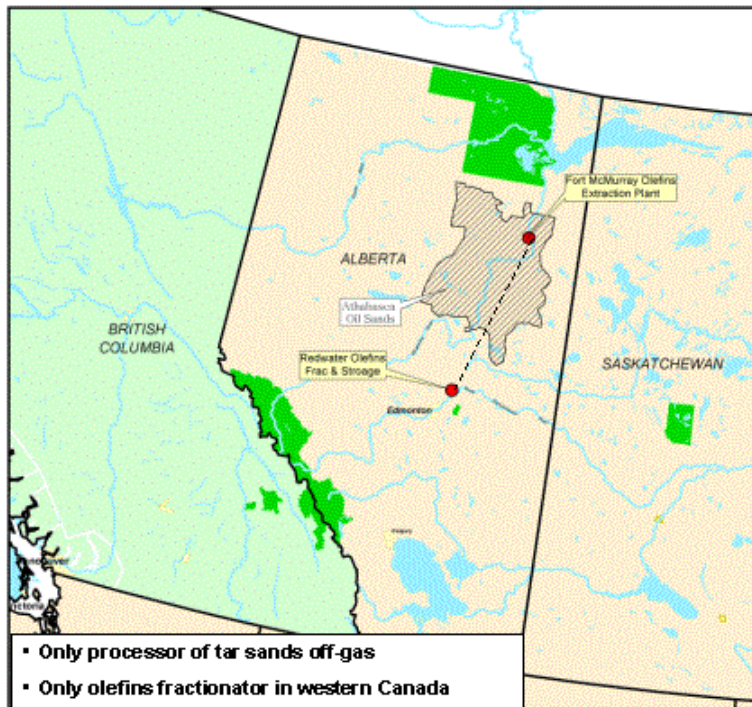
# West Region Assets



# Venezuela Assets







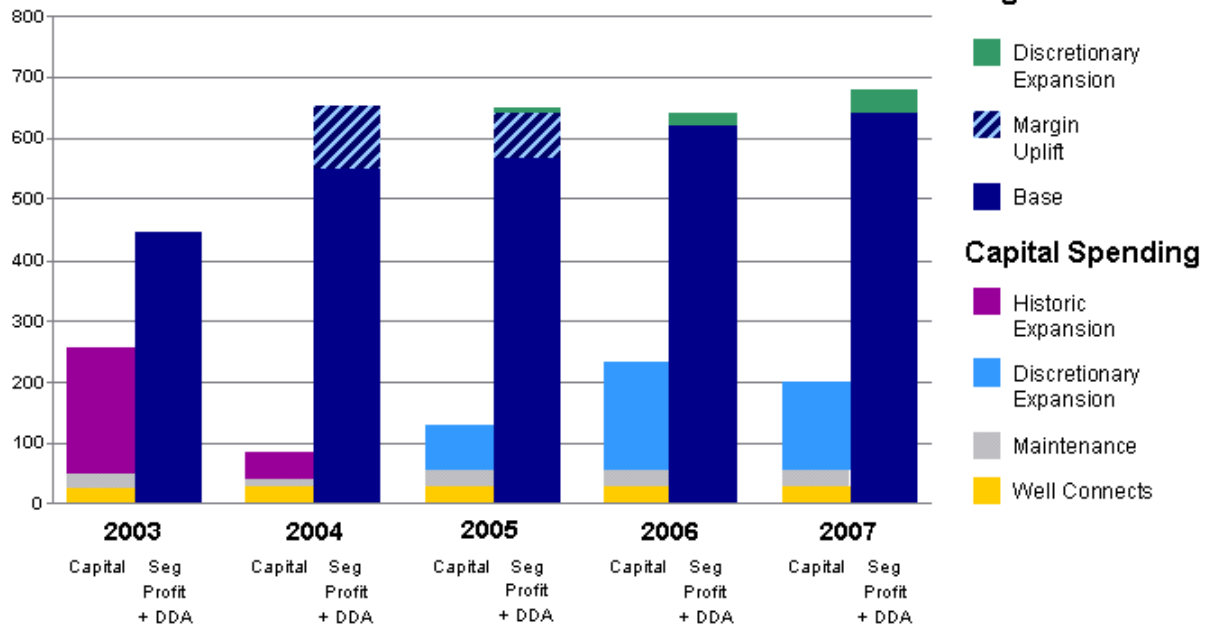
- Strategy Overview
- Regional Overview
- **Growth Overview**



# Strong Free Cash Flow

From 3Q 2005 Analyst Presentation

Dollars in millions

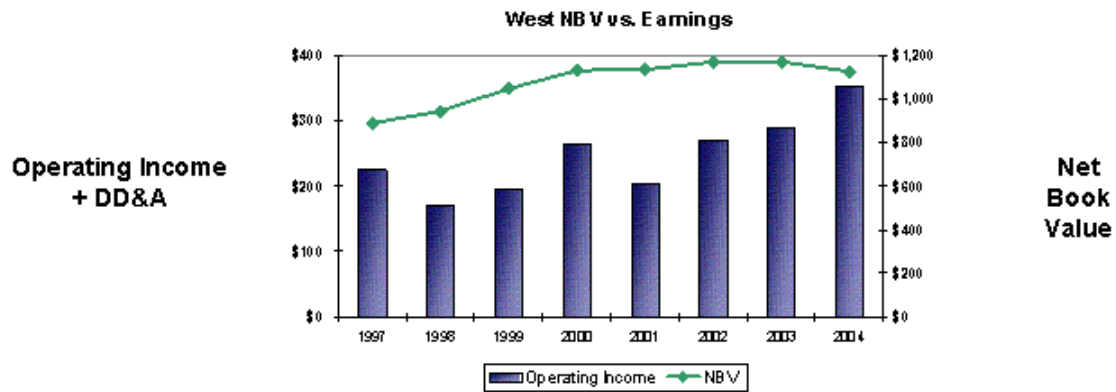


**Note:**

- Segment Profit is stated on a recurring basis. Segment Profit for 2003 & 2004 has been restated to reflect reclassifications
- Segment Profit + DDA and Capital Spending reflect midpoint of ranges.
- Margin uplift represents actual realized margin in excess of forecasted margin.

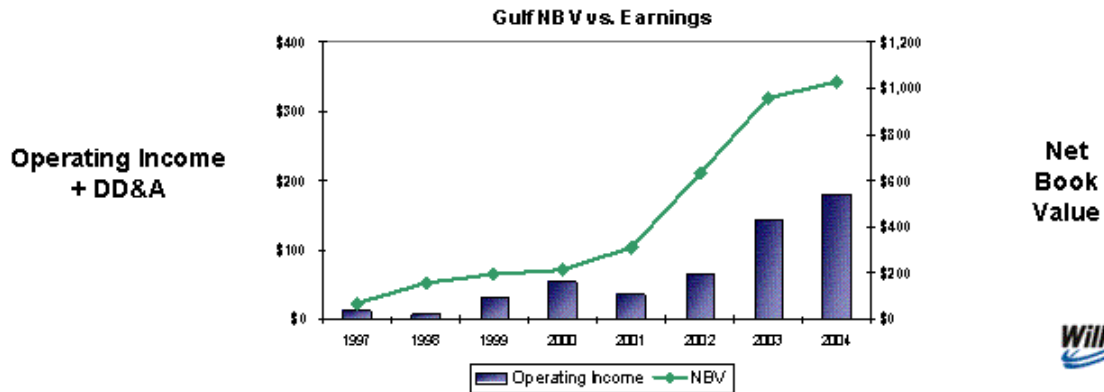


# Life Cycle Comparison – West Versus Gulf



Operating Income + DD&A

Net Book Value

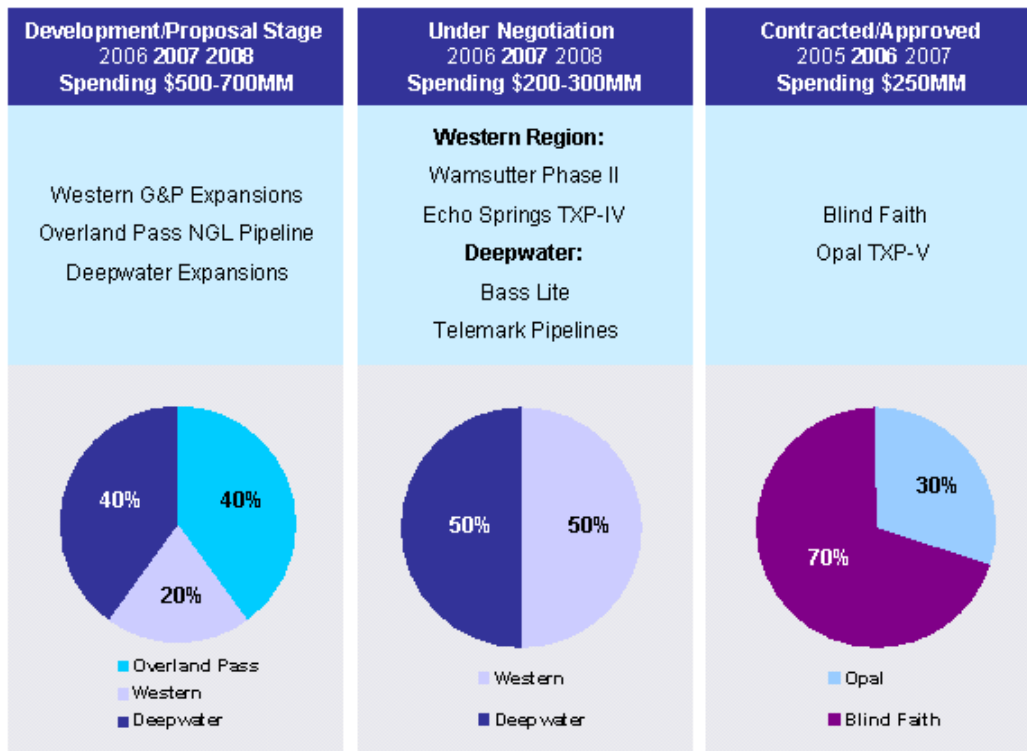


Operating Income + DD&A

Net Book Value

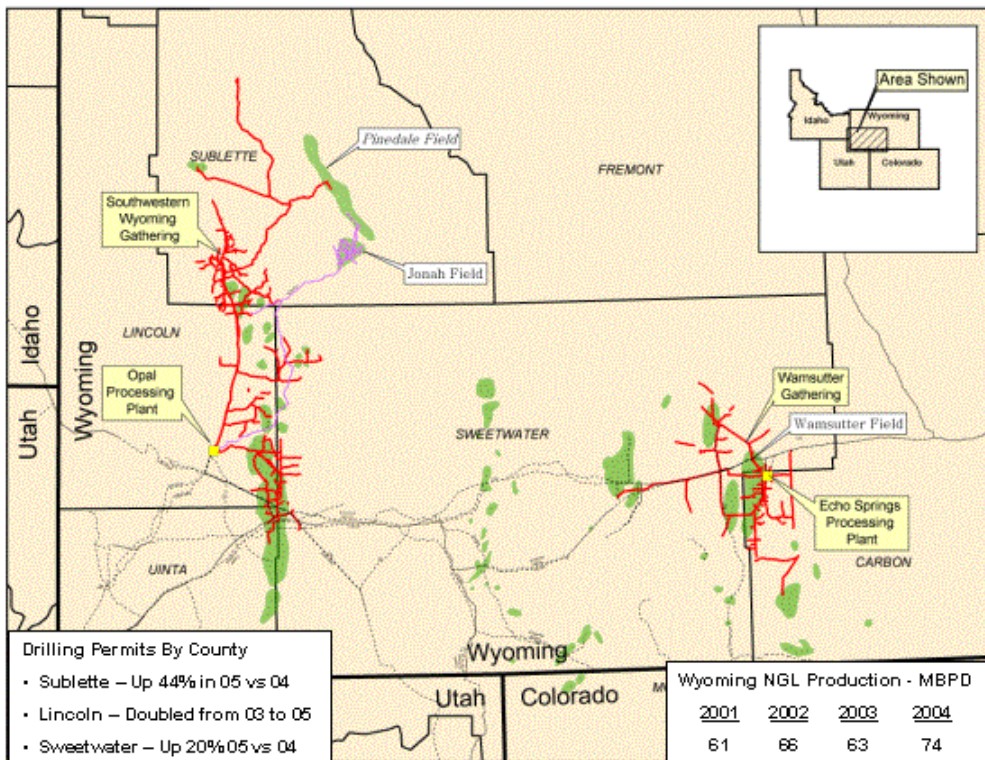


# Major Growth Projects Update

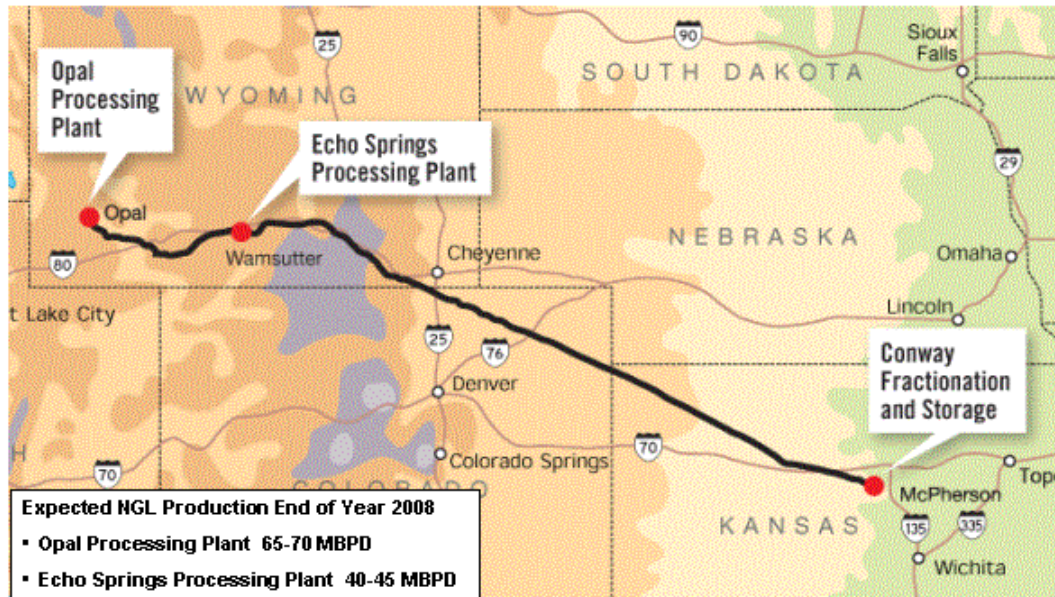




# Wyoming Assets



# Proposed Overland Pass Pipeline



# The Midstream Deepwater Gulf of Mexico Story

Rory Miller, Vice President Gulf Coast  
Midstream

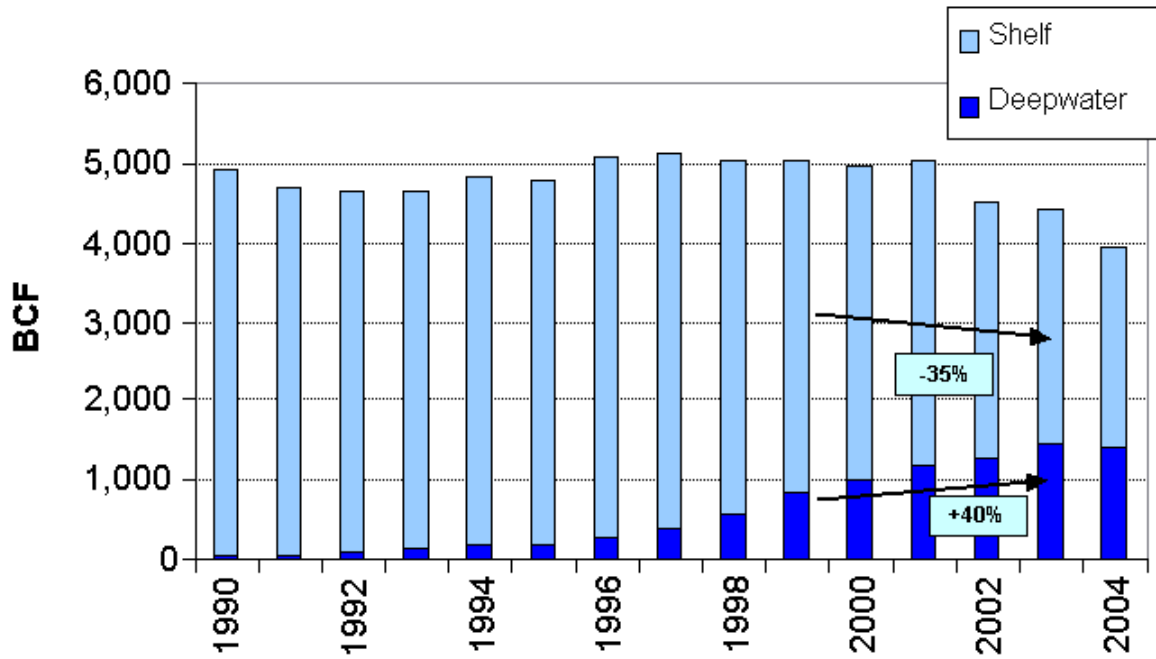
November 30, 2005



- **Why the deepwater Gulf?**
- **What about existing deepwater projects?**
- **Is the aggregation thesis working?**
- **What are the key competencies?**
- **Where will growth come from?**



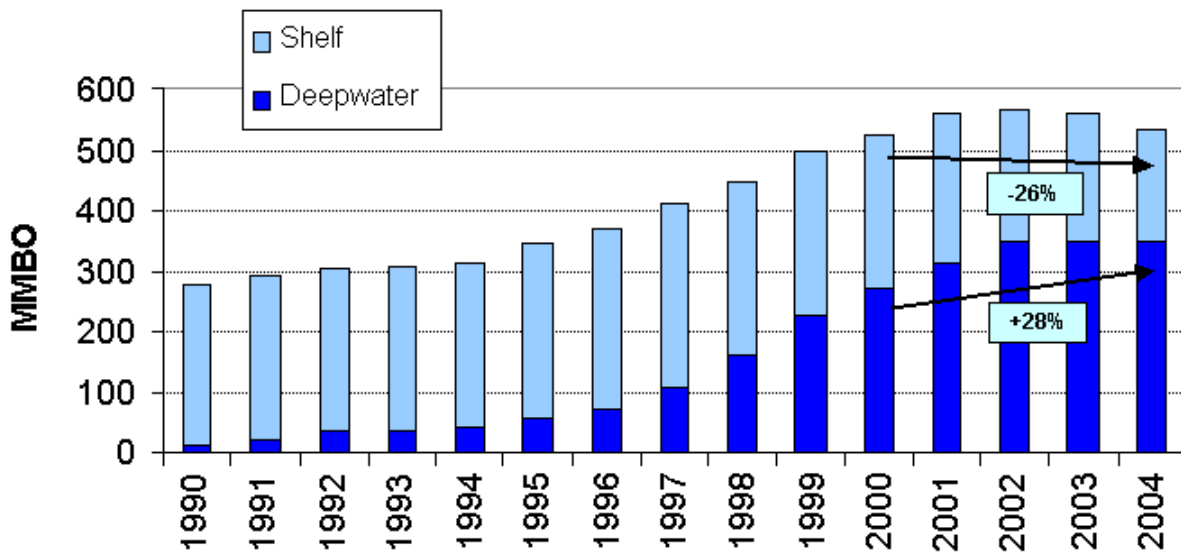
# Gulf of Mexico Annual Gas Production



\*2004 – Some production lost due to Hurricane Ivan



# Gulf of Mexico Annual Oil Production

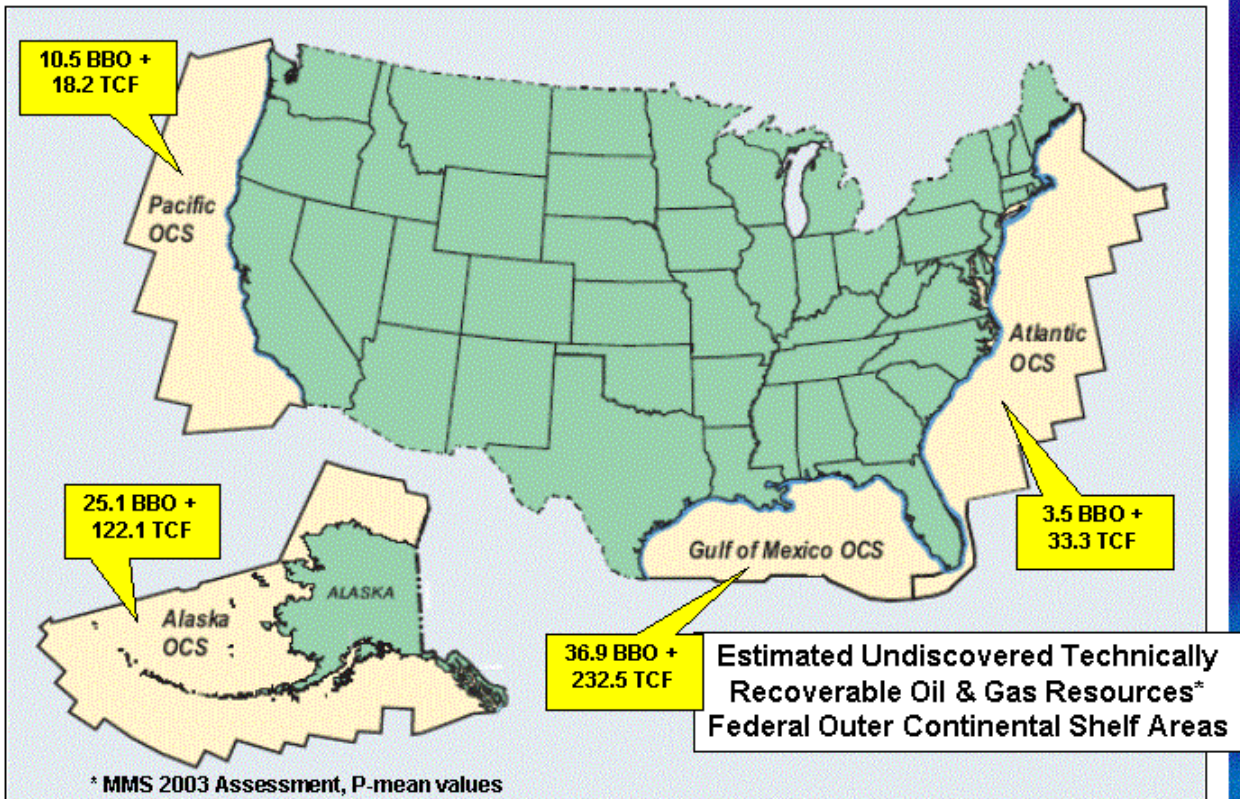


\*2004 – Some production lost due to Hurricane Ivan



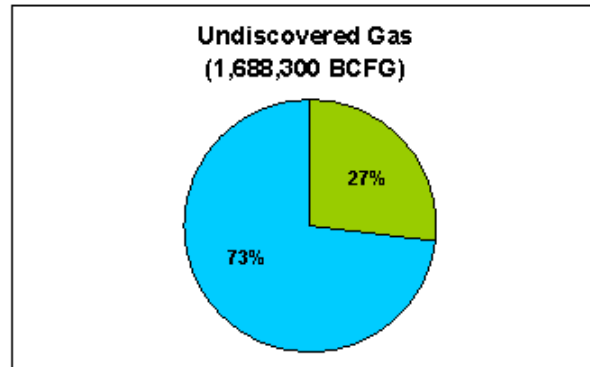
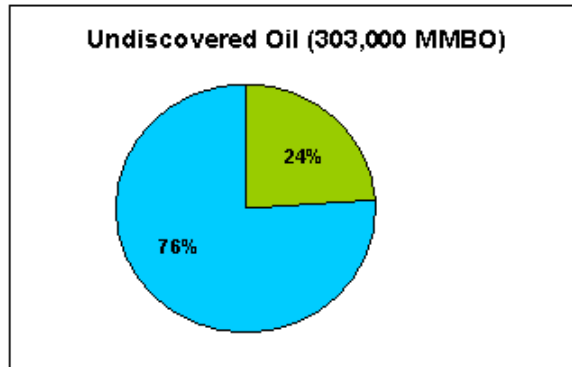


## Estimated Undiscovered Oil & Gas Reserves



# Worldwide Undiscovered Resources

Regions 3 – Region 8



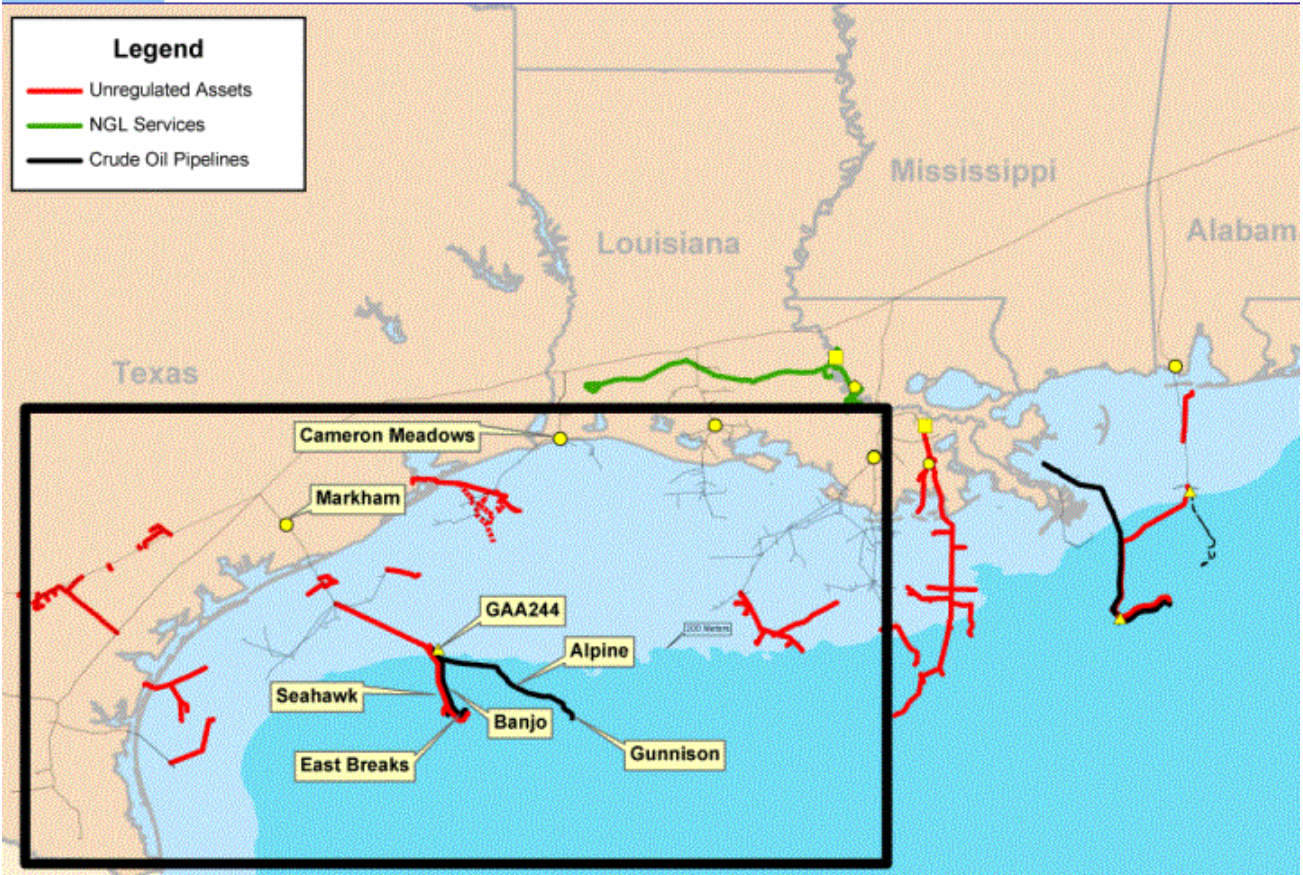
 Onshore     Offshore

USGS Study – Proportions of onshore and offshore assessed undiscovered resources for the world excluding regions identified as OPEC and Former Soviet Union.



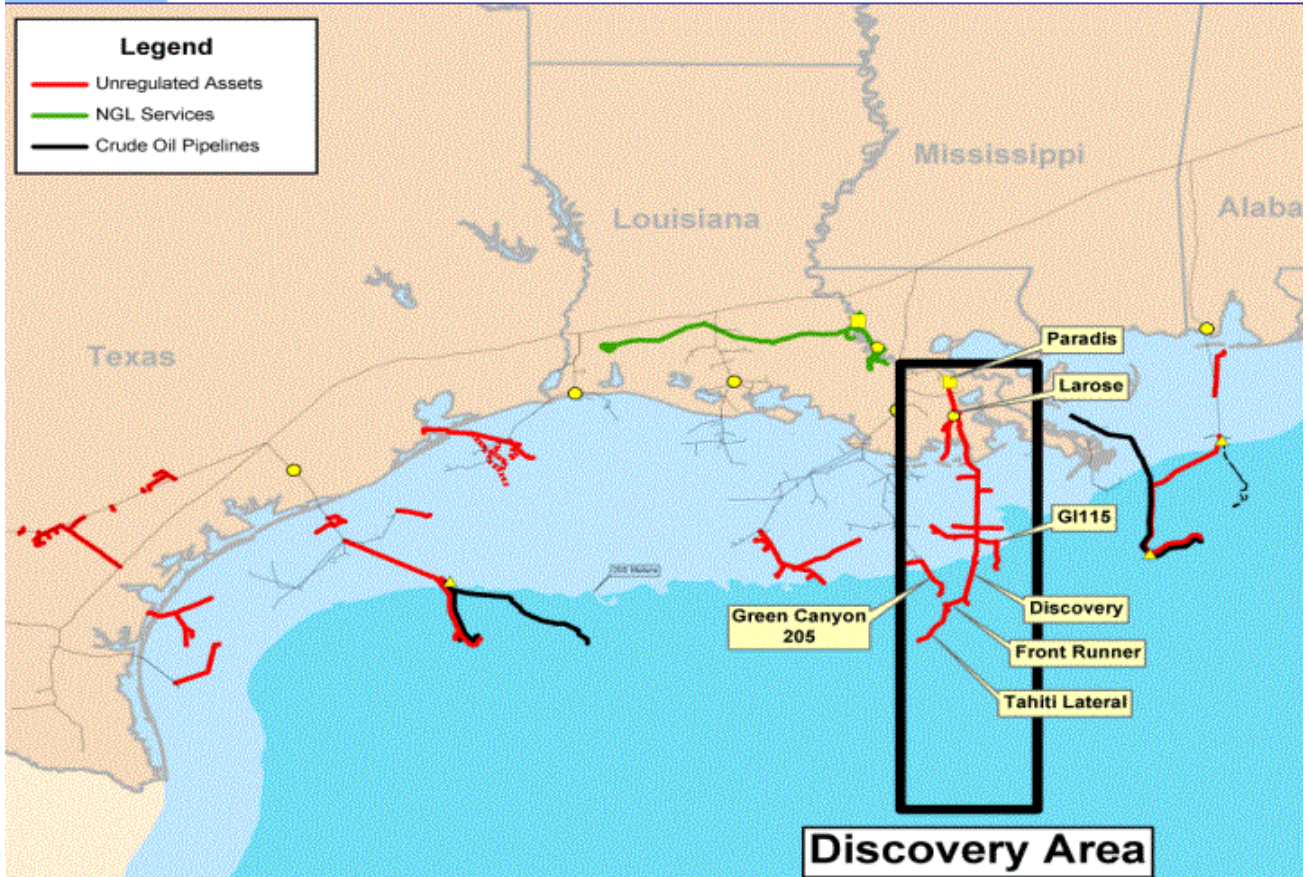


## Gulf of Mexico – Western Gulf Area



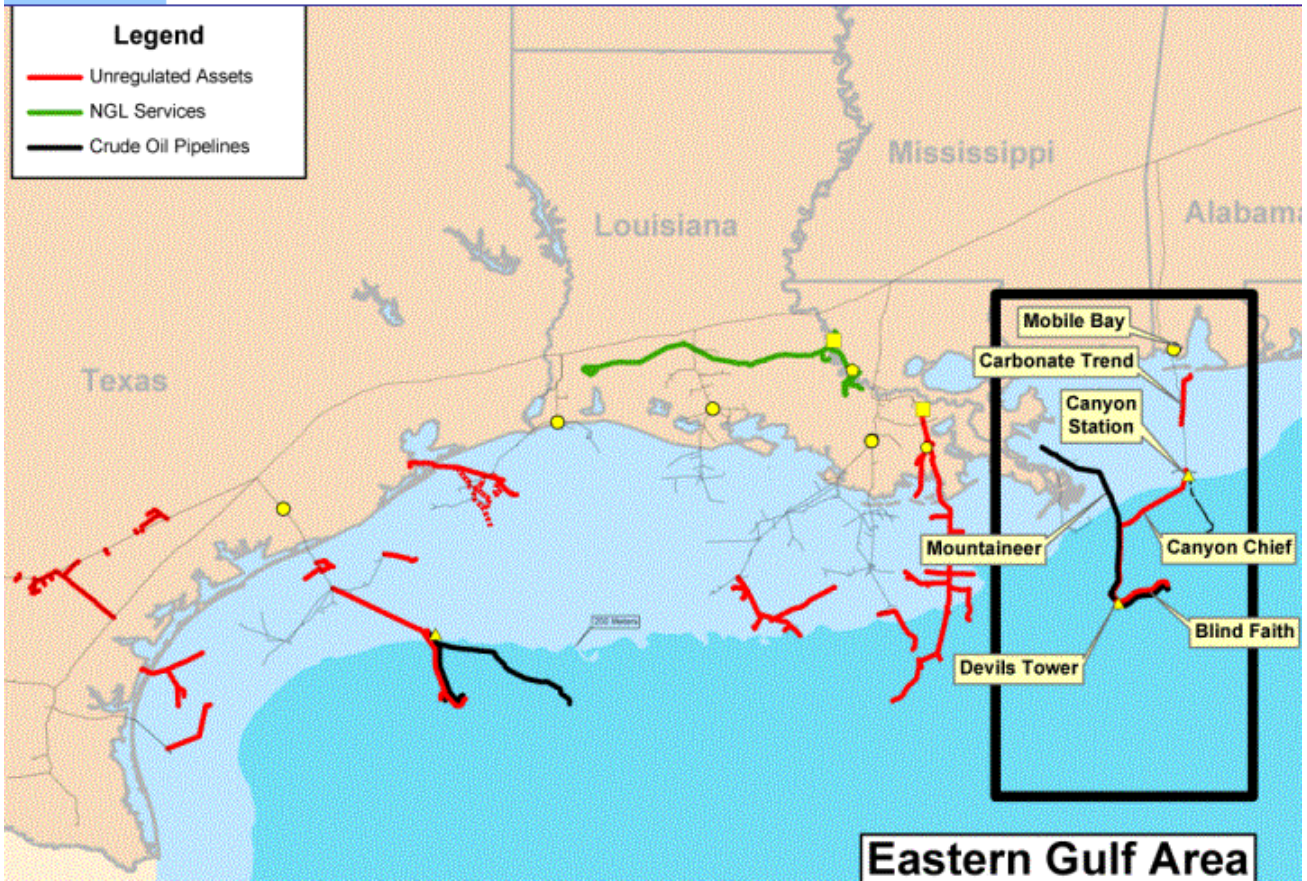


# Gulf of Mexico – Discovery Area

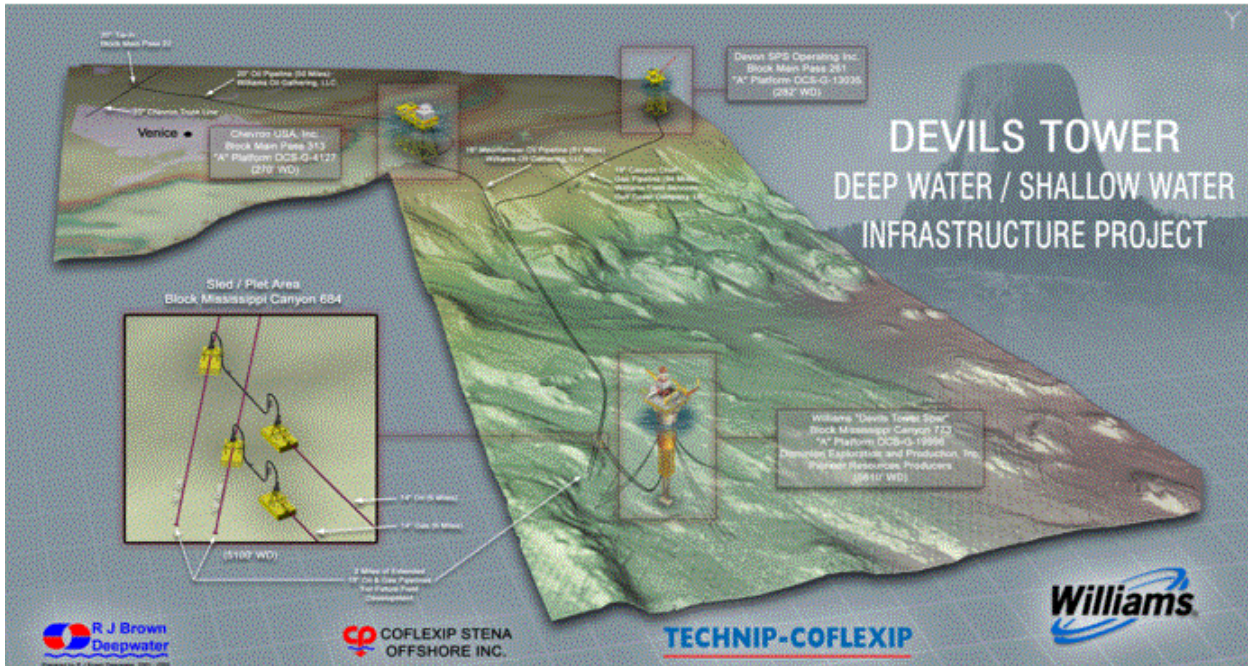




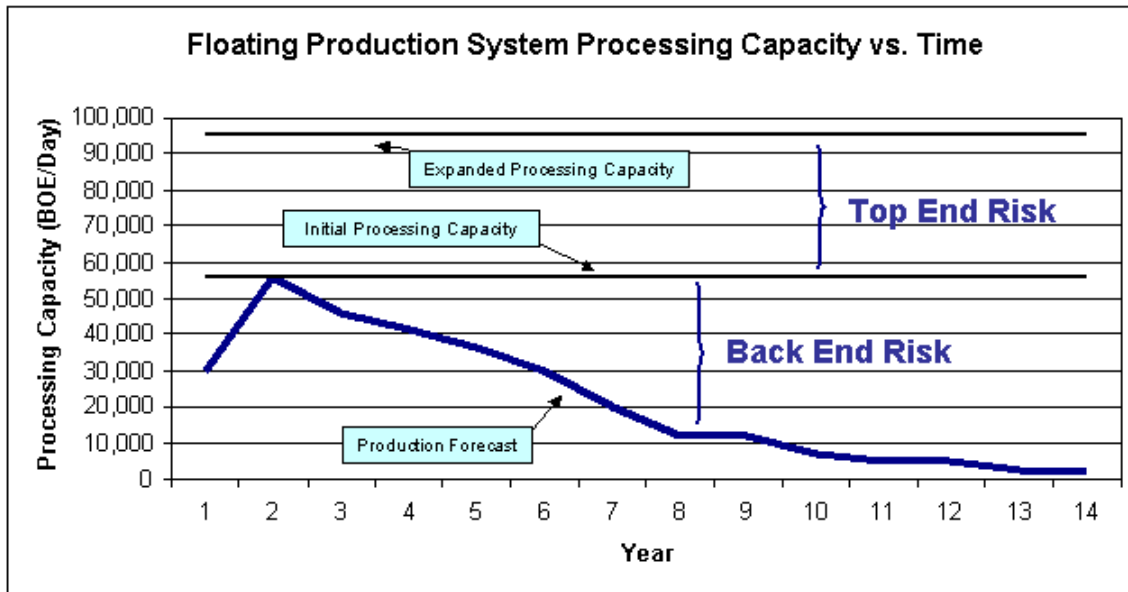
# Gulf of Mexico – Eastern Gulf Area



# The Architecture of Aggregation



## Aggregation: Reducing Risk

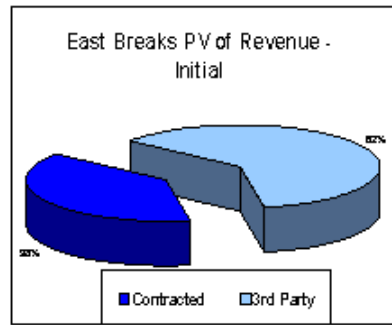
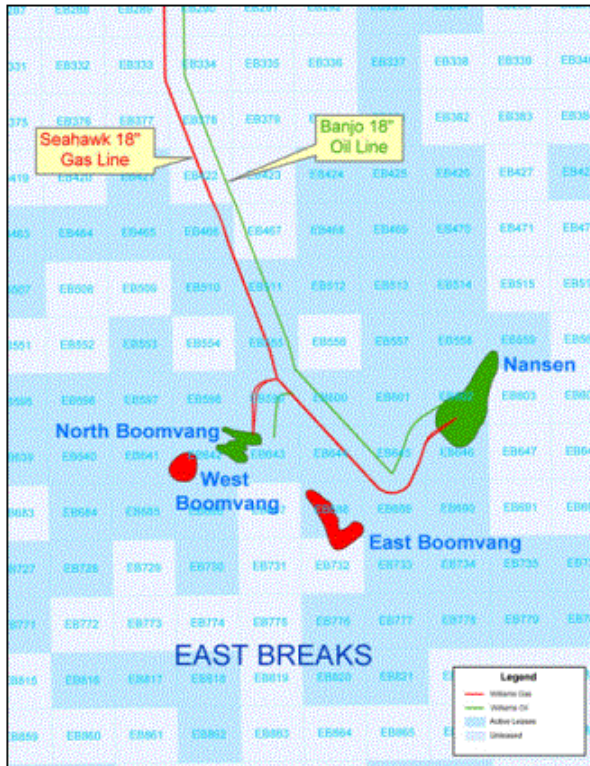


- Producers toll across floating production systems and export systems
- Lower tolls due to economies of scale
- Williams assumes aggregation risks; lower than sum of individual risks
- Reduces cycle time and economic threshold for marginal prospects





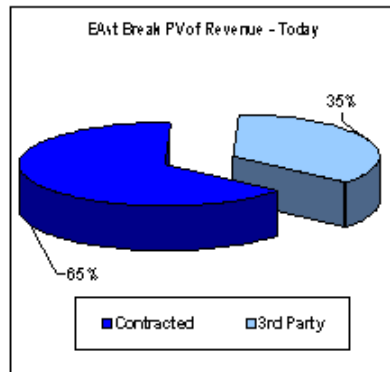
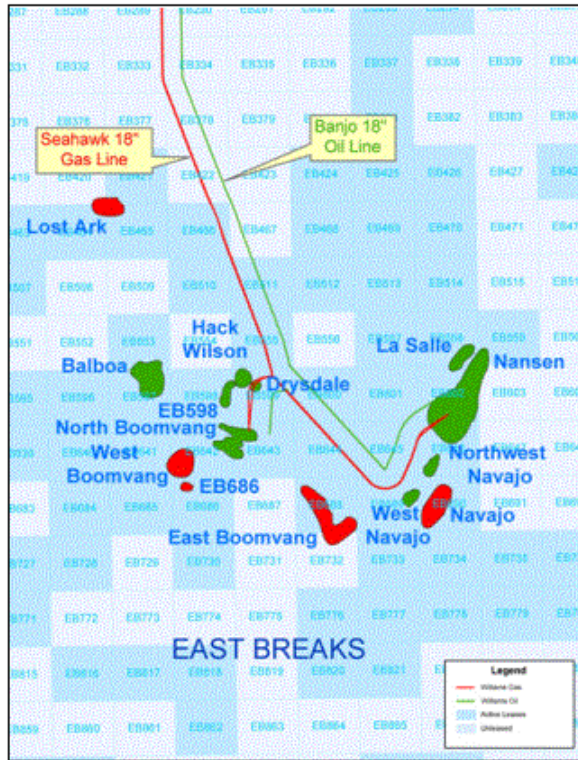
# East Breaks: Initial Justification



- 4 discoveries at time of sanctioning
- Original reserve forecast ( $P_{50}$ ) provides return of capital (to small single digit returns on capital)
- Initial justification: 1999 - 2000

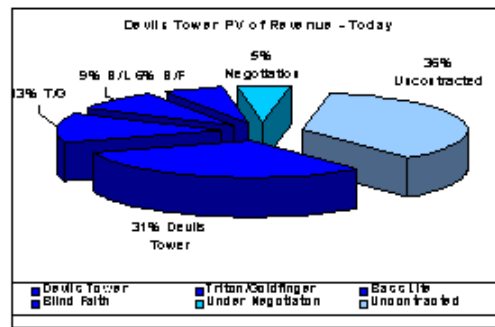
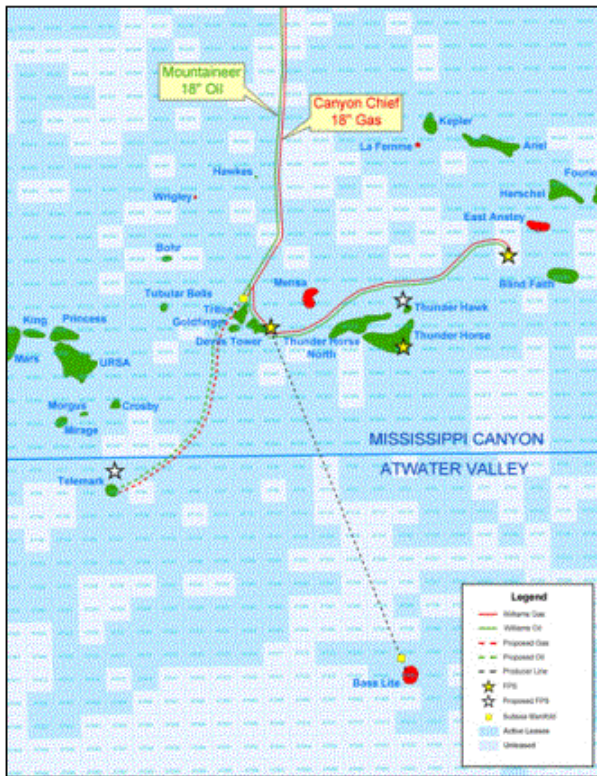


# East Breaks: Today and the Future



- 12 discoveries in dedicated area today
- Additional undedicated discovery in area
- 3 - 5 additional exploration wells planned next year
- Pipeline well situated for Alaminos Canyon development
- Earning a return in excess of cost of capital

# Devils Tower: Today and the Future

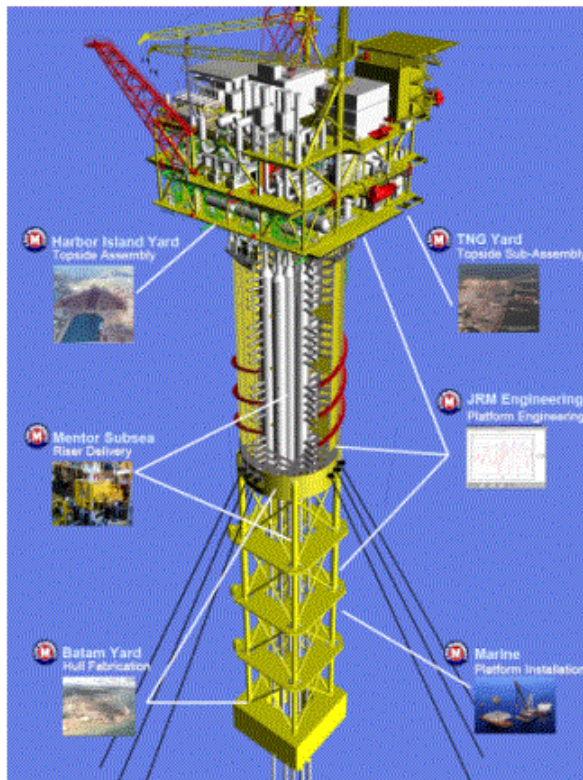


- 59% contracted
- 5% in negotiations
- 36% uncontracted





## Building Our Deepwater Competencies



- Leadership
- Structural Engineering
  - ◆ SCR Design/Verification
  - ◆ Topsides
  - ◆ Hull & Mooring
- Hydraulics
- Cost Estimating
- Project Management
- Commercial Expertise
- Deepwater Operations



- Deliver safe, reliable, efficient service
- Pursue only when scale and scope warrant
- Understand the basin before pricing the business
- Build competencies specific to deepwater infrastructure
- Projects require high trust, transparent negotiations
- Grow business based on attraction rather than promotion



## Deepwater Expansion Projects

- **Tahiti 16" Gas Pipeline**
  - ♦ Discovery system offshore interconnect
  - ♦ 34 Mile length; approx. \$60 – \$70MM capital expenditure
  - ♦ Completion est. Q3 2007
- **Blind Faith 16" Oil & Gas Pipelines**
  - ♦ Tie-in point to Mountaineer & Canyon Chief tails
  - ♦ 37 mile length; \$177 MM capital expenditure
  - ♦ Completion est. Q3 2007
- **Triton-Goldfinger Devils Tower Tie-back**
  - ♦ Dominion & Pioneer joint project
  - ♦ No additional capital expenditure for Midstream
  - ♦ Initial delivery 11/16/05
- **New Deepwater Projects currently under negotiation**
  - ♦ \$550 million of pipeline projects to be awarded in the market in the next 6 months
  - ♦ Numerous floating production system investment opportunities over next several years (approximately \$250-350MM each)
  - ♦ Midstream well positioned to win these projects





# Dissecting Midstream's Earnings

Dave Darcey  
Director of Planning and Analysis  
Midstream

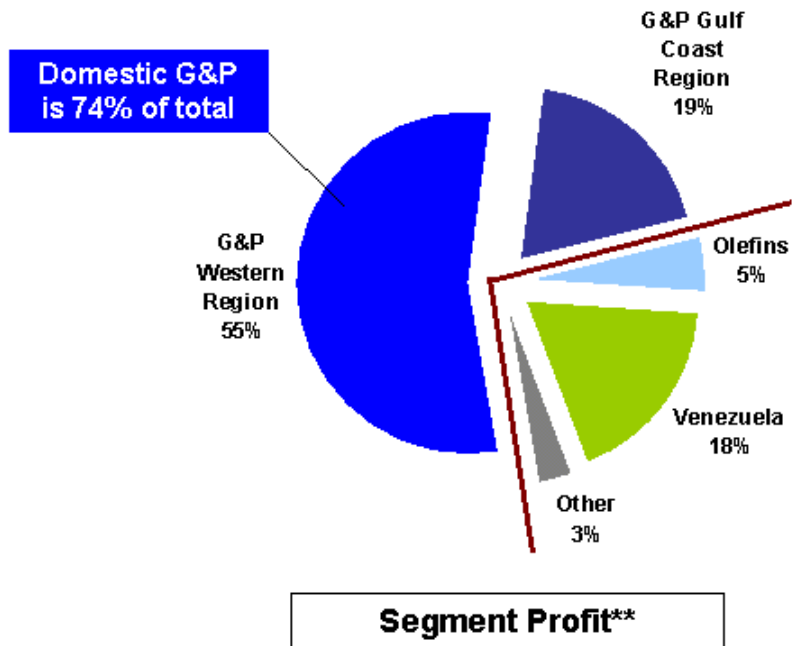
November 30, 2005



- Breakdown of Midstream's segment profit by asset
- Overview of Midstream's Gathering & Processing (G&P) operations and impact upon the financials
- Frac Spread 101, Net Liquid Margin 101
- Deciphering Midstream's net liquid margins
- Can Midstream make money in today's commodity price environment?
- Impact of changing net liquid margins upon Midstream's earnings
- The stability of Midstream's G&P fee revenues



## Midstream Segment Profit Breakdown – YTD Sept 2005



\*\*Excludes Allocated G&A

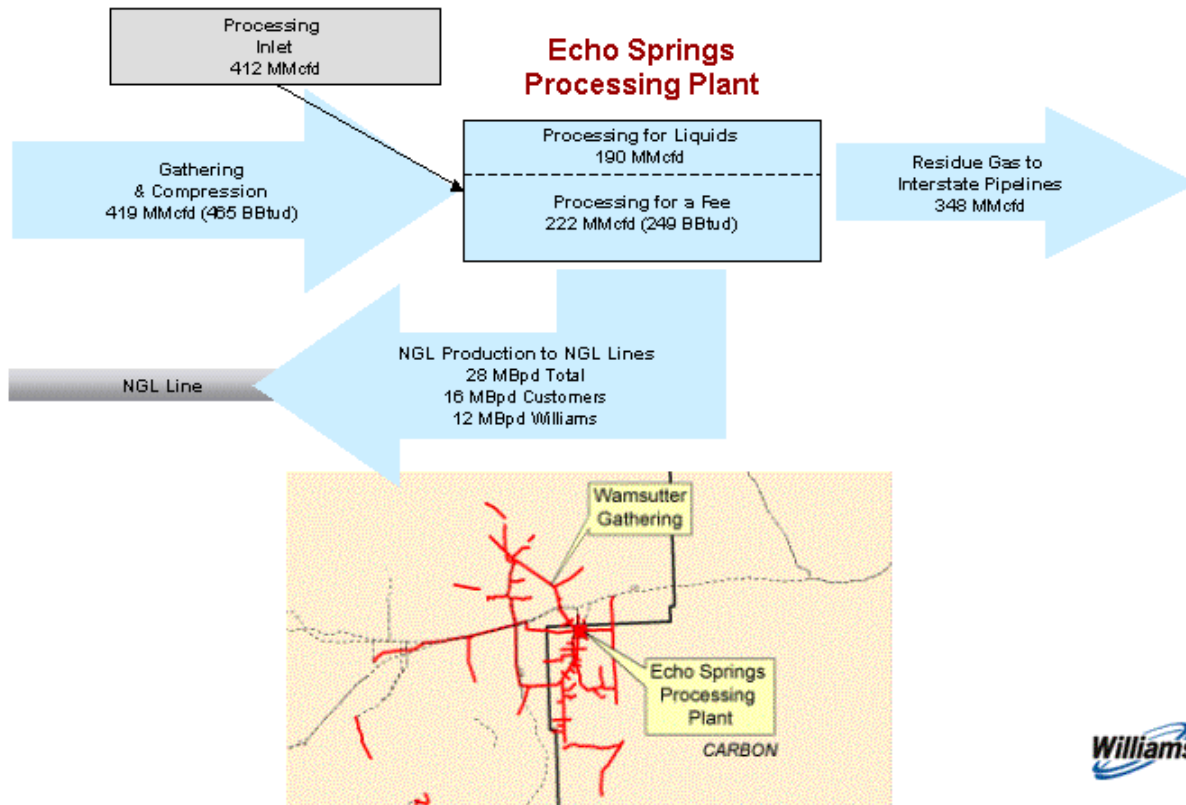


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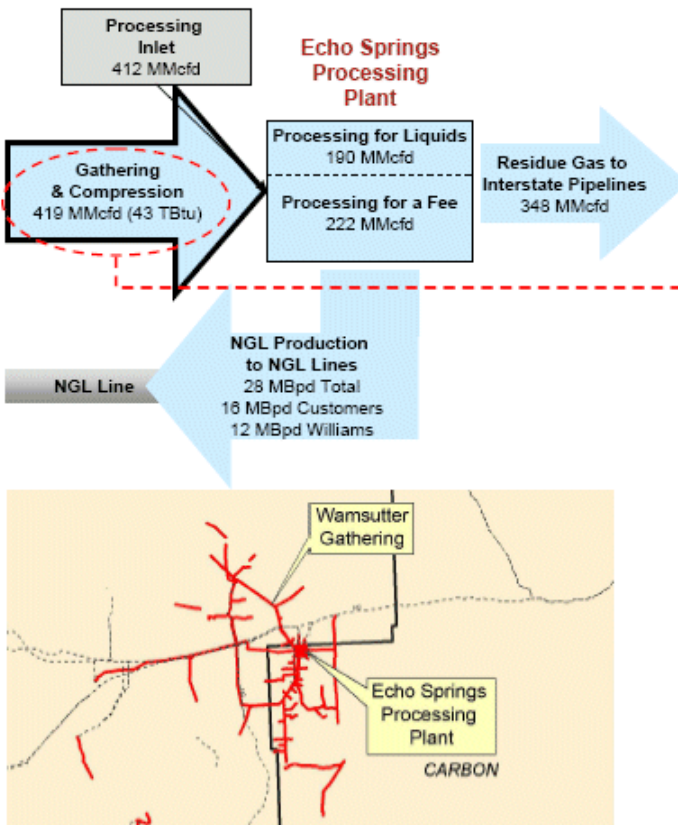




# What Do G&P Operations Look Like?



# Linking G&P Operations to Financials



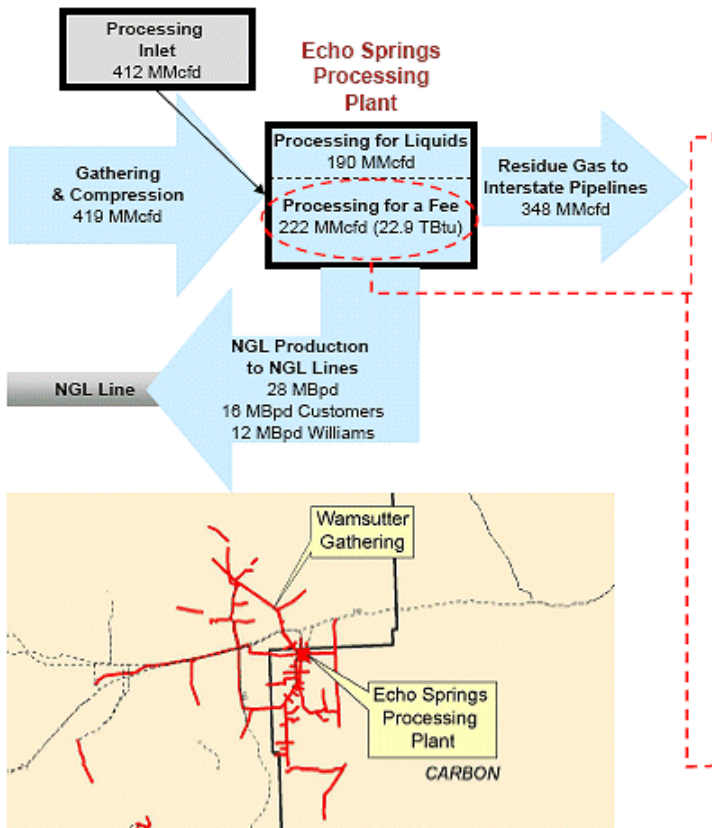
## Midstream Gas & Liquids

(UNAUDITED)  
(Dollars in millions)

2005  
3rd Qtr \*

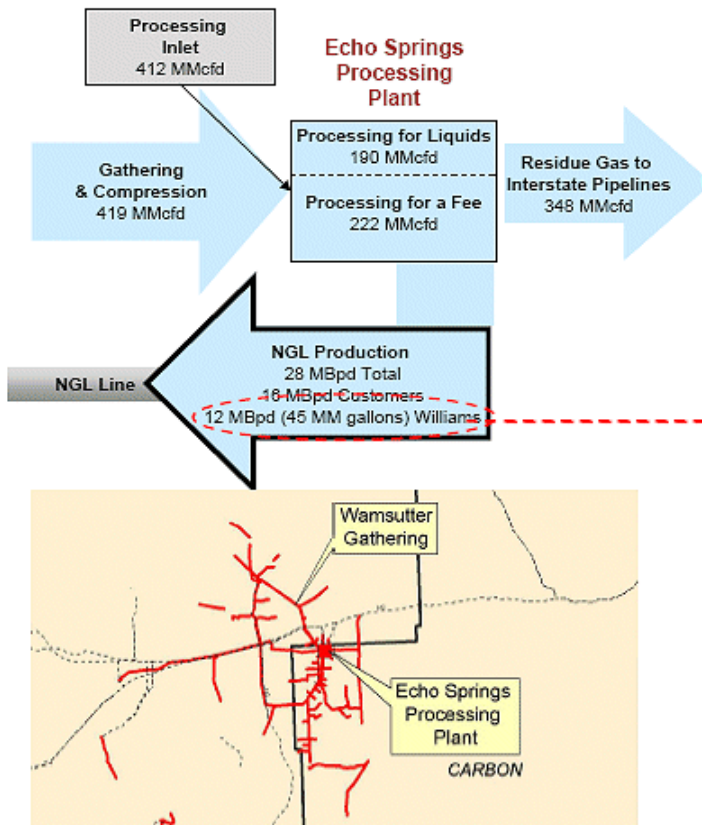
<b>Revenues:</b>	
Gathering	\$ 74.0
Processing	25.5
Venezuela fee revenue	40.4
NGL sales from gas processing	244.2
Production handling and transportation	14.7
Olefins sales (incl Gulf and Canada)	121.4
Trading/marketing sales	522.0
Other revenues	31.7
	<u>1,073.9</u>
Intrasegment eliminations	(319.1)
Total revenues	<u>754.8</u>
<b>Segment costs and expenses:</b>	
NGL cost of goods sold	189.6
Olefins cost of goods sold	102.2
Trading/marketing cost of goods sold	510.1
Venezuela operating costs	17.4
Operating costs	112.8
Other	
Selling, general and administrative expenses	23.1
Other (income) expense - net	0.8
Intrasegment eliminations	(319.1)
Total segment costs and expenses	<u>656.9</u>
Equity earnings (losses)	3.2
Income (loss) from investments	
<b>Reported segment profit</b>	<u>121.1</u>
Nonrecurring adjustments	
<b>Recurring segment profit, pre-tax</b>	<u>\$ 121.1</u>
<b>Operating statistics</b>	
Gathering volumes (TBtu)	310.3
Gathering margins (\$/MMBtu)	\$ 0.2386
Processing volumes (TBtu)	190.3
Processing rate (\$/MMBtu)	\$ 0.1342
NGL equity sales (million gallons)	276.4
NGL margin (\$/gallon)	\$ 0.1976
Olefins sales (Ethylene & Propylene) (million lbs)	204.3

# Linking G&P Operations to Financials



Midstream Gas & Liquids	
(UNAUDITED)	
<i>(Dollars in millions)</i>	
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# Linking G&P Operations to the Financials



## Midstream Gas & Liquids

(UNAUDITED)  
(Dollars in millions)

2005  
3rd Qtr \*

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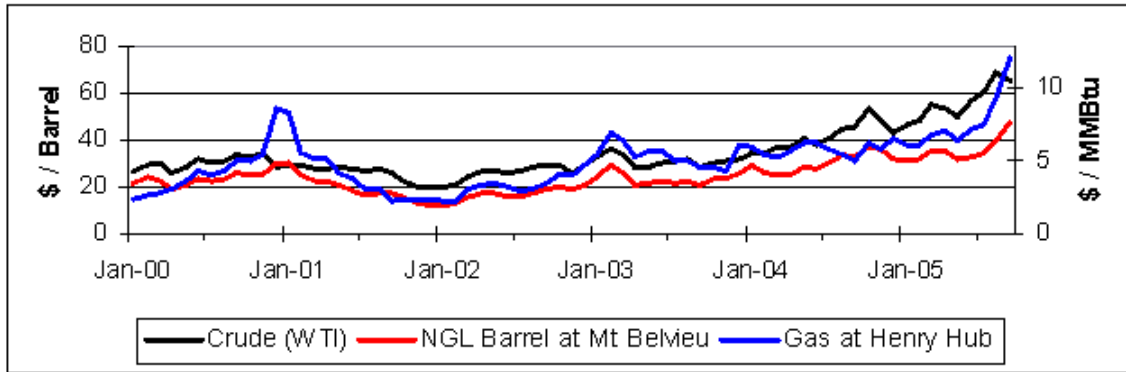
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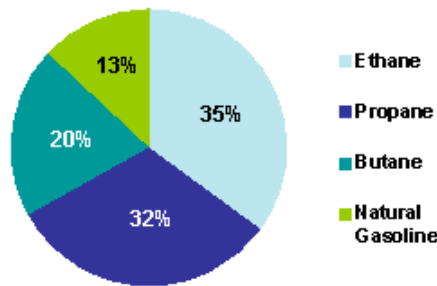


# So, Which Commodity is the Most Valuable?

**Commodity Prices in Absolute Terms**

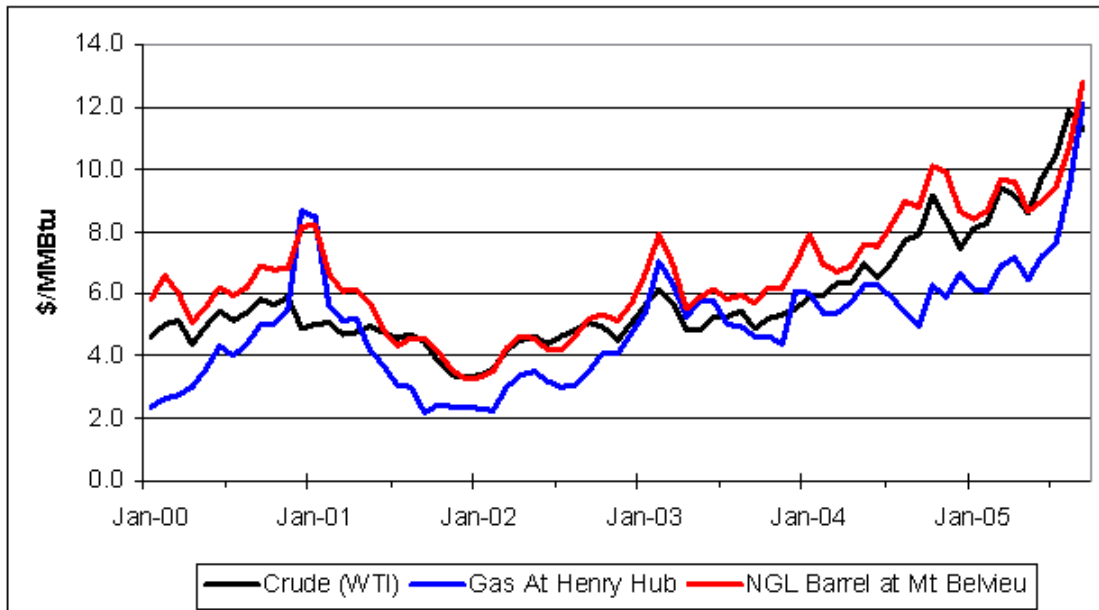


**NGL Barrel Composition**



## The NGL Barrel Is the Most Valuable

Commodity Prices Stated in \$ / MMBTU





# Calculating Frac Spreads and Net Liquid Margins

## To Calculate a NGL Frac Spread

	Shrink Cost \$/MMBtu	NGL Price / gal	NGL Barrel Composition	Btus / Gallon	Shrink Cost \$/Gallon	Composite \$/Gallon
<b>Step 1: NGL Pricing @ Belvieu</b>						
Ethane		\$0.58	35%			
Propane		\$0.86	32%			
Butane		\$1.06	20%			
Natural Gasoline		\$1.23	13%			
Composite Gallon Avg			100%			<b>\$0.85</b>

## Step 2: Subtract Shrink Cost

Natural Gas at Henry Hub	\$7.69					
Add/Subtract Plant Basis Spread						
Net Plant Shrink Cost	<u>\$7.69</u>					
Ethane				66,369	\$0.51	
Propane				91,599	\$0.70	
Butane				101,688	\$0.78	
Natural Gasoline				114,157	\$0.88	
Composite Gallon Avg				<u>87,719</u>		<b>\$0.67</b>

## Mt. Belvieu - Henry Hub Frac Spread

**\$0.18**

## To Calculate a NGL Regional Net Liquid Margin

### Mt. Belvieu - Henry Hub Frac Spread

**\$0.18**

### Subtract:

Transportation & Frac Costs	\$0.05
Plant Processing Fuel	\$0.06

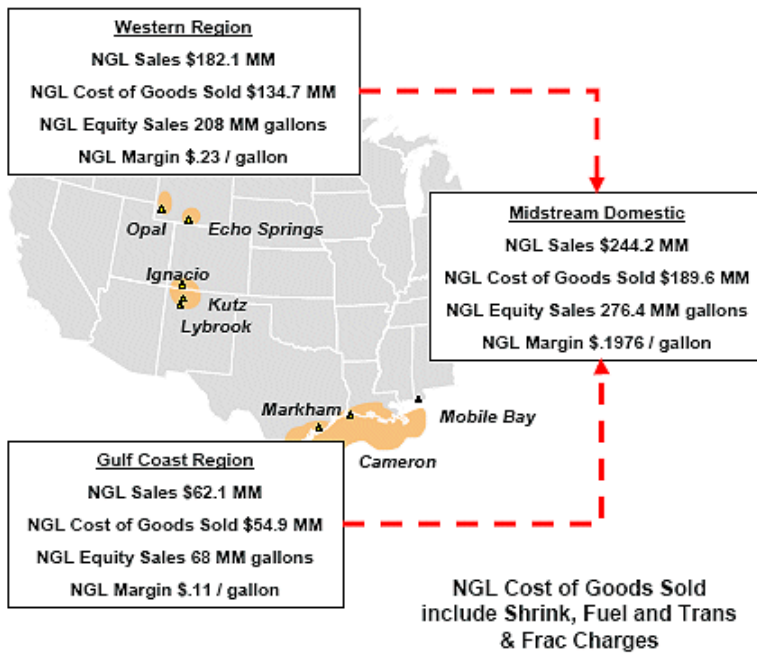
## Gulf Coast Regional Net Liquid Margin

**\$0.07**

- Breakdown of Midstream's segment profit by asset
- Overview of Midstream's Gathering & Processing (G&P) operations and impact upon the financials
- Frac Spread 101, Net Liquid Margin 101
- **Deciphering Midstream's net liquid margins**
- Can Midstream make money in today's commodity price environment?
- Impact of changing net liquid margins upon Midstream's earnings
- The stability of Midstream's G&P fee revenues



## Where Are NGL Margin Components On Midstream's Financials?



### Midstream Gas & Liquids

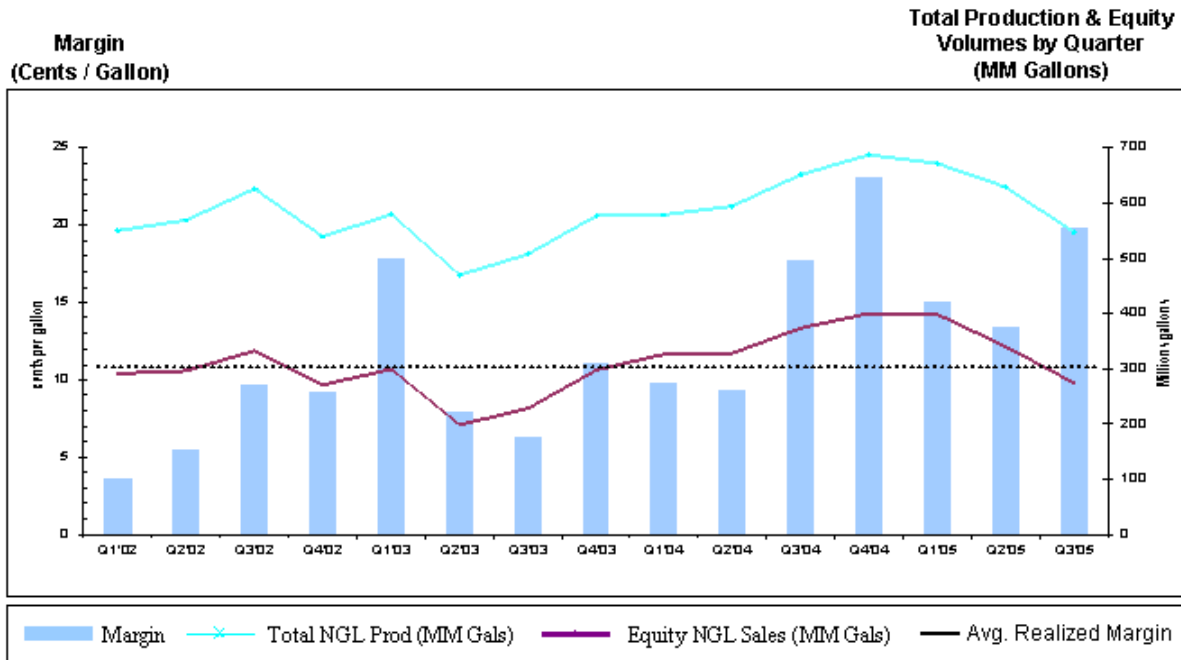
(UNAUDITED)  
(Dollars in millions)

2005  
3rd Qtr \*

	2005 3rd Qtr *
<b>Revenues:</b>	
Gathering	\$ 74.0
Processing	25.5
<b>Venezuela revenue</b>	<b>40.4</b>
NGL sales from gas processing	244.2
Production handling and transportation	14.7
Olefine sales (incl. Gulf and Canada)	121.4
Trading/marketing sales	522.0
Other revenues	31.7
	<u>1,073.9</u>
Intra-segment eliminations	(319.1)
Total revenues	<u>754.8</u>
<b>Segment costs and expenses:</b>	
NGL cost of goods sold	189.6
Olefine cost of goods sold	102.2
Trading/marketing cost of goods sold	510.1
Venezuela operating costs	17.4
Operating costs	112.8
Other	
Selling, general and administrative expenses	23.1
Other (income) expense - net	0.8
Intra-segment eliminations	(319.1)
Total segment costs and expenses	<u>636.9</u>
Equity earnings (losses)	3.2
Income (loss) from investments	
Reported segment profit	<u>121.1</u>
Nonrecurring adjustments	
Recurring segment profit, pre-tax	<u>\$ 121.1</u>

Operating statistics	
Gathering volumes (TBtu)	310.3
Gathering margin: (\$/MMBtu)	\$ 0.2386
Processing volumes (TBtu)	190.3
Processing margin: (\$/MMBtu)	\$ 0.1342
NGL equity sales (million gallons)	276.4
NGL margin (\$/gallon)	\$ 0.1976
Olefine sales (Ethylene & Propylene) (million lbs)	204.3

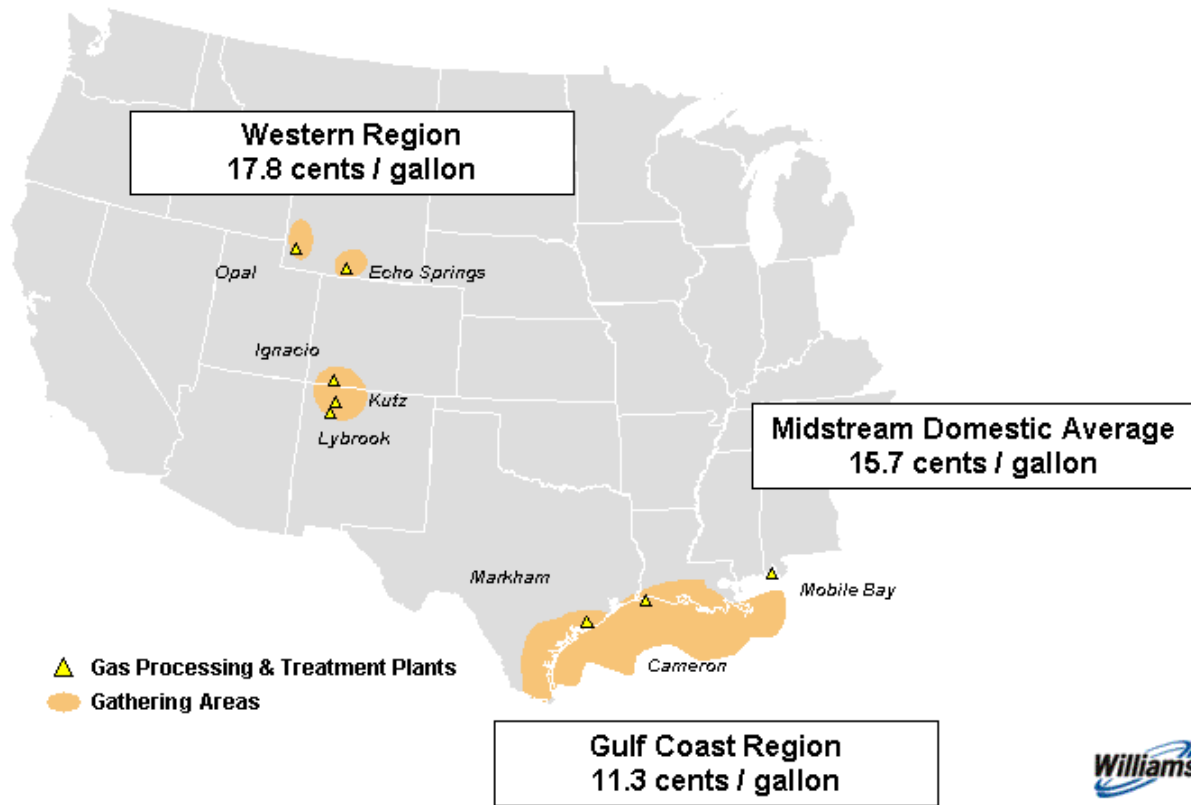
## Domestic NGL Average Realized Net Margin and Volumes by Quarter



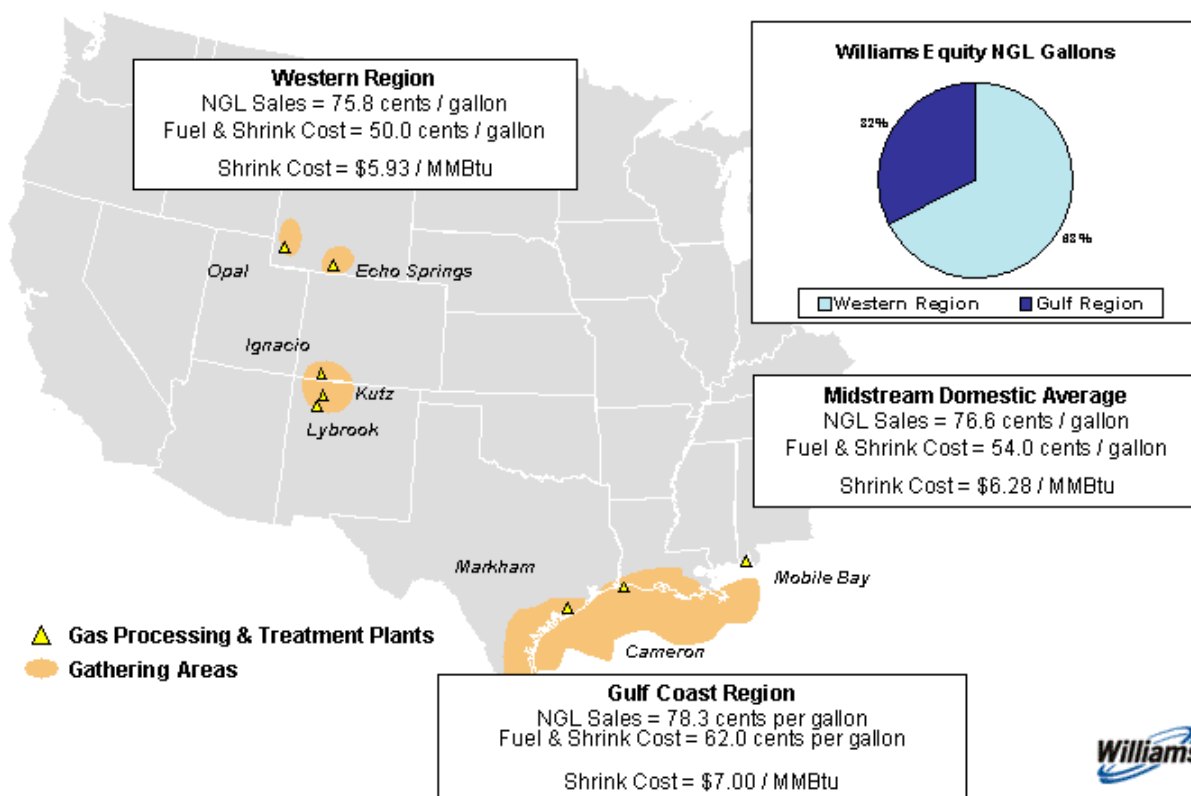
Note: Based on actual realized prices, contractual obligations, shrink, fuel, actual equity liquids percentages, etc. Average Realized Margin shown for 2000-04.



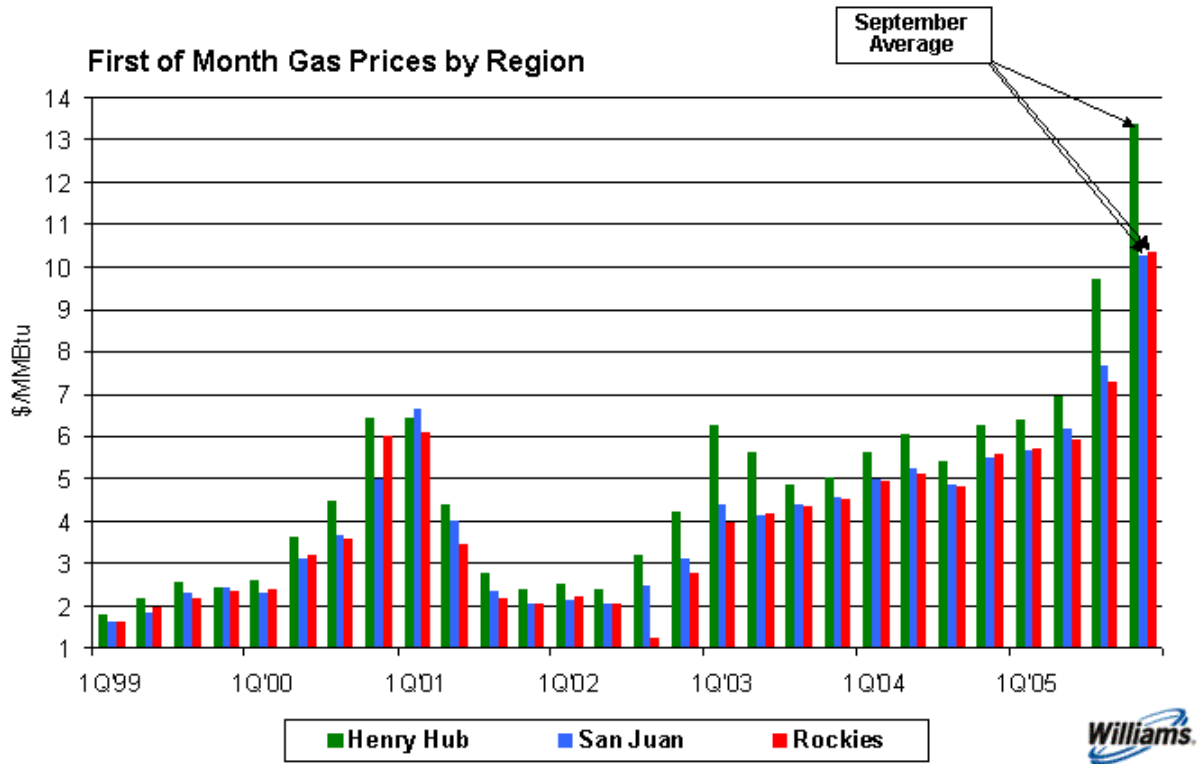
# Midstream's Sept 2005/YTD 2005 NGL Margin by Region



# Midstream's Sept 2005/YTD 2005 NGL Margin Components



## Regional Gas Basis Differentials Bolster Our Diversified Portfolio

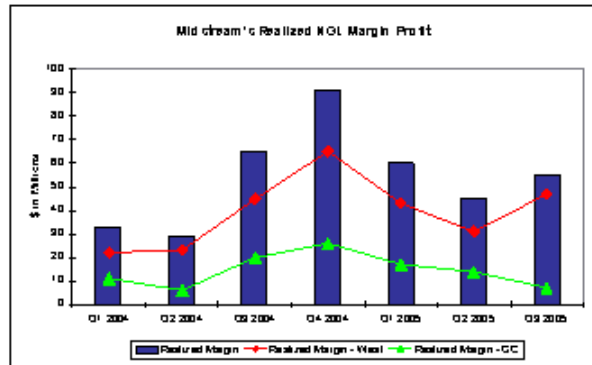
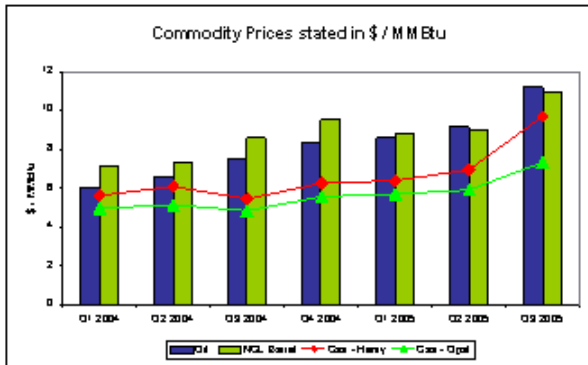
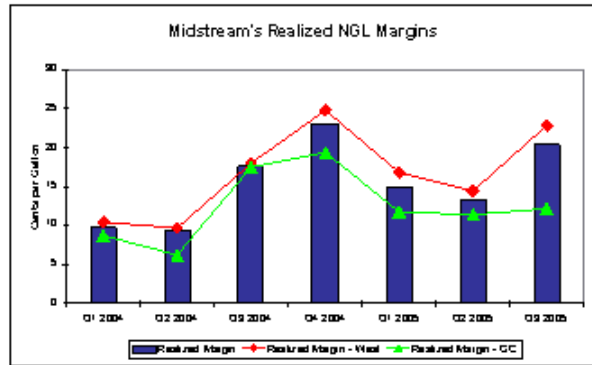
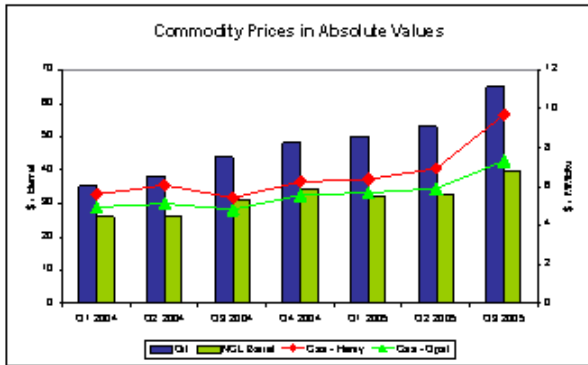




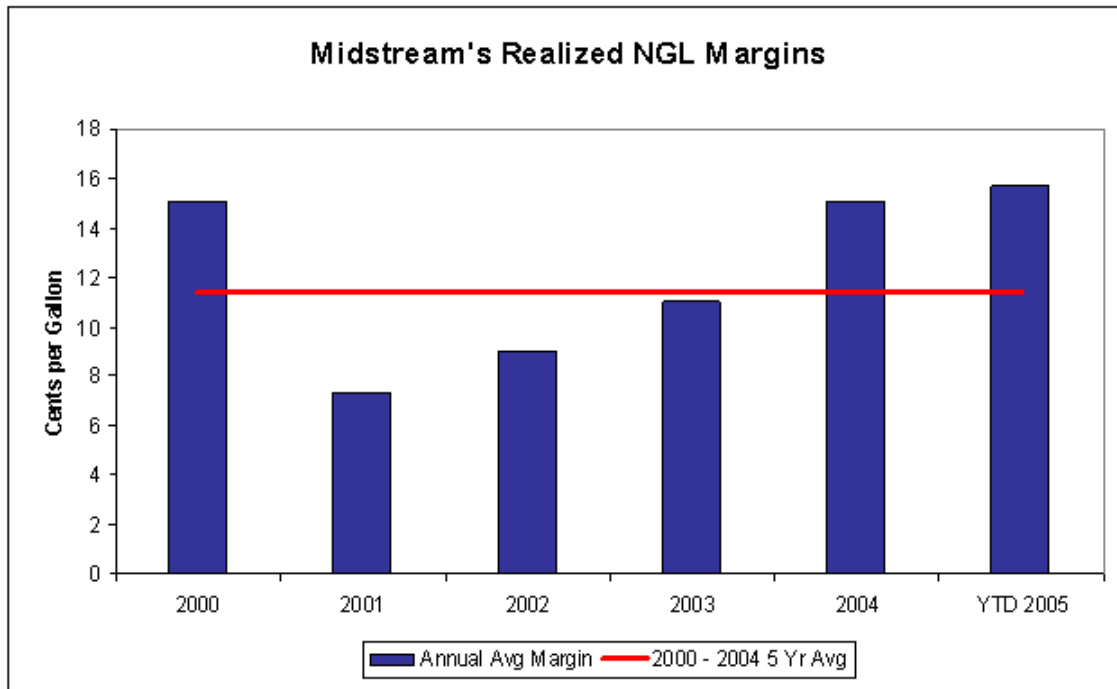
- Breakdown of Midstream's segment profit by asset
- Overview of Midstream's Gathering & Processing (G&P) operations and impact upon the financials
- Frac Spread 101, Net Liquid Margin 101
- Deciphering Midstream's net liquid margins
- Can Midstream make money in today's commodity price environment?
- Impact of changing net liquid margins upon Midstream's earnings
- The stability of Midstream's G&P fee revenues



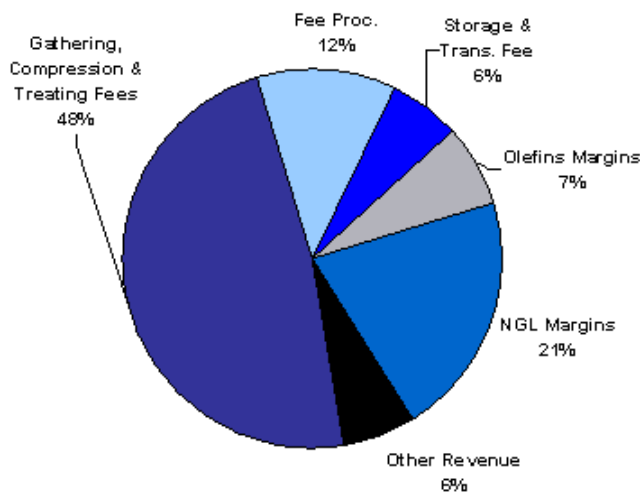
# Can Midstream Make \$\$ With Current Commodity Prices?



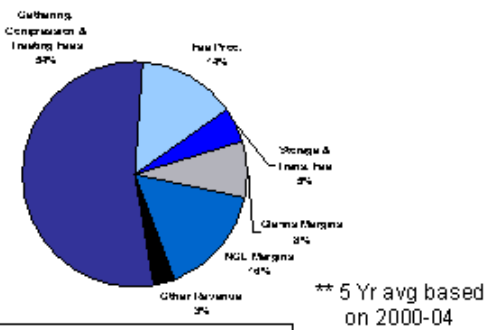
## Five Years of Historical NGL Margins



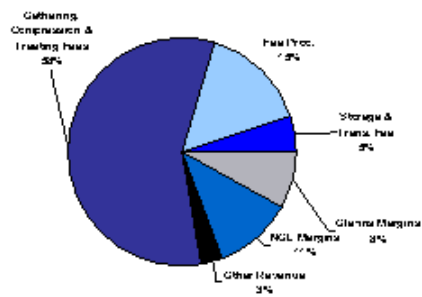
## Impact of Changing NGL Margins On Midstream's Net Revenues



YTD Sept 2005 Net Revenues with Actual NGL Margins



Net Revenues w/Historical 5 Yr Avg\*\* NGL Margins



Net Revenues w/Lowest Annual Avg NGL Margins in Historical 5 Years



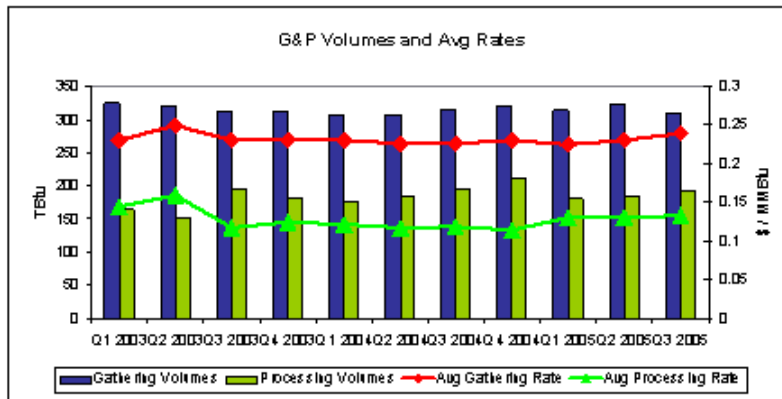
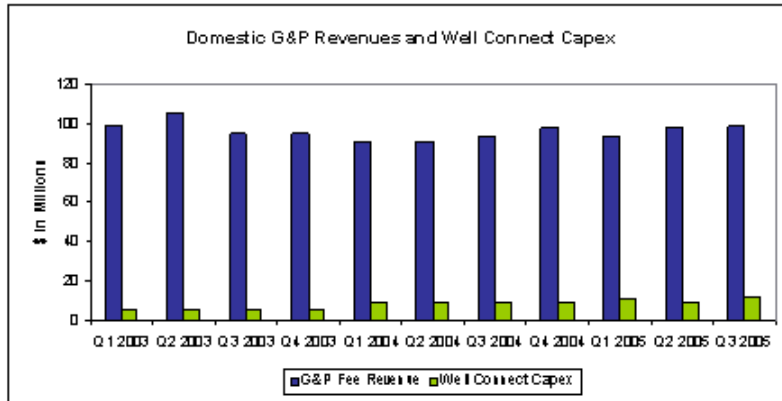
## Dissecting Midstream's Earnings

- Breakdown of Midstream's segment profit by asset
- Overview of Midstream's Gathering & Processing (G&P) operations and impact upon the financials
- Frac Spread 101, Net Liquid Margin 101
- Deciphering Midstream's net liquid margins
- Can Midstream make money in today's commodity price environment?
- Impact of changing net liquid margins upon Midstream's earnings
- **The stability of Midstream's G&P fee revenues**





# The Stability of Midstream's G&P Fee Revenues



## A Typical Western Region Well Connect...

- Is the result of long-term contractual obligations and dedications
- Typically costs \$45k to \$80k
- Flows between 350-650 MMBtu / day in 1<sup>st</sup> year
- Flows approximately 0.8-1.4 TBtu over the first 10 years
- Provides a combined G&P revenue stream:
  - ◆ Between \$45k and \$70k in 1<sup>st</sup> year
  - ◆ Declines 6-14% / year thereafter
- Is contractually covered if well doesn't flow to expectations



# Conclusion & Wrap Up

Alan Armstrong  
Senior Vice President, Midstream

November 30, 2005



- Well-positioned, large-scale Midstream infrastructure produces EVA<sup>®</sup> and strong net cash flows
- Williams has created and maintains competitive advantages
- Base is strong, poised for growth via expansion of existing platform
- Williams Partners is great complement to our scale-based strategy
- Deepwater Gulf of Mexico is an emerging but important infrastructure play
- Midstream business benefits from geographic and contractual diversity



# Power Overview and 2005 Highlights

Bill Hobbs  
Senior Vice President, Power

November 30, 2005



# Agenda

- Power overview and 2005 highlights Bill Hobbs
- Market fundamentals Phil Scalzo
- Financial review Andrew Sunderman
- Conclusion and Wrap Up Bill Hobbs
- Q&A





- **Deals consummated around each toll**
- **All customer classes have been represented**
  - ◆ Utilities
  - ◆ Co-ops and munis
  - ◆ Hedge funds and banks
- **Favorable credit terms**
  - ◆ Zero margining provisions in two deals in excess of 4 years
  - ◆ Margin caps in place for approx. 2,000 MW of toll resale
  - ◆ Lower margining agreements and netting will result in lower liquidity needs



- Structured deals are...
  - ◆ Customer-specific customized products
  - ◆ More reflective of hourly production rates
  - ◆ Priced to provide economic value and/or risk reduction
  - ◆ Extremely efficient mechanism for hedging commodity price exposure
    - Recent toll resale in West significantly reduces future liquidity volatility versus standard OTC/NYMEX products
    - Recent CLECO contract has zero collateral requirements, significantly reducing future liquidity volatility versus standard OTC/NYMEX products
  - ◆ A more effective hedge for less-liquid commodities (e.g., capacity and ancillary services)



**West**

- 1,500 MW resale of tolling from AES 4000: 854 MW starting in 2006 and growing to 1,500 MW in 2007-10
- 490-MW resale of toll from AES 4000 for 2006-08
- 100-MW heat rate call option for 2008
- 690-MW capacity sales: from AES 4000 for June-Sept 2005

**Mid-Continent**

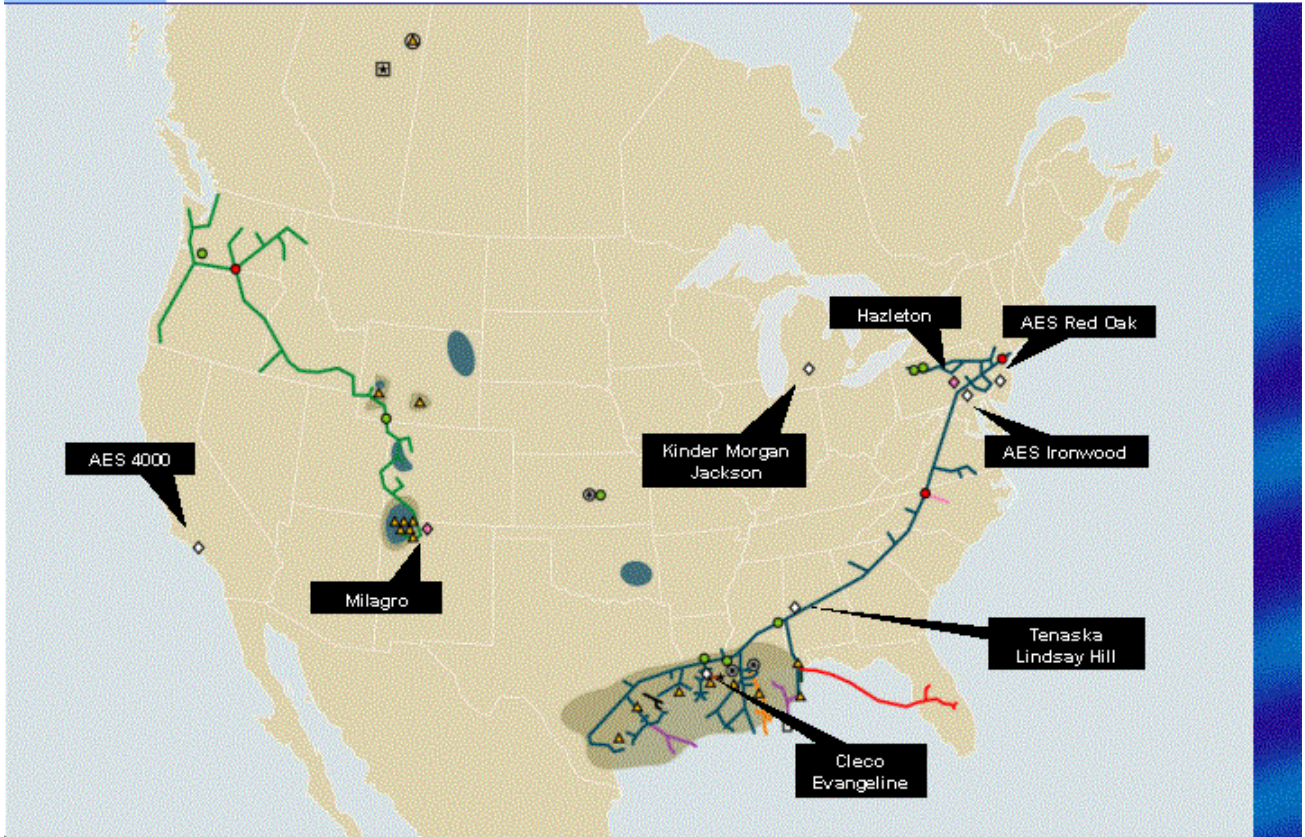
- 500-MW heat rate-priced energy and capacity sale to CLECO utility starting in 2006-09
- 100-MW heat-rate call option for 5 years – 2009 (Kinder toll)
- 244-MW (max) block heat rate-priced energy sale for June-Sept 2005

**Northeast**

- 100-MW capacity sale from Ironwood to municipality for June 2005-May 2006
- 1,000 MW of heat-rate call options sold through 2006



# Power Positions and other Williams Assets



# Power Overview

November 30, 2005



- Total volumes marketed (as of November 1, 2005)

	<b>MMBtu/d</b>
Piceance Basin	465,000
San Juan Basin	167,000
Powder River	125,000
Arkoma	15,000
Green River	12,000
Fort Worth Basin	1,800
<b>Total</b>	<b>735,800</b>

- Transportation

	<b>MMBtu/d</b>
Colorado Interstate Gas Co.	359,000
Wyoming Interstate Pipeline	353,000
Trailblazer Pipeline	202,000
Transcolorado Gas Transmission	195,000
Northwest Pipeline	50,000
Questar Pipeline	30,000
Transwestern Pipeline	25,000
<b>Total</b>	<b>1,214,000</b>

- Storage – 6.4 Bcf at Clay Basin





- Supply fuel and shrink

	<u>MMBtu/d</u>
San Juan (includes X-haul)	240,000
Rockies	176,000
Gulf Coast	130,000
Canada	50,000
<b>Total</b>	<b>596,000</b>

- Transportation

	<u>MMBtu/d</u>
Mobile Bay	362,250



- Spark spreads have bottomed out and are improving
- High gas prices favor coal and nuclear generation
- Regulatory environment stabilizing
- Market liquidity improving
- Economy continues to improve
- New builds of power plants have slowed dramatically
- Energy merchant sector remains troubled



## Key Issues and Mitigating Factors

Issue	Mitigating Factors
Tail risk	<ul style="list-style-type: none"><li>• Future structured deals</li><li>• Improving spark spreads</li></ul>
Increasing natural gas prices	<ul style="list-style-type: none"><li>• Growing demand for electricity</li><li>• Declining reserve margins</li></ul>
Williams' credit	<ul style="list-style-type: none"><li>• Improving WMB credit and liquidity</li><li>• Customer net-outs</li><li>• Open lines increasing</li></ul>
Financial woes of industry participants	<ul style="list-style-type: none"><li>• Actively managing credit risk</li><li>• Part of an integrated energy company with long-term contracts</li></ul>
Unresolved litigation	<ul style="list-style-type: none"><li>• Significant progress has been made</li></ul>



# Market Fundamentals

Phillip Scalzo  
Vice President, Power

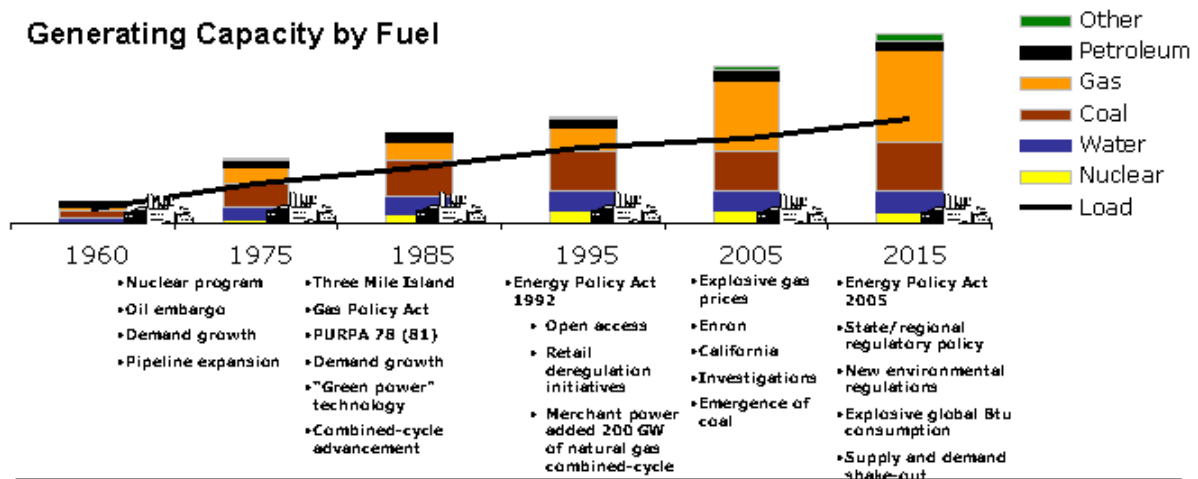
November 30, 2005



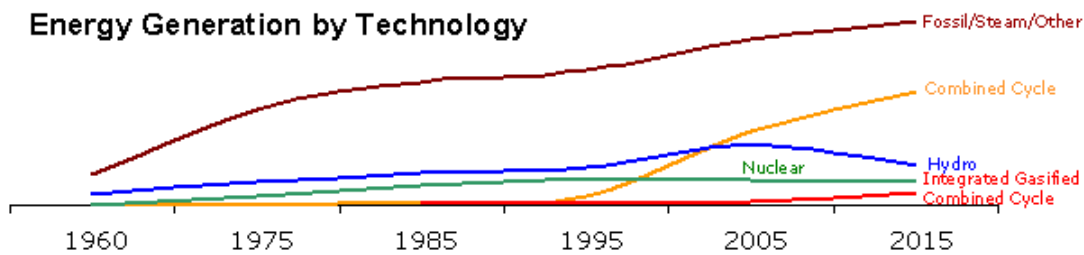
# Power Industry History

## Evolving Domestic Electric Generation Supply

Generating Capacity by Fuel



Energy Generation by Technology



Source: Global Energy Decisions; Company Analysis



## Externalities Influencing Sector

### Energy Policy Act of 2005

- Encourages spending on new energy infrastructure
- Bolsters FERC authority

### State/Regional Regulatory Policy

- Capacity markets are developing
- RTO-lite organizations emerging as alternative to full RTOs

### New Environmental Regulations

- CAIR/CAMR encouraging large industry spend to retrofit for further reduction in SO<sub>2</sub> and NO<sub>x</sub>
- Carbon policy to be determined

### Global Btu Demand

- Global commodity markets are more connected than ever
- Domestic LNG deliveries will fall short

### Supply/Demand Shakeout

- Resilient economy chipping away at surplus generation
- Next build will be slower and more expensive

### New Entrants and Competitors

- Financial participates providing liquidity
- Unprecedented high commodity prices highlight need for providers of risk management services

**External drivers setting stage for next cycle**

### Effect on Williams Power Company

- ✓ *Gradual improvement to route-to-market*
- ✓ *Uplift to existing generation*
- ✓ *Increased cost to competitors with no material cost to Power*
- ✓ *Electric prices will track gas prices in regions where gas is on-the-margin*
- ✓ *Reserve margins are tightening making Power generation more valuable*
- ✓ *Customer need for risk management services - back to our basics*



## New Environmental Regulations

- **Clean Air Intra-state Rule (CAIR)**  
*issued by EPA on March 10, 2005*
  - Mandatory reductions of Sulfur (SO<sub>2</sub>) and Nitrogen Oxides (NO<sub>x</sub>)
    - SO<sub>2</sub> targeted reductions of 50% by 2010 and 65% by 2015
    - NO<sub>x</sub> reductions of 60% by 2015
  - Will require retrofit of coal-fired generation facilities
- **Clean Air Mercury Rule (CAMR)**  
*issued by EPA on March 15, 2005*
  - First ever federally mandated requirements that coal-fired electric utilities reduce emissions of mercury (Hg)
  - Establishes standards of performance limiting mercury emissions from new and existing coal-fired power plants
- **Regional Green House Gas Initiative (RGGI)**  
*submitted to governors August 25, 2005*
  - Cooperative effort by nine Northeastern and Mid-Atlantic states to reduce carbon dioxide CO<sub>2</sub> emissions
  - Establishes market-based cap-and-trade program for states to meet CO<sub>2</sub> budgets

\* Williams retains environmental exposure of owned assets - Hazelton (150 MW) and Milagro (60 MW). Hazelton is located in a CAIR state and may be required to reduce NO<sub>x</sub> emissions or purchase emission credits.

### Power Fleet Existing Environmental Exposure

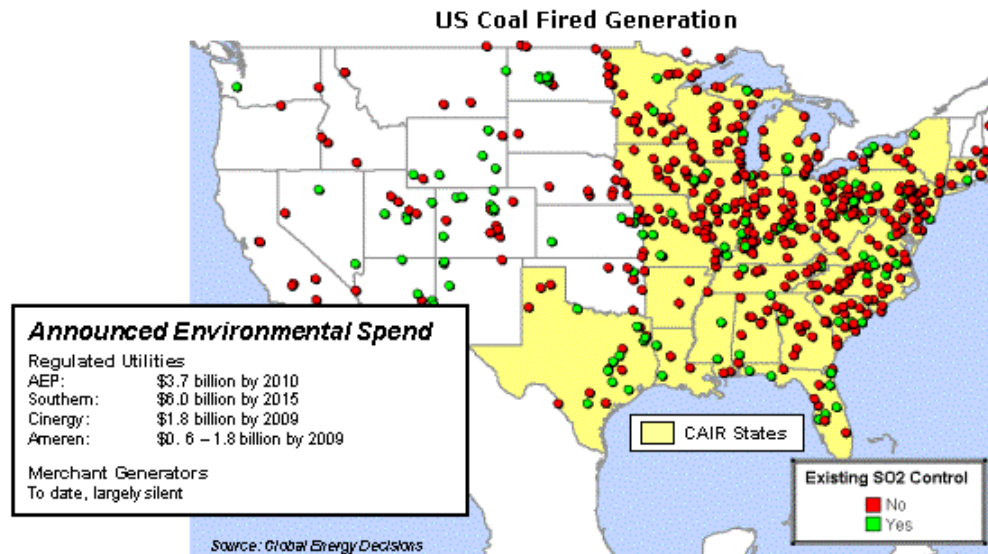
- ✓ **SO<sub>2</sub> Retrofit Cost**  
*None – Natural Gas fired plants don't emit sulfur*
- ✓ **NO<sub>x</sub> Retrofit Cost**  
*No direct exposure on tolls as risk allocated to plant owner; indirect exposure due to potential reduced availability\**
- ✓ **Hg Retrofit Cost**  
*None – Natural gas fired plants don't emit mercury*
- ? **CO<sub>2</sub> Retrofit Cost**  
*Dependant on nature of rules implemented\* – if like existing NO<sub>x</sub> rules, risk allocated to plant owner under tolls*

**New environmental regulations will change the landscape of the power industry**



## Coal Generators' Environmental Spend

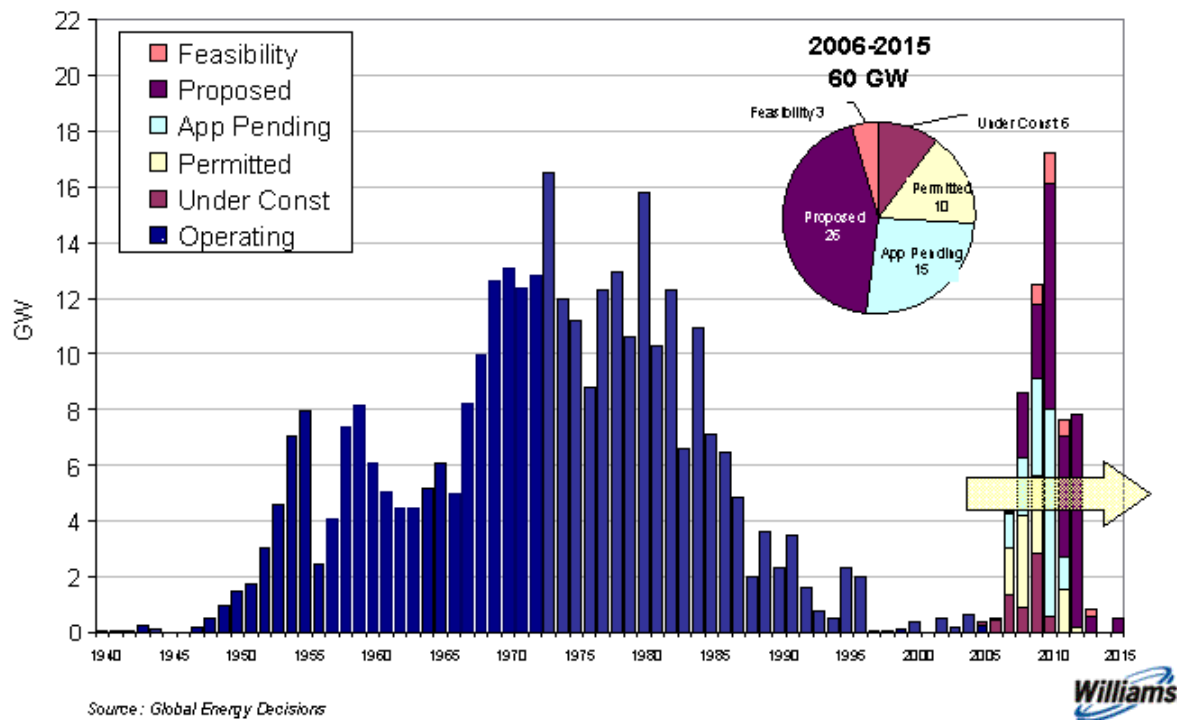
- Of the 317 GW of coal-fired generation in the U.S. only 30% have any form of SO<sub>2</sub> control
- Assuming \$140-\$240/kW, scrubber retrofit will cost coal-fired generators \$13-\$23 billion\*



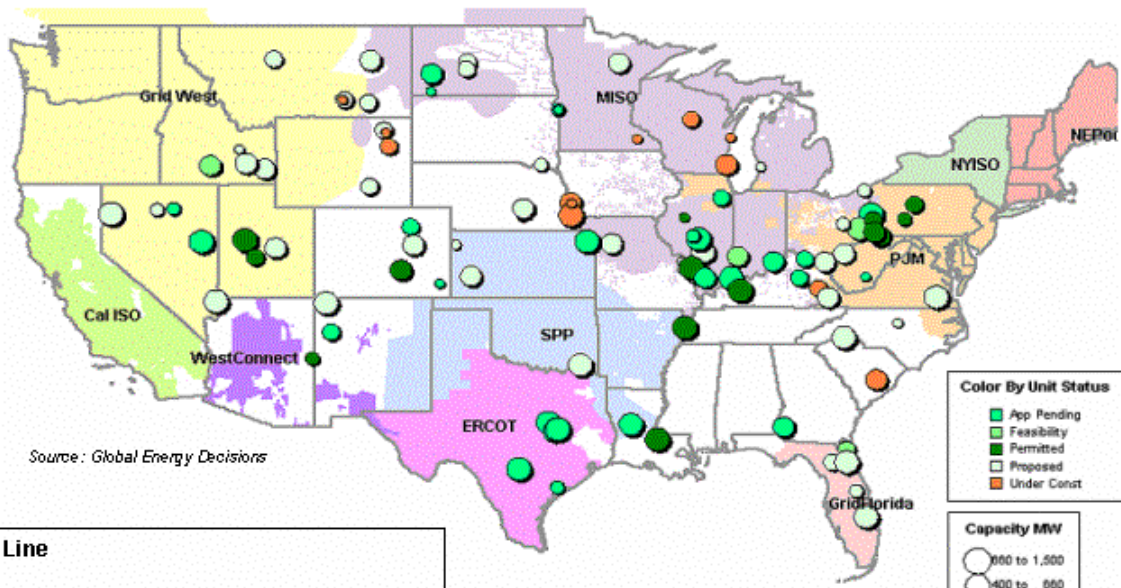
The cost of complying with new environmental regulations should increase the value of Williams gas-fired generation fleet



# Domestic Incremental Coal Generation Capacity By Status



# Proposed Coal Plant Additions



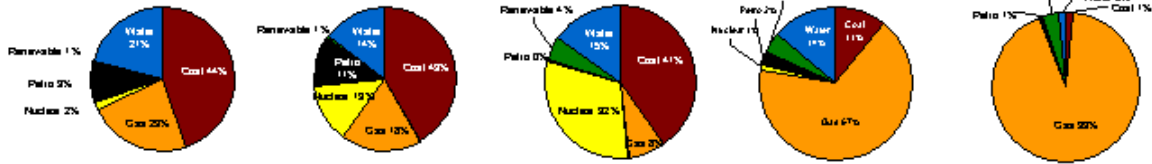
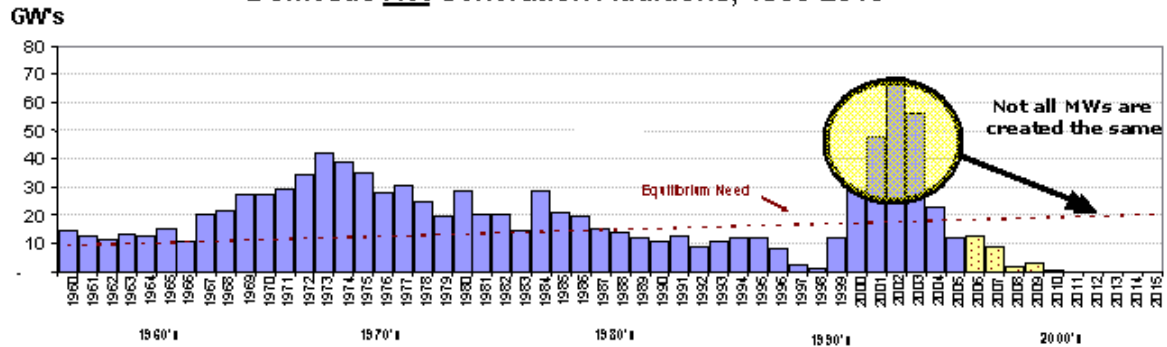
Source: Global Energy Decisions

Time Line	
8-10 years:	Proposed (~5%) Feasibility (~10%)
7 years:	Application Pending (~30%)
5 years:	Permitted (~50%) Under Const. (<100%)



# Supply/Demand Shake-out Working Off the Excess

Domestic Net Generation Additions, 1960-2015



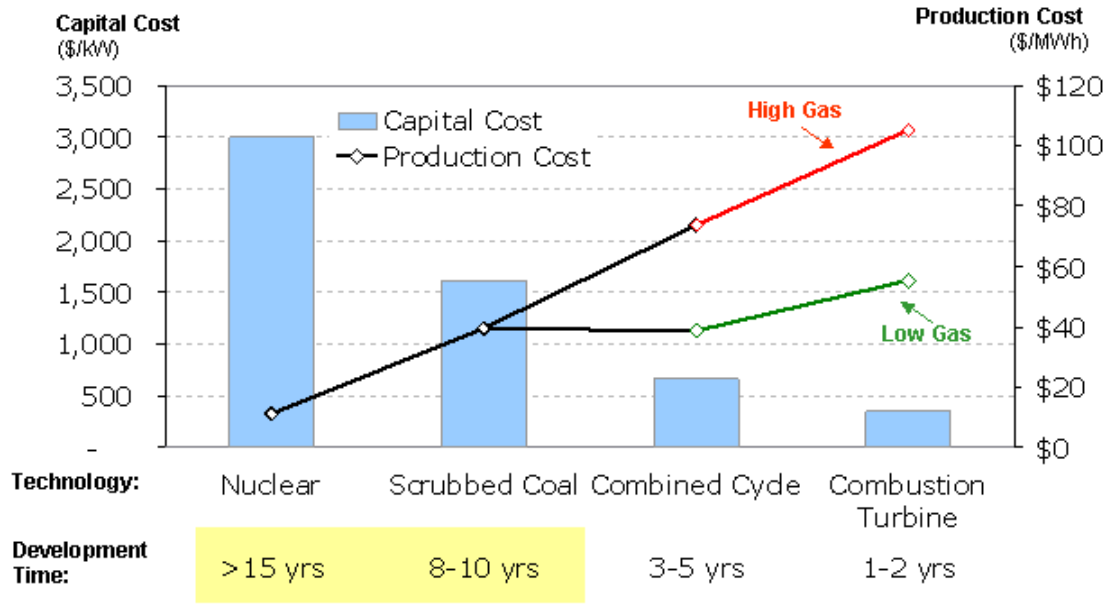
Source: Global Energy Decisions

Notes: As of September 2005, equilibrium need assumes no retirements and a 15% reserve requirement. Beyond 2005, additions assume only generation which is currently under construction.

**With the long lead time and environmental hurdles of coal and nuclear generation, excess gas-fired generation utilization must increase**



# Power Plant Technology Costs



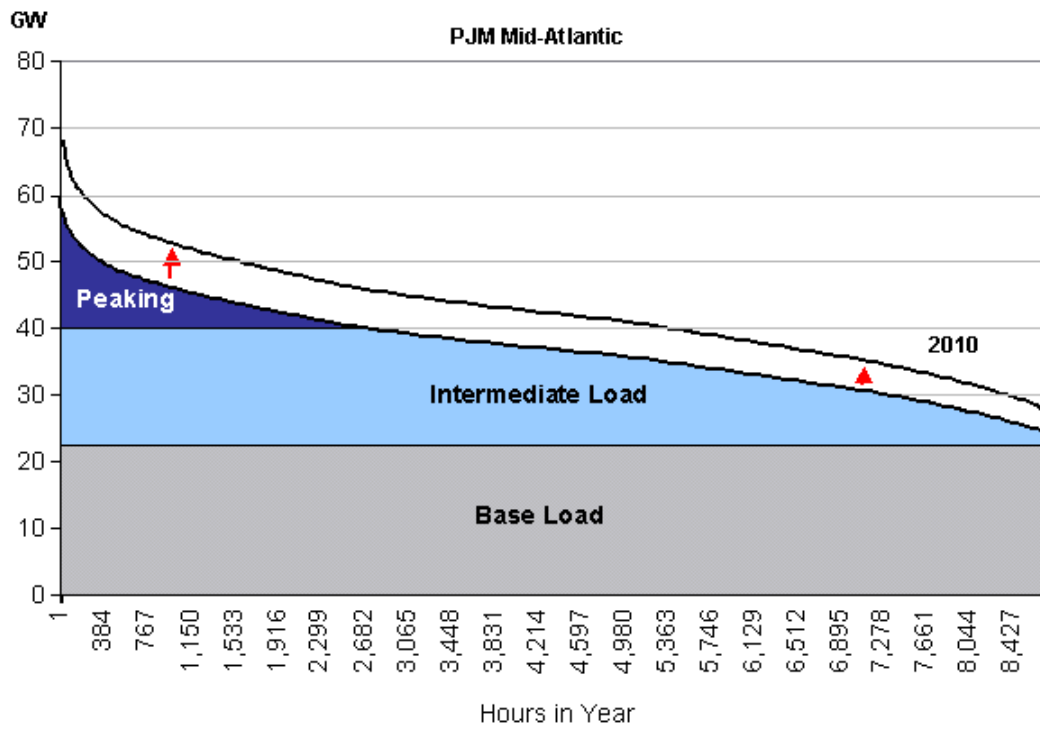
Assumes: Coal at \$60/ton, NG at \$10.00 and 5.00/MMBtu, NOx at \$3,000/ton, and SO2 at \$1,000/ton

**Coal and nuclear, while seemingly good alternatives to high natural gas prices, require large capital investments and long lead times**





# Load Duration Curve



Source: PJM and Company Analysis

**Macro economics drive shape and magnitude of power demand curve**



# Production Cost: "The Supply Stack"

## Production cost key determinates:

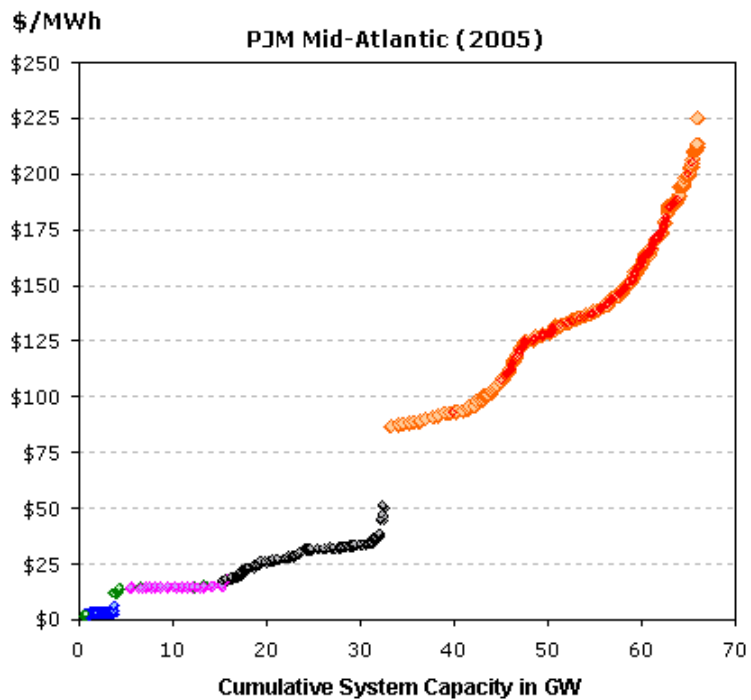
- Fuel prices
- Emission prices
- Technology
- Other variables

### Fuel Prices

◆ Hydro:	~\$0
◆ Renewable:	~\$0
◆ Nuclear:	
◆ Coal:	\$60
◆ NG (\$/MMBtu):	\$13
◆ Oil (\$/Gallon):	\$1.70

### Emission Prices

NOx (\$/ton):	\$3,000
SO2 (\$/ton):	\$1,000
CO2 (\$/ton):	\$0



**Supply Stack** – A region's total cumulative available generating capacity sorted from lowest to highest according to production cost

Source: Global Energy Decisions; Company Analysis



# Short-Term Electricity Prices

## Key Determinates:

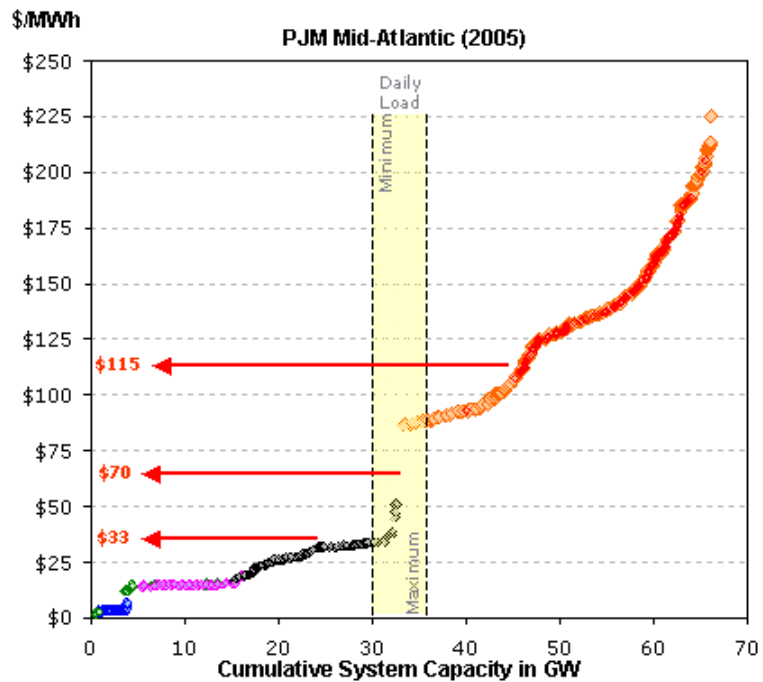
- System load (demand)
  - ◆ Weather
- Delivered fuel price
- Emission prices
- Supply (outages)
- Transmission import capability

### Fuel Prices

◆ Hydro:	~\$0
◆ Renewable:	~\$0
◆ Nuclear:	~\$0
◆ Coal:	\$60
◆ NG (\$/MMBtu):	\$13
◆ Oil (\$/Gallon):	\$1.70

### Emission Prices

NOx (\$/ton):	\$3,000
SO2 (\$/ton):	\$1,000
CO2 (\$/ton):	\$0



**Marginal Clearing Price** – the price at which the least costly unit can satisfy system's load

Source: Global Energy Decisions; Company Analysis



# Long-Term Electricity Prices

## Key Determinates:

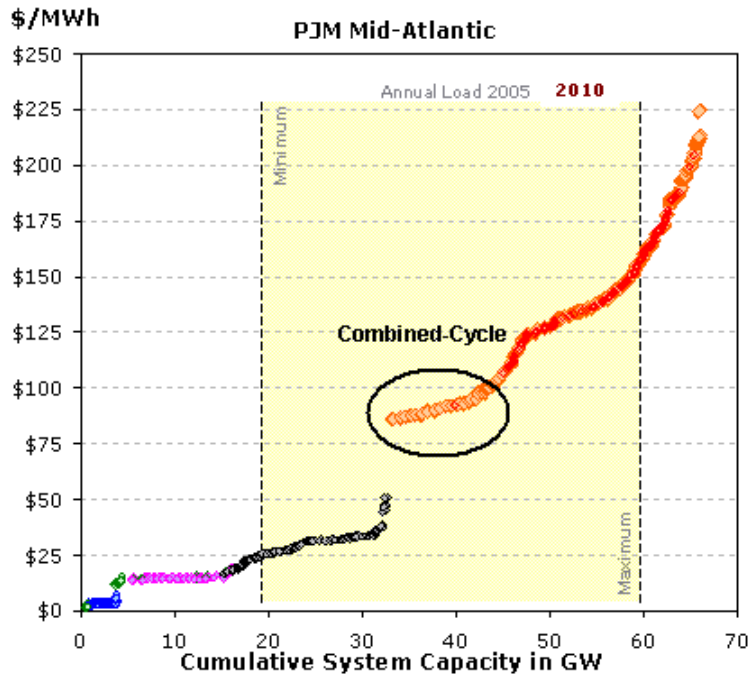
- System load
- Delivered fuel prices
- Regulatory & environmental policy
  - ◆ Generation supply
- New technology

### Fuel Prices

◆ Hydro:	~\$0	
◆ Renewable:	~\$0	
◆ Nuclear:		
◆ Coal:	\$60	
◆ NG (\$/MMBtu):	\$13	→ \$6
◆ Oil (\$/Gallon):	\$1.70	→ \$1.20

### Emission Prices

NOx (\$/ton):	\$3,000
SO2 (\$/ton):	\$1,000
CO2 (\$/ton):	\$0



Source: Global Energy Decisions;  
Company Analysis

**Load growth will increase the utilization  
of combined-cycle gas-fired units**



# Sector Long-Term Investment Alternatives

## Long-Term Gas View

Long Term Environmental View

	High Gas > \$7.00	Moderate Gas \$5.00 - \$7.00	Low Gas < \$5.00
Onerous New Environmental Regulations	<ul style="list-style-type: none"> <li>• Future Gen (Hydrogen)</li> <li>• Renewables (Wind, Biomass)</li> <li>• Large-scale transmission build-out</li> <li>• IGCC with CO<sub>2</sub> sequestration</li> </ul>	<ul style="list-style-type: none"> <li>• Retrofit existing PCs (with BACT) for CO<sub>2</sub> capture of sequestration.</li> </ul>	<ul style="list-style-type: none"> <li>• NG CC with BACT and CO<sub>2</sub> sequestration</li> </ul>
Current / Contemplated Environmental Regulations	<ul style="list-style-type: none"> <li>• IGCC with CO<sub>2</sub></li> <li>• Retrofit existing PC with BACT</li> <li>• Renewables/Biomass</li> <li>• Gasification/LNG</li> </ul>	<ul style="list-style-type: none"> <li>• Existing transmission reinforcement</li> <li>• Compliance coal</li> </ul>	<ul style="list-style-type: none"> <li>• NG CC with BACT</li> </ul>
Relaxed Environmental Regulations	<ul style="list-style-type: none"> <li>• Unscrubbed PC life extension</li> <li>• IGCC without CO<sub>2</sub></li> <li>• New PC with BACT</li> </ul>	<ul style="list-style-type: none"> <li>• PC life extension with BACT</li> <li>• Work off excess CC capacity</li> <li>• Stall new generation additions</li> </ul>	<ul style="list-style-type: none"> <li>• New conventional NGCC as required</li> <li>• Extend life of old, inefficient PCs</li> </ul>

- New Technology Focus
- Optimization and arbitrage focus with existing technology implementation
- Status quo – existing portfolio harvest

BACT – Best Available Control Technology      CC – Combined Cycle Plant  
 IGCC – Integrated Gasification Combined Cycle      PC – Pulverized Coal Plants

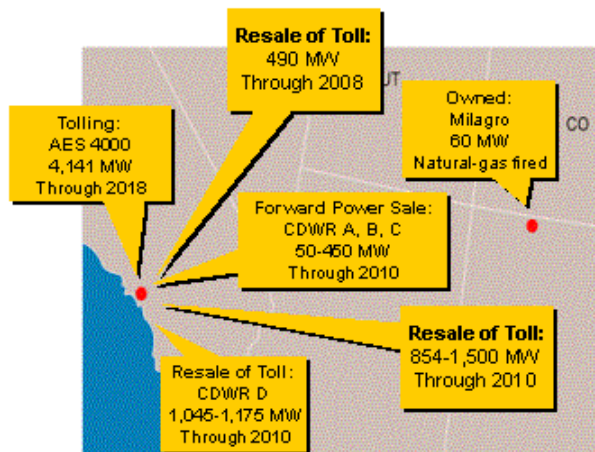
**Long-term fundamental view drives investments**



# Regional Review

November 30, 2005



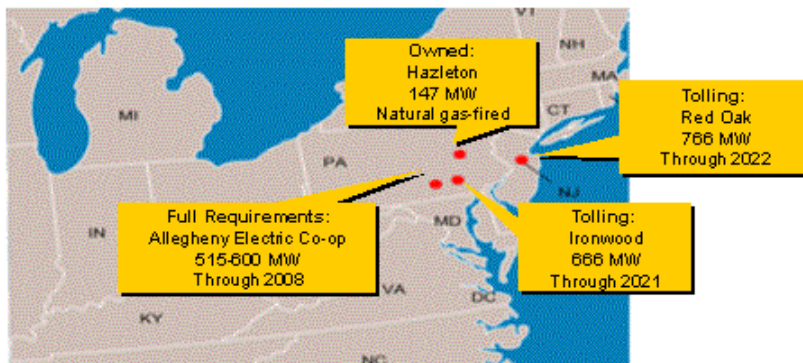


- In-city generation
- Highly hedged while retaining upside potential
- California likely to introduce capacity market in 2007
- Tolling agreement provides Williams with re-power rights
- Market for Williams' E&P gas
- Reserve margins tight and expected to compress further





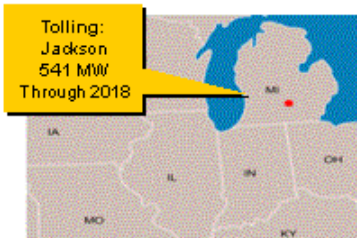
## Northeast



- Positioned in most-developed competitive markets in U.S.
- New PJM demand-curve-style (NYISO like) capacity market implementation likely in 2007
- Neptune undersea transmission line will improve Red Oak's route to premium New York market
  - ◆ COD expected by summer of 2007
  - ◆ Path from Sayerville, NJ (Red Oak) to Long Island, NY
- Reserve margins tight and continuing to compress



## Mid-Continent and South Central

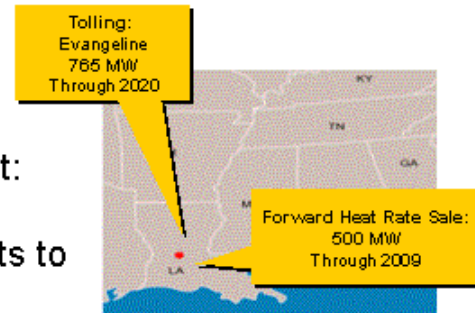


### Jackson

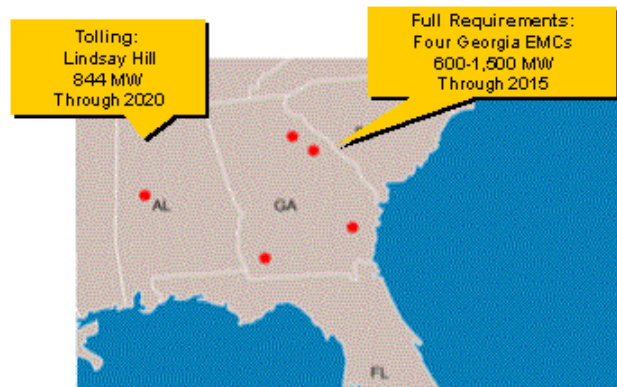
- MISO market implemented in April, resulting in immediate improvement to Jackson's dispatch utilization
- Reserve margins beginning to tighten

### Evangeline

- Toll is highly hedged
- Transmission constrained area provides opportunities for premium pricing
- Expected improvements in route to market:
  - ◆ Entergy's Independent Coordinator
  - ◆ Hurricanes may result in improvements to transmission infrastructure
- Regional reserve margins remain high

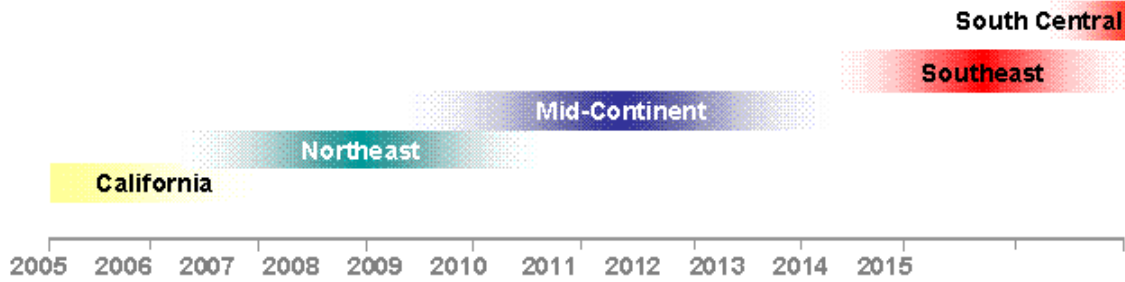


- Materially hedged with full-requirements load contracts
- Southern reserve margins remain high
  - ◆ Benefiting supply obligations for EMC's



# Supply/Demand Shakeout

## Power Market Recovery Timeline



Region	Williams Generation Fleet	Estimated Reserve Margins			Targeted Reserve Margin
		2005	2010	2015	
California	AES 4000	12.0%	12.1%	2.8%	15-17%
Northeast	Red Oak, Ironwood, & Hazelton	16.2%	9.9%	1.4%	15%
Mid-Continent	Jackson	22.8%	17.4%	9.0%	15-17%
Southeast	Lindsay Hill	37.2%	25.1%	9.5%	15-17%
South Central *	Evangeline	85.6%	82.9%	66.7%	15-17%

Source: Energy Velocity (EV) and Company Analysis; Generation supply assumes 100% for Under Construction and Testing, for Proposed, Permitted, App Pending and Feasibility assumes 50%. Load projections are provided by EV and represent a ISO/NERC projections where available and EV/forecast otherwise. EV load forecast only extend through 2013, values for subsequent years were extrapolated based on holding generation capacity and 2013 load growth rate constant.

\* Represents Entergy NERC sub region, localized reserve margins in CLECO Evangeline's market are much tighter and transmission constrained.



## Key Takeaways

- Not all megawatts are created equal
- Power plants are dispatched based on relative production costs
- For non-base-load plants, the relationship between plant utilization rates and profit margins is not linear
- Coming cycle will see new base-load generation (i.e., coal and nuclear)
  - ◆ Regulatory, financing and environmental uncertainties are delaying new additions
  - ◆ Long lead time
- Mid-term fundamentals look good for gas-fired generators



# Financial Review

Andrew Sunderman  
Vice President, Power

November 30, 2005



## Key Points from 3Q05

- Results for 3<sup>rd</sup> quarter impacted by several uncontrollable issues
  - Mild weather in West
  - Unplanned plant outages in East and West
  - Hurricanes and high natural gas prices
- CFFO YTD positive
- Full-year recurring segment profit after adjusting for impact of mark-to-market is nearly break-even despite mild weather and higher gas prices
- Deal flow has increased





## Williams' Use of Derivatives

- Williams uses derivatives to hedge its commodity price and basis risks
  - ◆ Focus on using effective economic derivatives as hedges that also are effective hedges under FAS 133
- Williams accounts for these derivatives under FAS 133 with changes in fair value for effective, designated derivatives being deferred through Other Comprehensive Income (OCI).
- Changes in the fair value of the ineffective portion of a designated derivative and/or non-designated derivatives go through MTM income.
- Williams' normal derivative portfolio position is as follows:
  - ◆ E&P – short natural gas price positions
  - ◆ Power – long natural gas price positions and short power positions



## 3Q Financial Statement Changes for Derivatives Positions

- Williams reported the following changes related to its derivative portfolio:

	Balance Sheet		Income Statement	
	Der A/L	OCI	MTM G / (L)	Realized (G) / L
Net Change in Consolidated Derivative Values	\$ (538)	\$ (391)	\$ (157)	\$ 10
E&P hedges change in Derivative A/L	\$ (700)			
- change in OCI - unrealized		\$ (771)		
- ineffectiveness booked to MTM			\$ (16)	
- realized from OCI to Income				\$ 87
Power hedges	\$ 162			
- change in OCI - unrealized		\$ 380		
- current period MTM losses			\$ (141)	
- previously recognized MTM				\$ (60)*
- realized from OCI to Income				\$ (17)

- The net change in Derivative Assets and Liabilities for E&P was negative, reflecting the rise in gas prices against a short derivative position.
- The net change in Derivative Assets and Liabilities for Power was positive, reflecting the increased economic value of the Power derivatives, primarily due to the rise in gas prices against a long derivative position.

*Note: Change in OCI is pre-tax and includes only commodity-based changes. Change in Derivative A/L includes only those changes that affect OCI or Income (e.g., not Prepaid Option Premiums).*

*\* Income impact in prior period.*



## OK, We See the Overall Economic Change Was Positive... Why Was MTM Negative?

- During and subsequent to 3Q, Power successfully executed several new structured transactions that provided additional value, added cash flow certainty and reduced future liquidity requirements.
- Power then needed to reverse prior OTC and NYMEX hedges to ensure it did not find itself in an economic over-hedged position.
- To do this, Power entered into certain gas sales contracts and power purchase contracts.
- Certain of these gas sales and power purchase contracts were not designated during 3Q; thus, rising gas prices caused a derivative loss against certain of these trades that was recorded to MTM income.



## Conclusions

- MTM gains or losses are non-cash in the period recognized
- The majority of Power's derivatives positions are effective economic hedges
- Power has consistently presented non-GAAP results after adjusting for MTM changes (gains or losses) to better reflect cash flows and value of the business
- Continued focus on enhancing communication and transparency



## Changes from Previous Power Update

- “Resale of Tolling & Heat Rate Option Premiums” represents cash premium to be received
  - ◆ Previously, “Resale of Tolling” represented market value of mirror tolls, net of premium
- “Percentage Capacity Available Hedged” represents contractual MW sales as a percentage of Total Capacity Available
  - ◆ Previously, the “Percentage Volume Hedged” represented expected MW sales as a percentage of Expected Output
- “Other Hedges and Hedged Tolling Revenues” represents the estimated value of the rest of the power hedges (OTC, NYMEX, Long-Term Forward Sales and Full Requirements), including the estimated underlying tolling revenues that have been hedged
  - ◆ Previously, each of these categories of hedges was broken out in addition to estimated hedged tolling revenues.



## Total Undiscounted Cash Flows

Undiscounted dollars in millions

Combined Power Portfolio Estimated as of 9/30/05	2006F	2007F	2008F	2009-2010F
Tolling Demand Payment Obligations	(\$403)	(\$405)	(\$410)	(\$820)
Resale of Tolling & Heat Rate Option Premiums	\$299	\$331	\$302	\$510
Other Hedges and Hedged Tolling Revenues	\$247	\$158	\$168	\$346
Subtotal	\$143	\$83	\$60	\$36
Estimated Merchant Cash Flows	\$25	\$132	\$115	\$434
Est. Combined Power Portfolio Cash Flows	\$168	\$215	\$175	\$470
Est. NG Portfolio Cash Flows	\$4	(\$11)	\$20	\$40
SG&A and Other	(\$72)	(\$74)	(\$75)	(\$150)
Estimated Cash Flows After SG&A	\$100	\$130	\$120	\$360
<i>Note: Working Capital changes not forecast</i>				
Capacity Available (in MW)	7,365	7,365	7,365	7,365
Capacity Sold in Resale of Tolling & HR Options (in MW)	3,640	3,308	3,262	2,675
Capacity Sold in Other Hedges (in MW)	888	1,019	1,030	696
Total Capacity Sold	4,528	4,327	4,292	3,371
Remaining Available (in MW) after all hedges	2,837	3,038	3,073	3,994
Percentage Capacity Available Hedged	61%	59%	58%	46%
Percentage Capacity Available Hedged @ 3/31/05	43%	41%	34%	2%
Expected Output on Remaining MW (delta)	1,005	1,091	1,310	1,886

*Note: 3Q05 forecast estimated as of 9/30/05 and includes new CA Resale of Tolling and Cleco Long Term Physical deals completed in 4Q05. 3Q05 actual cash flows agree in total with Power's Cash Flow Statement; however the allocation of actual cash flows to the various deal types is based on estimates. This schedule includes non-recurring items.*



## Variance from Prior Power Update (New Methodology) Total Undiscounted Cash Flows

Undiscounted dollars in millions

<i>Combined Power Portfolio Estimated as of 9/30/05 vs. 03/31/05</i>	2006F	2007F	2008F	2009-2010F
Tolling Demand Payment Obligations	(\$1)	\$1	\$1	\$2
Resale of Tolling & Heat Rate Option Premiums	\$90	\$122	\$135	\$251
Other Hedges and Hedged Tolling Revenues	(\$125)	(\$93)	(\$26)	(\$74)
Subtotal	(\$36)	\$30	\$110	\$190
Estimated Merchant Cash Flows	\$8	(\$8)	(\$81)	(\$108)
Est. Combined Power Portfolio Cash Flows	(\$28)	\$22	\$30	\$83
Est. NG Portfolio Cash Flows	\$3	(\$16)	\$9	(\$19)
SG&A and Other	\$0	\$0	(\$1)	(\$1)
Estimated Cash Flows After SG&A	(\$24)	\$7	\$39	\$64
<i>Note: Working Capital changes not forecast</i>				
Capacity Available (in MW)	0	0	0	0
Capacity Sold in Resale of Tolling & HR Options (i)	1,947	1,615	1,615	1,615
Capacity Sold in Other Hedges (in MW)	(564)	(296)	(148)	(473)
Total Capacity Sold	1,383	1,319	1,467	1,142
Remaining Available (in MW) after all hedges	(1,383)	(1,319)	(1,467)	(1,142)
Percentage Capacity Available Hedged	19%	18%	24%	44%
Expected Output on Remaining MW (delta)	(652)	(789)	(1,455)	(1,107)





## 2006-07 Guidance

3Q05 Earnings Call

<i>Dollars in millions</i>	2006	2007
Prior Segment Profit Guidance	(\$270) - (120)	(\$220) - (70)
MTM Earnings (3Q05)		
Est. Forward MTM Impact	50	40
Chg due to Mkt Conditions, New deals & Other	0 - (50)	
Total Impact	50 - 0	40
Change in Segment Profit Guidance	50 - 0	40
Segment Profit Guidance	(225) - (125)	(180) - (30)
Estimated MTM Adjustments	270	230
	320	270
Reported Segment Profit after MTM Adj	50 - 150	50 - 200
	50 - 200	
Non-Recurring	0	0
Recurring Segment Profit after MTM Adj	50 - 150	50 - 200
	50 - 200	
Cash Flow from Operations	50 - 150	0 - 200
Capital Expenditures	-	-

Note: If guidance has changed, previous guidance from 2<sup>nd</sup> quarter is shown in italics directly below



# Conclusion & Wrap Up

Bill Hobbs  
Senior Vice President, Power



## Key Points

- Power's third quarter CFFO YTD remains positive
- Deal flow has increased
- Markets are expected to improve throughout guidance period
- Recently completed deals provide increased value and cash flow certainty
- Power remains committed to improving transparency around financial performance
- Power remains focused on reducing risk, creating cash flow certainty and honoring contractual commitments



# Q&A



# Williams Midstream & Power Update

November 30, 2005



# Appendix



# Non-GAAP Reconciliation Schedule

Reconciliation of Income (Loss) From Continuing Operations to Recurring Earnings  
(in millions)

Description of items added to or deducted from continuing operations	2004					2003			
	7m (A)	2nd (B)	1st (C)	4th (D)	3rd (E)	7m (F)	2nd (G)	1st (H)	3rd (I)
Income (loss) from continuing operations available to common stockholders	3	(12.5)	21.2	25.5	24.2	222.3	248.7	257	224.8
Income (loss) from continuing operations - diluted earnings (loss) per common share	3	(12.5)	21.2	25.5	24.2	22.14	24.87	25.8	22.62
<b>Provision for income taxes</b>									
Provision for regulatory settlements**	-	-	-	-	-	4.8	-	-	4.8
Provision for litigation settlements**	-	-	-	-	-	-	15.1	8.6	15.1
Provision for reserves	-	-	-	-	-	6.2	-	-	6.2
Provision for restructuring costs	-	-	-	-	-	11.4	11.1	8.4	24.9
<b>Derivatives</b>									
Provision for liability settlements - 107%	-	-	-	-	-	(11.1)	(4.8)	-	(15.9)
Provision for purchase of derivatives - 107%	-	-	-	-	-	-	(15.1)	-	(15.1)
Warrant of purchase of derivatives - initial segment of 107% purchase	-	9.8	-	-	9.8	-	-	-	-
Income from sale of warrants on FSCB option (100% Fuel Index)	-	-	-	-	-	-	-	(14.2)	(14.2)
Provision for purchase of derivatives	-	9.8	-	-	9.8	(11.1)	(15.1)	(14.2)	(14.2)
<b>Expenses of Production</b>									
Expense of sale of EOP properties	-	-	-	-	-	(5.9)	-	(15.7)	(15.7)
Loss provision related to an ownership dispute	-	11.1	-	4.1	15.4	8.1	-	-	8.1
Provision for expenses of Production	-	11.1	-	4.1	15.4	(5.9)	-	(15.7)	(15.7)
<b>Disburse - Der &amp; Liquid</b>									
Loss on sale of liquid assets (disposal)	-	-	8.4	1.2	9.6	-	-	-	-
Loss on sale of liquid assets (disposal)	-	-	-	-	-	-	-	(15.1)	(15.1)
Gain on liquidation of assets (Washfile)	-	-	-	(11.8)	(11.8)	-	-	-	-
Improvement of Disburse	-	-	-	16.8	16.8	-	-	-	-
Disburse from revenue recognition	-	(15.1)	(15.1)	-	-	-	-	-	-
Provision for Disburse - Der & Liquid	-	(15.1)	22.8	(15.8)	(15.8)	-	-	-	-
<b>Other</b>									
Improvement of Longshore	-	18.2	-	-	18.2	-	46.1	-	46.1
Warrant of liquidation of development work	-	-	-	-	-	-	4.8	-	4.8
Disburse on investment income	-	-	-	11.2	11.2	-	-	-	-
Longshore recognition fee	-	6.5	-	-	6.5	-	-	-	-
Provision for other	-	6.5	18.2	-	18.2	-	51.1	-	51.1
<b>Provision for items included in segment profit (loss)</b>	6.5	18.2	22.8	(15.8)	(15.8)	(6.1)	46.5	(15.7)	(6.1)
<b>Provision for items included in segment profit (loss)</b>									
Provision for purchase of securities - Hedging income from - Finance	-	-	-	2.1	2.1	-	-	-	-
Provision for purchase of securities - Hedging income from - Corporate	-	1.2	15.7	-	1.2	-	-	-	-
Provision for purchase of securities - Hedging income from - Hedging	-	-	-	-	-	-	-	-	-
Provision for purchase of securities - Hedging income from - Hedging	-	9.8	15.1	25.7	22.1	-	-	-	-
Provision for purchase of securities - Hedging income from - Hedging	-	-	-	(9.8)	(9.8)	-	-	-	-
Provision for purchase of securities - Hedging income from - Hedging	-	-	-	-	-	-	(15.1)	-	(15.1)
Provision for purchase of securities - Hedging income from - Hedging	-	1.8	-	2.1	4.8	2.7	-	-	2.7
Provision for purchase of securities - Hedging income from - Hedging	-	-	-	-	-	-	-	(1.2)	(1.2)
Provision for purchase of securities - Hedging income from - Hedging	-	-	-	-	-	-	-	5.8	5.8
<b>Total non-recurring items</b>	6.5	17.8	18.2	(14.4)	(14.4)	(6.8)	15.8	(16.7)	(6.8)
Income (loss) from continuing operations - diluted earnings (loss) per common share**	2.5	(4.2)	24.1	(15.1)	(15.1)	(2.2)	(8.7)	(16.1)	(15.1)
<b>Recurring income (loss) from continuing operations available to common stockholders</b>	24.8	251.7	2115.2	262.8	229.1	2192.6	263.8	(24.8)	225.7
<b>Recurring diluted earnings (loss) per common share</b>	24.8	251.8	2115.2	262.8	229.1	219.11	263.8	(24.8)	225.7
<b>Weighted average shares - diluted (thousands)</b>	1,412	1,282	1,282	1,282	1,282	1,412	1,282	1,282	1,412

\*\*As reflected in 24 million of the amount for a regulatory settlement in 4th quarter 2003 and 20 million of the amount for litigation settlements in 2nd quarter 2003.

\*\*The sum of earnings (loss) per share for the quarter may not equal the total earnings (loss) per share for the period due to changes in the weighted average number of common shares outstanding.





# Non-GAAP Reconciliation Schedule

## Reconciliation of Segment Profit (Loss) to Recurring Segment Profit (Loss) (UNAUDITED)

(Dollars in millions)	2004					2005				
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Year	1st Qtr	2nd Qtr	3rd Qtr	Year	
<b>Segment profit (loss):</b>										
Power <sup>1</sup>	\$ 120.0	\$ 43.2	\$ 109.3	\$ (84.4)	\$ 78.7	\$ 114.1	\$ (75.0)	\$ (206.0)	\$ (157.3)	
Ons Pipeline	147.4	132.8	142.8	156.8	383.8	167.4	164.5	161.1	493.0	
Exploration & Production	51.5	43.3	70.1	70.9	235.8	103.7	118.3	158.8	380.8	
Midstream Ops & Leases	110.1	92.5	105.4	235.7	543.7	138.6	109.1	131.1	378.8	
Other	(8.7)	(14.3)	2.4	(71.0)	(81.6)	(8.1)	(60.5)	(10.1)	(78.7)	
Total segment profit	\$ 292.5	\$ 304.1	\$ 435.0	\$ 389.0	\$ 1,466.4	\$ 500.7	\$ 285.4	\$ 204.9	\$ 970.6	
<b>Non-recurring adjustments:</b>										
Power	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11.4	\$ 13.1	\$ 0.4	\$ 24.9	
Ons Pipeline	-	9.0	-	-	9.0	(13.1)	(21.7)	(14.3)	(49.0)	
Exploration & Production	-	11.3	-	4.1	15.4	(7.0)	-	(21.7)	(29.3)	
Midstream Ops & Leases	-	(16.5)	22.9	(85.0)	(78.6)	-	-	-	-	
Other	6.5	10.8	-	11.8	29.1	-	33.1	-	33.1	
Total segment non-recurring adjustments	\$ 6.5	\$ 14.6	\$ 22.9	\$ (69.1)	\$ (25.1)	\$ (2.6)	\$ 44.5	\$ (36.5)	\$ (10.2)	
<b>Recurring segment profit (loss):</b>										
Power	\$ 120.0	\$ 43.2	\$ 109.3	\$ (84.4)	\$ 78.7	\$ 125.5	\$ (61.9)	\$ (206.0)	\$ (162.4)	
Ons Pipeline	147.4	141.8	142.8	156.8	394.8	154.3	142.8	146.9	444.0	
Exploration & Production	51.5	54.6	70.1	75.0	251.2	96.7	118.3	137.1	351.5	
Midstream Ops & Leases	110.1	76.0	128.3	150.7	471.1	138.6	109.1	131.1	378.8	
Other	(7.2)	(3.5)	2.4	(79.2)	(73.5)	(8.1)	(27.4)	(10.1)	(71.6)	
Total recurring segment profit	\$ 274.8	\$ 312.7	\$ 453.9	\$ 389.0	\$ 1,389.3	\$ 500.4	\$ 300.9	\$ 169.0	\$ 970.3	
<p>Note: Segment profit (loss) includes equity on merg (loss) and equity on sales (loss) from investments reported in recurring (income) (loss) in the Consolidated Statement of Operations. Equity on merg (loss) results from investments accounted for under the equity method. Income (loss) from investments results from the recognition of investments in our equity investments.</p>										
<p><sup>1</sup> Power's segment profit for 2004 includes the effect of investment equity income (loss) average cost of sale with three gas pipelines.</p>										







**Total NGL Production  
152 MBpd**

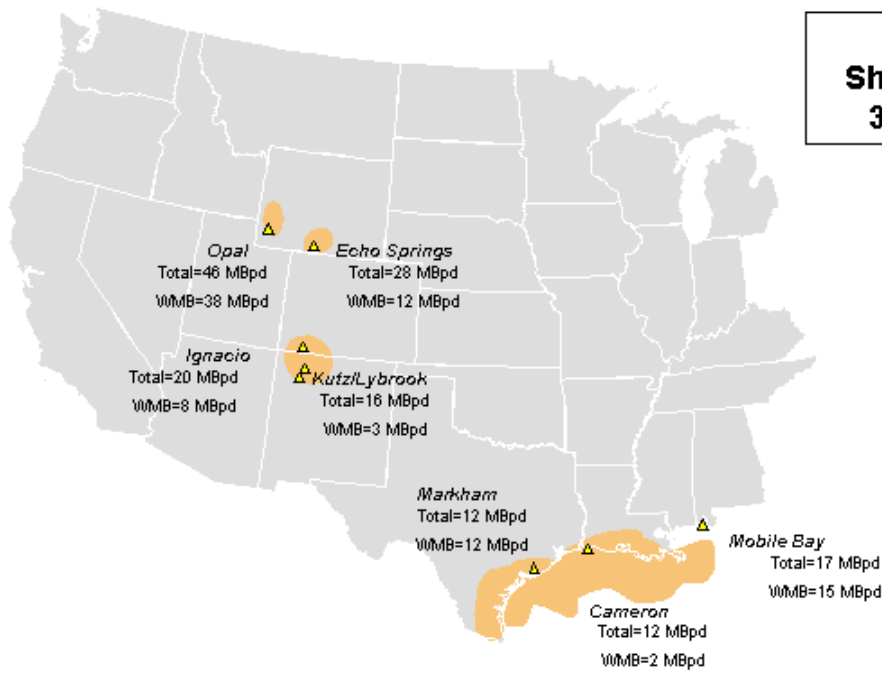
**Williams' Equity Share  
89 MBpd**



**Last Twelve Month  
Peak Day Production  
163 MBpd**

-  Gas Processing & Treatment Plants
-  Gathering Areas



**Total Domestic Shrink Requirement  
306,628 MMBtu/d**



-  Gas Processing & Treatment Plants
-  Gathering Areas



## Western Gulf Coast – Key Assets

- **Markham Gas Processing Facility**
  - ◆ 325mm scf/d capacity
  - ◆ 24/7 operation (Manned daylight hours only)
  - ◆ Residue delivery to Transco
- **Junction Platform GA A244**
  - ◆ 24/7 manned operation – 2 individuals 7/7 rotation
  - ◆ 20,000 HP of oil pumping capacity into Exxon HOOPS
- **BANJO (Oil) & Seahawk (Gas) Pipelines**
- **Export from Boomvang & Nansen Spars**
  - ◆ 16" Oil line and 18" Gas line
- **Alpine (Oil) Pipeline**
  - ◆ 18" export from Gunnison Spar
- **Cameron Meadows Gas Processing Facility**
  - ◆ 500mm scf/d capacity
  - ◆ 24/7 operation
  - ◆ Residue delivery to Transco/NGL to Dynegy
  - ◆ Down due to Hurricane Rita – will resume ~12/15/05



## Discovery – Key Assets

- **Larose Gas Processing Facility**
  - ◆ 600mm scf/d capacity
  - ◆ 24/7 manned operation
  - ◆ Residue outlets Tennessee, Columbia, Bridgeline, Transco, TETCO
- **Paradis Fractionator**
  - ◆ 40,000 bbl/d capacity
  - ◆ Purity Products EP, P, I, N, G
  - ◆ Truck & Rail loading
- **GI 115 Platform**
  - ◆ Leased to POGO
- **Deepwater Export Gas P/L Supply**
  - ◆ Agip – Allegheny and Morpeth
  - ◆ Murphy – Front Runner
  - ◆ Chevron – Tahiti
  - ◆ Numerous additional discoveries/prospects being pursued
- **All Discovery assets are in a partnership (partially MLP)**



## Eastern Gulf Coast Area – Key Assets

- **Mobile Bay Gas Processing Facility**
  - ◆ 650mm scf/d capacity
  - ◆ 24/7 operation
- **Canyon Station Platform**
  - ◆ 500mm scf/d capacity
  - ◆ Methanol Distillation, Glycol Dehydration & Gas Compression
  - ◆ 24/7 operation – 7 individuals 7/7 rotation
  - ◆ TFE operates Canyon Express, 2 TFE employees on location
- **Devils Tower Spar**
  - ◆ Owned by Midstream/Operated by Dominion
  - ◆ Midstream maintains 1 employee on location
  - ◆ Triton and Goldfinger tied in and flowing as of 11/16/05
  - ◆ Additional gas discovery tie-back dedicated
- **Mountaineer (Oil) Pipeline & Canyon Chief (Gas) Pipeline**
  - ◆ 18" oil export and 18" gas export from Devils Tower
  - ◆ 16" oil and gas lateral from Blind Faith under construction
  - ◆ Three additional discoveries under negotiation
- **Carbonate Trend (Offshore gas) Pipeline (MLP Asset)**



## Segment Profit

3Q05 Earnings Call

<i>Dollars in millions</i>	3rd Qtr		YTD	
	2005	2004	2005	2004
Gross Margin (Includes MTM)	(\$203)	\$131	(\$98)	\$202
SG&A	(21)	(20)	(54)	(56)
Operating & Other Inc./(Expense)	(2)	(2)	(35)	(25)
<b>Segment Profit/(Loss) (Includes MTM)</b>	<b>(226)</b>	<b>109</b>	<b>(187)</b>	<b>121</b>
<b>MTM Adjustments</b>	<b>201</b>	<b>(142)</b>	<b>149</b>	<b>(87)</b>
<b>Segment Profit/(Loss) After MTM Adjustments</b>	<b>(\$25)</b>	<b>(\$33)</b>	<b>(\$38)</b>	<b>\$34</b>
<hr/>				
<b>Segment Profit/(Loss) (Includes MTM)</b>	<b>(\$226)</b>	<b>\$109</b>	<b>(\$187)</b>	<b>\$121</b>
<b>Nonrecurring:</b>				
Expense related to Settlements and Litigation Contingencies	0	0	13	0
Expense related to prior period	0	0	12	0
<b>Recurring Segment Profit/(Loss)</b>	<b>(226)</b>	<b>109</b>	<b>(162)</b>	<b>121</b>
<b>MTM Adjustments (recurring)</b>	<b>213</b>	<b>(142)</b>	<b>160</b>	<b>(87)</b>
<b>Recurring Segment Profit/(Loss) After MTM Adjustments</b>	<b>(\$13)</b>	<b>(\$33)</b>	<b>(\$2)</b>	<b>\$34</b>

Note: MTM Adjustments (recurring) excludes \$12mm paid in 3Q05 for buyout of gas supply contract





## YTD - Segment Profit to Cash Flow

3Q05 Earnings Call

<i>Dollars in Millions</i>	Power and Natural Gas	Other	Total YTD
Gross Margin	(\$98)		(\$98)
SG&A & Other Inc/(Exp)	(89)		(89)
<b>Segment Profit/(Loss) <sup>1</sup></b>	<b>(187)</b>	<b>0</b>	<b>(187)</b>
<b>MTM Adjustments:</b>			
Reverse Forward Unrealized MTM (Gains)	(101)		(101)
Add Realized Gains from MTM previously recognized	250		250
<b>Segment Profit/(Loss) after MTM Adjustments <sup>1</sup></b>	<b>(38)</b>	<b>0</b>	<b>(38)</b>
Total Working Capital Change	0	82	82
<b>Power Segment CFFO <sup>1</sup></b>	<b>(38)</b>	<b>82</b>	<b>44</b>
Est. Working Capital Used for Other BU's	0	(39)	(39)
<b>Power Segment Standalone CFFO</b>	<b>(\$38)</b>	<b>\$43</b>	<b>\$5</b>

<sup>1</sup> Includes YTD nonrecurring adjustments which decrease reported Segment Profit by \$25 million and reported Segment Profit after MTM Adjustments and CFFO by \$37million. Power Segment Profit after MTM Adjustments and Power Segment Standalone CFFO would be \$36 million higher on a recurring basis. A more detailed schedule reconciling income (loss) from continuing operations to recurring income from continuing operations is available on Williams' Web site at [www.williams.com](http://www.williams.com).



Dollars in millions

## Segment Profit After MTM Adjustments:

<b>Q305 Forecast (as of 6/30/05)</b>	<b>\$54</b>
<ul style="list-style-type: none"> <li>■ Estimated impact of mild weather in the West: (30)           <ul style="list-style-type: none"> <li>■ Cooling Degree Days (CDDs) at Los Angeles (LAX) YTD are 17% below 5 yr avg and 43% below '04</li> <li>■ Average September peak load in Ca-ISO system 13% below 2004</li> </ul> </li> <li>■ Estimated impact of higher NG prices, hurricanes &amp; others (25)</li> <li>■ Estimated impact of plant outages (12)</li> <li>■ Buyout of gas supply contract (12)</li> </ul>	
<b>Q305 Segment Profit After MTM Adjustments</b>	<b>(\$25)</b>



Undiscounted dollars in millions (GAAP Measure)

<b>Combined Power Portfolio Actual v. Forecast 3Q'05</b>	<b>Q3'05A</b>	<b>Q3'05F</b>	<b>YTD05A</b>	<b>YTD05F</b>
Tolling Demand Payment Obligations	(\$126)	(\$126)	(\$310)	(\$310)
Resale of Tolling	34	14	116	87
Full Requirements	(6)	0	(1)	6
Long-term Physical Forward Power Sales	3	10	46	54
OTC Hedges	13	4	89	74
Est. Tolling Cash Flows Associated with Hedges	88	{ 117 }	123	{ 165 }
Estimated Merchant Cash Flows		{ 60 }		{ 64 }
<b>Subtotal Cash Flows</b>	<b>7</b>	<b>79</b>	<b>64</b>	<b>142</b>
NG & Other Commodity	(8)	(6)	(13)	(7)
SG&A and Other	(24)	(18)	(89)	(54)
Working Capital & Other	(15)	(7)	82	83
<b>Power segment CFO</b>	<b>(40)</b>	<b>48</b>	<b>44</b>	<b>164</b>
Est. Working Capital Used for Other BU's	16	0	(39)	0
<b>Power Standalone Cash Flows</b>	<b>(\$24)</b>	<b>\$48</b>	<b>\$5</b>	<b>\$164</b>

Note: 3Q05 forecast estimated as of 12/30/04. 3Q05 actual cash flows agree in total with Power's Cash Flow Statement; however, the allocation of actual cash flows to the various deal types is based on estimates.

Note: Estimated Cash Flows includes YTD nonrecurring adjustments which decrease reported cash flows by \$36 million. Estimated cash flows would be \$36million higher on a recurring basis.



# Types of Sales Around Tolling Deals

Generally from the Most- to Least-Effective Hedges

## Type of Sale

- Resale of tolling
- Heat-rate sales
- Full requirements
- Capacity sales
- Forward fixed-price sales

## How It Works

- Williams buys tolling rights for a certain dollar amount per kilowatt-year and sells the same or similar tolling rights to another party. *Example: CDWR Product D*
- Sells call rights on energy, or fixed amounts of energy, at a price determined by a heat rate and fuel price.
- Serves the load (demand) of an entity often at a fixed price, utilizing production from other Williams assets and/or the entity's resources. *Examples: EMC and Allegheny Co-op contracts*
- Sells the right to claim the generation as capacity. Some energy rights are usually associated.
- Sells fixed blocks of power at a specified price, usually w/o specifying a source. *Example: CDWR ABC*

