

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

(Mark One)

( X ) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1994 OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-4174

THE WILLIAMS COMPANIES, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

73-0569878

(State of Incorporation)

(IRS Employer Identification Number)

ONE WILLIAMS CENTER TULSA, OKLAHOMA

74172

(Address of principal executive office)

(Zip Code)

Registrant's telephone number: (918) 588-2000

NO CHANGE

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class

Outstanding at July 31, 1994

Common Stock, \$1 par value

104,254,278 Shares

THE WILLIAMS COMPANIES, INC.  
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THE WILLIAMS COMPANIES, INC.  
CONSOLIDATED STATEMENT OF INCOME  
(Unaudited)

	(Millions)			
	Three months ended June 30,		Six months ended June 30,	
	1994	1993	1994	1993
<b>Revenues:</b>				
Interstate Natural Gas Pipelines:				
Northwest Pipeline	\$ 57.8	\$ 73.9	\$ 122.5	\$ 139.4
Williams Natural Gas	45.7	26.4	91.5	212.1
Williams Field Services Group	139.3	151.9	294.7	415.9
Liquids Pipeline/Energy Ventures:				
Williams Pipe Line	52.0	39.4	99.9	75.4
Williams Energy Ventures	40.4	45.1	52.6	57.5
WilTel	315.8	224.3	588.1	435.1
Intercompany eliminations	(17.1)	(19.1)	(33.4)	(42.7)
<b>Total revenues</b>	<b>633.9</b>	<b>541.9</b>	<b>1,215.9</b>	<b>1,292.7</b>
<b>Profit-center costs and expenses:</b>				
Costs and operating expenses	428.8	387.8	819.3	932.5
Selling, general and administrative expenses	88.5	74.0	173.5	148.1
Other income--net	(1.1)	(4.7)	(5.1)	(6.6)
<b>Total profit-center costs and expenses</b>	<b>516.2</b>	<b>457.1</b>	<b>987.7</b>	<b>1,074.0</b>
<b>Operating profit:</b>				
Interstate Natural Gas Pipelines:				
Northwest Pipeline	27.0	28.9	57.3	49.7
Williams Natural Gas	9.0	(10.2)	23.3	34.8
Williams Field Services Group	34.8	29.7	63.4	69.4
Liquids Pipeline/Energy Ventures:				
Williams Pipe Line	13.5	13.2	28.1	22.2
Williams Energy Ventures	.8	3.7	1.0	6.3
WilTel	32.6	19.5	55.1	36.3
<b>Total operating profit</b>	<b>117.7</b>	<b>84.8</b>	<b>228.2</b>	<b>218.7</b>
General corporate expenses	(6.9)	(8.4)	(15.0)	(15.8)
Interest accrued	(35.5)	(41.8)	(75.2)	(84.7)
Interest capitalized	1.6	.9	3.3	6.7
Investing income	18.9	21.9	31.0	36.4
Gain on sales of assets (Note 2)	22.7	2.1	22.7	97.5
Other expense--net	(1.5)	(2.1)	(.4)	(2.8)
Income before income taxes	117.0	57.4	194.6	256.0
Provision for income taxes (Note 3)	43.0	21.3	67.8	94.3
Income before extraordinary loss	74.0	36.1	126.8	161.7
Extraordinary loss (Note 4)	(11.1)	-	(11.1)	-
Net income	62.9	36.1	115.7	161.7
Preferred stock dividends	2.2	2.2	4.4	7.3
Income applicable to common stock	<b>\$ 60.7</b>	<b>\$ 33.9</b>	<b>\$ 111.3</b>	<b>\$ 154.4</b>

See accompanying notes.

THE WILLIAMS COMPANIES, INC.  
CONSOLIDATED STATEMENT OF INCOME (Concluded)  
(Unaudited)

	Three months ended June 30,		Six months ended June 30,	
	1994	1993	1994	1993
Primary earnings per common and common-equivalent share:				
Income before extraordinary loss	\$ .69	\$ .33	\$1.17	\$1.61
Extraordinary loss	(.11)	-	(.11)	-
Net income	\$ .58	\$ .33	\$1.06	\$1.61
Average shares (thousands)			104,500	95,948
Fully diluted earnings per common and common-equivalent share:				
Income before extraordinary loss	\$ .69	\$ .32	\$1.17	\$1.53
Extraordinary loss	(.11)	-	(.11)	-
Net income	\$ .58	\$ .32	\$1.06	\$1.53
Average shares (thousands)			104,565	102,496
Cash dividends per common share	\$ .21	\$ .19	\$ .42	\$ .38

See accompanying notes.

THE WILLIAMS COMPANIES, INC.  
CONSOLIDATED BALANCE SHEET

	(Millions)	
	June 30, 1994	December 31, 1993
	----- (Unaudited)	-----
ASSETS		
-----		
Current assets:		
Cash and cash equivalents	\$ 29.4	\$ 64.3
Receivables	336.0	360.1
Inventories	128.9	108.2
Recoverable contract-reformation and gas costs	23.5	24.4
Deferred income taxes	37.7	40.3
Other	35.2	29.2
	-----	-----
Total current assets	590.7	626.5
Investments (Note 2)	385.8	437.1
Property, plant and equipment, at cost	5,194.5	5,033.1
Less accumulated depreciation and depletion	(1,457.6)	(1,354.5)
	-----	-----
	3,736.9	3,678.6
Recoverable contract-reformation and gas costs	52.8	59.9
Other assets and deferred charges	246.7	218.3
	-----	-----
Total assets	\$ 5,012.9	\$ 5,020.4
	=====	=====

See accompanying notes.

THE WILLIAMS COMPANIES, INC.  
CONSOLIDATED BALANCE SHEET

	(Millions)	
	June 30, 1994	December 31, 1993
	----- (Unaudited)	-----
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
-----		
Current liabilities:		
Notes payable	\$ 48.8	\$ -
Accounts payable	320.1	298.4
Accrued liabilities	414.3	380.3
Long-term debt due within one year (Note 6)	31.6	54.0
	-----	-----
Total current liabilities	814.8	732.7
Long-term debt (Notes 4 and 6)	1,432.7	1,604.8
Deferred income taxes	632.0	625.2
Deferred income and other liabilities	316.7	333.7
Contingent liabilities and commitments (Note 7)		
Stockholders' equity:		
Preferred stock, \$1 par value, 30,000,000 shares authorized, 4,000,000 shares outstanding	100.0	100.0
Common stock, \$1 par value, 240,000,000 shares authorized, 104,143,989 shares outstanding in 1994 and 103,078,505 shares outstanding in 1993	104.1	103.1
Capital in excess of par value	984.0	959.1
Retained earnings	631.3	563.7
Unamortized deferred compensation	(2.7)	(1.9)
	-----	-----
Total liabilities and stockholders' equity	1,816.7	1,724.0
	-----	-----
Total liabilities and stockholders' equity	\$5,012.9	\$5,020.4
	=====	=====

See accompanying notes.

THE WILLIAMS COMPANIES, INC.  
CONSOLIDATED STATEMENT OF CASH FLOWS  
(Unaudited)

	(Millions)	
	Six months ended June 30,	
	1994	1993
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 115.7	\$ 161.7
Adjustments to reconcile to cash provided from operations:		
Extraordinary loss	11.1	-
Depreciation and depletion	109.6	103.2
Provision (credit) for deferred income taxes	9.9	(9.4)
(Gain) loss on sales of property, plant and equipment	.5	(99.8)
Gain on sale of investment	(22.7)	-
Changes in receivables sold	72.0	(94.7)
Changes in receivables	(18.9)	150.9
Changes in inventories	(13.8)	(17.4)
Changes in other current assets	(.8)	(22.8)
Changes in accounts payable	13.7	6.0
Changes in accrued liabilities	9.2	7.7
Other, including changes in non-current assets and liabilities	(1.9)	62.9
Net cash provided by operating activities	283.6	248.3
<b>FINANCING ACTIVITIES:</b>		
Changes in notes payable	48.8	9.6
Proceeds from long-term debt	150.0	-
Payments of long-term debt	(352.8)	(157.1)
Proceeds from issuance of common stock	19.4	37.3
Dividends paid	(48.1)	(43.9)
Other--net	(17.0)	(1.8)
Net cash used by financing activities	(199.7)	(155.9)
<b>INVESTING ACTIVITIES:</b>		
Property, plant and equipment:		
Capital expenditures	(160.0)	(260.6)
Proceeds from sales	.9	293.2
Changes in accounts payable and accrued liabilities	8.1	(60.3)
Acquisition of business	(45.2)	-
Proceeds from sale of investments	80.6	8.8
Other--net	(3.2)	(4.2)
Net cash used by investing activities	(118.8)	(23.1)
Increase (decrease) in cash and cash equivalents	(34.9)	69.3
Cash and cash equivalents at beginning of period	64.3	212.3
Cash and cash equivalents at end of period	\$ 29.4	\$ 281.6

See accompanying notes.

THE WILLIAMS COMPANIES, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 (Unaudited)

Note 1. General

The accompanying interim consolidated financial statements of The Williams Companies, Inc. (Williams) do not include all notes in annual financial statements and therefore should be read in conjunction with the financial statements and notes thereto in Williams' 1993 Annual Report Form 10-K. The accompanying unaudited financial statements have not been audited by independent auditors but include all adjustments, consisting of only normal recurring adjustments, which Williams considers necessary to present fairly its financial position at June 30, 1994 and results of operations for the three months and six months ended June 30, 1994 and 1993, and cash flows for the six months ended June 30, 1994 and 1993.

Prior to the fourth quarter of 1993 when Federal Energy Regulatory Commission (FERC) Order 636 was adopted, operating profit of reported business units varied substantially by quarter. While Northwest Pipeline and Williams Natural Gas historically have experienced their greatest profitability in the first and fourth quarters, implementation of Order 636 is moderating seasonal fluctuations in operating profit (see Note 7).

Note 2. Sales of assets

In the second quarter of 1994, Williams sold 3,461,500 limited partner common units in Northern Border Partners, L.P. Net proceeds from the sale were approximately \$80 million and the sale resulted in a pre-tax gain of \$22.7 million. As a result of the sale, Williams' original 12.25 percent interest in the Northern Border partnerships has been reduced to 3.2 percent.

In the first quarter of 1993, Williams sold its intrastate natural gas pipeline system and other related assets in Louisiana for approximately \$170 million in cash, resulting in a pre-tax gain of \$45.9 million. In addition, Williams sold a total of 6.1 million units in the Williams Coal Seam Gas Royalty Trust. The offering resulted in net proceeds of approximately \$113 million and a pre-tax gain of \$51.6 million, including \$2.1 million in the second quarter.

Note 3. Provision for income taxes

The provision (credit) for income taxes includes:

	Millions			
	Three months ended June 30,		Six months ended June 30,	
	1994	1993	1994	1993
Current:				
Federal	\$35.3	\$10.6	\$50.9	\$ 80.5
State	9.7	2.3	7.0	23.2
	-----	-----	-----	-----
	45.0	12.9	57.9	103.7
	-----	-----	-----	-----
Deferred:				
Federal	.3	6.9	9.7	(4.8)
State	(2.3)	1.5	.2	(4.6)
	-----	-----	-----	-----
	(2.0)	8.4	9.9	(9.4)
	-----	-----	-----	-----
Total provision	\$43.0	\$21.3	\$67.8	\$ 94.3
	=====	=====	=====	=====

THE WILLIAMS COMPANIES, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

The effective income tax rate in 1994 approximates the federal statutory rate as the effect of state income taxes is offset by the effects of income tax credits from coal-seam gas production and a favorable prior-year state income tax adjustment. The effective income tax rate in 1993 is greater than the federal statutory rate as the effect of state income taxes is partially offset by income tax credits from coal-seam gas production.

Cash payments for income taxes for the six months ended June 30, 1994 and 1993, are \$32 million (before refunds of \$6 million) and \$71 million, respectively.

Note 4. Extraordinary loss

The extraordinary loss results from early extinguishment of debt. Williams paid \$295 million to redeem higher interest rate debt for an \$11.1 million after-tax loss (net of \$7.1 million benefit for income taxes).

Note 5. Postemployment benefits

Effective January 1, 1994, Williams adopted Statement of Financial Accounting Standards No. 112, "Employers' Accounting for Postemployment Benefits," which requires the accrual of benefits provided to former or inactive employees after employment but before retirement. Adoption of the standard reduced first quarter 1994 net income by approximately \$2 million and is not reported as a change in accounting principle due to immateriality.

THE WILLIAMS COMPANIES, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

## Note 6. Long-term debt

Long-term debt consists of the following amounts:

	Weighted average interest rate*	(Millions)	
		June 30, 1994	December 31, 1993
The Williams Companies, Inc.			
Revolving credit loans	5.1%	\$ 100.0	\$ -
Debentures, 8.875% - 10.25%, payable 2012, 2020 and 2021	9.5	400.0	400.0
Notes, 7.5% - 13%, payable through 2001	8.3	365.2	524.8
Capital lease obligations, 11.1%, payable through 2014	11.1	31.2	31.4
Northwest Pipeline			
Debentures, 9% - 10.65%, payable through 2022	9.6	293.0	304.3
Adjustable rate notes, payable through 2002	9.0	13.3	15.0
Williams Natural Gas			
Debentures, 10.25%, payable in 1997	10.3	120.0	120.0
Williams Field Services Group			
Other, payable through 1999	8.0	6.3	-
Williams Pipe Line			
Notes, 8.95% and 9.78%, payable through 2001	9.3	130.0	130.0
WillTel			
Notes at 9.61% and 9.81%	-	-	127.5
Other	8.0	5.3	5.8
		-----	-----
Current portion of long-term debt		1,464.3 (31.6)	1,658.8 (54.0)
		-----	-----
		\$1,432.7	\$1,604.8
		=====	=====

\*At June 30, 1994.

Cash payments for interest (net of amounts capitalized) for the six months ended June 30, 1994 and 1993 are \$78 million and \$86 million, respectively.

THE WILLIAMS COMPANIES, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 7. Contingent liabilities and commitments

Rate and Regulatory Matters and Related Litigation

In June 1990, a producer brought suit against Williams Natural Gas alleging antitrust and interference with contract claims regarding the transportation of gas and seeking actual, treble and punitive damages and injunctive relief. Williams Natural Gas has denied any liability. In April 1991, Williams Natural Gas was granted summary judgment on the antitrust claim and at the close of the plaintiff's case, a directed verdict was granted in favor of Williams Natural Gas on the remaining claims. The plaintiff filed an appeal on November 18, 1992.

Williams' interstate pipeline subsidiaries, including Williams Pipe Line, have various regulatory proceedings pending. As a result of rulings in certain of these proceedings, a portion of the revenues of these subsidiaries has been collected subject to refund. As to Williams Pipe Line, revenues collected subject to refund were \$108 million at June 30, 1994; it is not expected that the amount of any refunds ordered would be significant. Accordingly, no portion of these revenues has been reserved for refund. As to the other pipelines, \$63 million of revenues has been reserved for potential refund as of June 30, 1994.

In 1992, the FERC issued Order 636, Order 636-A and Order 636-B. These orders, which have been challenged in various respects by various parties in proceedings pending in the U.S. Court of Appeals for the D.C. Circuit, require interstate gas pipeline companies to change the manner in which they provide services. Williams Natural Gas implemented its restructuring on October 1, 1993, and Northwest Pipeline implemented its restructuring on November 1, 1993. Certain aspects of each pipeline company's restructuring are under appeal.

Contract Reformations and Gas Purchase Deficiencies

Williams Natural Gas has undertaken the reformation of its respective gas supply contracts to settle gas purchase deficiencies, avoid future gas purchase deficiencies, reduce prices to market levels or make other appropriate modifications. As of June 30, 1994, Williams Natural Gas had total supplier take-or-pay, ratable take and minimum take claims totaling approximately \$228 million. This amount includes a take-or-pay claim of \$203 million plus interest and ratable take claims exceeding \$23 million plus interest from a producer that Williams Natural Gas believes will be resolved in conformance with an agreement in principle discussed below.

Williams Natural Gas also has commitments under gas supply contracts reflecting prices in excess of market-based prices. The estimated commitment amounts at December 31, 1993, attributable to these contracts are:

THE WILLIAMS COMPANIES, INC.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 (Unaudited)

	1994	1995	1996	1997	1998	Post 1998
	----	----	----	----	----	----
(Millions)						
Commitments	\$6	\$9	\$12	\$15	\$15	\$45

Northwest Pipeline's only remaining significant gas purchase contract with a non-market responsive pricing provision has been assigned to certain customers.

Williams has an accounting policy of determining accruals taking into consideration both historical and future gas quantities and appropriate prices to determine an estimated total exposure. This exposure is discounted and risk-weighted to determine the appropriate accrual. The estimated portion recoverable from sales and transportation customers is deferred based on Williams' estimate of its expected recovery of the amounts allowed by FERC policy. As of June 30, 1994, Williams Natural Gas had accrued \$51 million for take-or-pay settlements and reformation of the non-market responsive contracts. Although Williams believes these accruals are adequate, the actual amount paid for take-or-pay settlements and contract reformation will depend on the outcome of various court proceedings; the provisions and enforceability of each gas purchase contract; the success of settlement negotiations; and other factors.

Current FERC policy associated with Orders 436 and 500 requires interstate gas pipelines to absorb some of the cost of reforming gas supply contracts before allowing any recovery through direct bill or surcharges to transportation as well as sales commodity rates. Pursuant to FERC Order 500, Williams Natural Gas has filed to recover a portion of previously incurred take-or-pay and contract-reformation costs. As of June 30, 1994, this subsidiary had \$53 million included in recoverable contract-reformation and take-or-pay settlement costs, \$43 million of which had not yet been paid and filed for recovery with the FERC. Under Orders 636, 636-A and 636-B, costs incurred to comply with these rules are permitted to be recovered in full, although 10 percent of such costs must be allocated to interruptible transportation service.

The FERC initially approved a method for Northwest Pipeline to direct bill its contract-reformation costs, but when challenged on appeal, sought a remand to reassess such method. Northwest Pipeline has received an order from the FERC that requires a different allocation of such costs which is now being challenged by certain customers. Northwest Pipeline expects to be permitted to recover these costs in excess of amounts previously charged to expense.

Pursuant to a stipulation and agreement approved by the FERC, Williams Natural Gas has made a cost-sharing direct recovery filing covering amounts that had been paid to producers and in part previously billed to Williams Natural Gas customers under Orders 436, 500 and 528. Williams Natural Gas will make further filings under the stipulation and agreement to recover future contract-reformation payments under those orders and Order 636.

In light of Orders 636, 636-A and 636-B, Williams Natural Gas and a producer have agreed to various amendments to an agreement in principle previously

THE WILLIAMS COMPANIES, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

reached to reform or terminate its largest gas purchase contract and resolve various other issues. When finalized and approved by various regulatory agencies, the revised agreement will resolve all disputes and litigation between the parties, including a claim by the producer for take-or-pay deficiencies under certain gas purchase contracts with the producer of not less than \$203 million plus interest. There is no assurance that the contingencies contemplated by the agreement will be satisfied. However, the parties are fully cooperating in attempting to complete and implement definitive agreements.

#### Other Legal Matters

Williams Natural Gas has identified polychlorinated biphenyl (PCB) contamination in air compressor systems, disposal pits and related properties at certain compressor station sites and has been involved in negotiations with the U.S. Environmental Protection Agency (EPA) to develop additional screening, detailed sampling and cleanup programs. In addition, negotiations concerning investigative and remedial actions relative to potential mercury contamination at certain gas metering sites have commenced with certain environmental authorities. As of June 30, 1994, Williams Natural Gas had recorded a liability for approximately \$30 million, representing the current estimate of future environmental cleanup costs to be incurred over the next six to 10 years. Actual costs incurred will depend on the actual number of contaminated sites identified, the actual amount and extent of contamination discovered, the final cleanup standards mandated by the EPA and other governmental authorities and other factors. Williams Natural Gas deferred these costs pending recovery as incurred through future rates and other means.

In connection with the 1987 sale of the assets of Agrico Chemical Company, Williams agreed to indemnify the purchaser for environmental cleanup costs resulting from certain conditions at specified locations, to the extent such costs exceed a specified amount. It appears probable that such costs will exceed this amount. At June 30, 1994, Williams had approximately \$6 million accrued for such excess costs. The actual costs incurred will depend on the actual amount and extent of contamination discovered, the final cleanup standards mandated by the EPA or other governmental authorities and other factors.

A lawsuit was filed on May 14, 1993, in a state court in Colorado in which certain claims have been made against various defendants, including Northwest Pipeline, contending that gas exploration and development activities in portions of the San Juan Basin have caused air, water and other contamination. The plaintiffs in the case sought certification of a plaintiff class. On June 28, 1994, the lawsuit was dismissed for failure to join an indispensable party over which the state court had no jurisdiction. This decision is being appealed by the plaintiffs. Subsequently on July 14, 1994, two plaintiffs filed an individual lawsuit against Northwest Pipeline and others in U.S. district court in Colorado, making essentially the same claims. Northwest Pipeline has not yet been served, but if it is, it intends to vigorously defend this lawsuit.

On December 31, 1991, the Southern Ute Indian Tribe (the Tribe) filed a lawsuit against Williams Production Company, a wholly owned subsidiary of Williams, and other gas producers in the San Juan Basin area, alleging that certain coal strata were reserved by the United States for the benefit of the

THE WILLIAMS COMPANIES, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Tribe and that the extraction of coal-seam gas from the coal strata was wrongful. The Tribe seeks compensation for the value of the coal-seam gas. The Tribe also seeks an order transferring to the Tribe ownership of all of the defendants' equipment and facilities utilized in the extraction of the coal-seam gas. Williams Production, together with the other defendants named in the lawsuit, is vigorously defending the lawsuit. Williams Production has agreed to indemnify the Williams Coal Seam Gas Royalty Trust (Trust) against any losses that may arise in respect of certain properties subject to the lawsuit. In addition, if the Tribe is successful in showing that Williams Production has no rights in the coal-seam gas, Williams Production has agreed to pay to the Trust for distribution to then-current unitholders, an amount representing a return of a portion of the original purchase price paid for the units. While Williams believes that such a payment is not probable, it has reserved a portion of the proceeds from the sale of the units in the Trust.

Relative to a proposal for the acquisition of WilTel submitted to Williams by LDDS Communications, Inc. (LDDS), contained in a letter dated May 3, 1994, and attached as an exhibit to a report on Form 8-K filed by LDDS on that day, two class action lawsuits were filed on May 9, 1994, in the Chancery Court of Delaware. The suits were filed by separate plaintiffs, each purporting to act on behalf of all Williams' shareholders. The complaints, which are identical except for the names of the plaintiffs and the identities of certain law firms appearing "of counsel," name Williams and each of its then-current directors as defendants and allege that the directors breached their fiduciary duty to the plaintiff and the members of the putative class by summarily rejecting the LDDS proposal and by issuing false and misleading statements. Williams believes that the suits are without merit and intends to vigorously contest them.

In addition to the foregoing, various other proceedings are pending against Williams or its subsidiaries incidental to their operations.

#### Summary

Williams does not believe that the ultimate resolution of the foregoing matters, taken as a whole and after consideration of amounts accrued, insurance coverage or other indemnification arrangements, will have a materially adverse financial effect upon Williams in the future.

#### Other matters

Certain of Williams' subsidiaries are selling, with limited recourse, certain receivables. The aggregate limit under the facilities was \$220 million at June 30, 1994, and \$107 million of such receivables had been sold. Subsequent to June 30, 1994, certain amounts of the facilities expired and were not renewed, leaving the aggregate limit under a facility at \$80 million.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Results of Operations

Second Quarter 1994 vs. Second Quarter 1993

Northwest Pipeline's revenues decreased 22 percent due primarily to the absence of natural gas sales following the fourth quarter 1993 implementation of Federal Energy Regulatory Commission's (FERC) Order 636. Costs and operating expenses decreased 39 percent due primarily to the absence of natural gas purchase volumes. Operating profit decreased 7 percent due primarily to increased accruals related to rate issues. Since Northwest Pipeline began preparing for FERC Order 636 long before it was formally implemented on November 1, 1993, the order had little impact on the quarter-to-quarter operating profit variance.

Williams Natural Gas' revenues increased 73 percent, costs and operating expenses decreased 4 percent and an operating profit of \$9 million for the second quarter of 1994 compares to an operating loss of \$10 million in 1993 primarily as a result of the implementation of FERC Order 636 on October 1, 1993 and new rates required by the Order. FERC Order 636 utilizes a straight-fixed- variable rate design which is applied to each customer's annual firm contract demand for transportation. This provides relatively consistent earnings from quarter-to-quarter versus the historical one-part rate which was applied to seasonal volume patterns and produced high levels of earnings in the first and fourth quarters.

Williams Field Services Group's revenues decreased 8 percent due primarily to lower natural gas sales prices and liquid product volumes, partially offset by increased natural gas sales volumes and increased gathering and processing volumes of 14 percent and 18 percent, respectively. Costs and operating expenses decreased 10 percent due primarily to lower costs associated with the liquids extraction process, lower per-unit natural gas purchase costs and the favorable adjustment of an accrual related to operating taxes, partially offset by higher operating and maintenance expenses at expanded gathering facilities. Operating profit increased 19 percent due to higher gathering and processing volumes combined with the favorable effects of a contract settlement and an adjustment of an accrual related to operating taxes, partially offset by a decline in liquids per-unit margins and volumes, higher operating costs from expanded facilities and the absence of a favorable effect from the 1993 termination of a gas marketing contract (included in other income--net).

Williams Pipe Line's revenues increased 32 percent due primarily to liquids and fractionator operations in addition to 11 percent higher shipments resulting from volumes being transported across 300 miles of newly acquired pipeline on the southern end of the company's system. The average transportation rate per barrel has decreased slightly as increased tariff rates effective June 1993 and a slight increase in the length of the average haul are more than offset by the lower transportation rate per barrel of the newly acquired pipeline. Operating profit increased 3 percent due primarily to increased shipments largely offset by higher operating and maintenance expenses.

Williams Energy Ventures' revenues decreased 11 percent as the effect of reporting refined product trading activities on a "net margin" basis, effective July 1, 1993, is partially offset by revenues produced from newly established petroleum services activities. Operating profit decreased significantly reflecting lower results from price-risk management services in addition to the costs of establishing energy industry information-based products and evaluating projects that complement or leverage Williams' existing operations and assets, partially offset by the newly established petroleum services activities. Price-risk management services declined due to decreased refined products trading margins, substantially offset by increased refined products trading volumes.

WillTel's revenues increased 41 percent due to increases in network services of \$62 million and equipment sales and services of \$28 million. Switched-services revenues increased reflecting a 103 percent increase in switched minutes. Private line services' interexchange revenues increased primarily as a result of a 29 percent increase in billable circuits. The increase in equipment sales and services was due in large part to the March 31 acquisition of BellSouth's customer revenues and equipment sales and service operations in 29 states. Costs and operating and selling, general and administrative expenses increased primarily as a result of increased volumes in the network services business and increased equipment sales and services. Operating profit increased 66 percent due primarily to an increase in switched-services minutes and private line circuits and higher volumes from equipment sales and services. These increases more than offset a major carrier's long expected removal of traffic from WillTel's system to the carrier's expanded network.

General corporate expenses decreased due primarily to a \$2 million contribution to The Williams Companies Foundation in 1993. Interest accrued decreased 15 percent due primarily to lower borrowing levels. Investing income decreased due primarily to lower investment levels and a decline in Texasgulf Inc. dividends, in addition to the sale of a portion of Williams' interest in Northern Border Partners, L.P., partially offset by higher Kern River Gas Transmission Company equity earnings. Kern River's equity earnings include a favorable adjustment to rate refund accruals related to Kern River's current rate case. The 1994 gain on sales of assets results from the sale of 3,461,500 limited partner common units in Northern Border Partners, L.P. The 1993 gain on sales of assets results from the sale of 151,209 units in the Williams Coal Seam Gas Royalty Trust (see Note 2 for additional information). The effective income tax rate in 1994 and 1993 exceeds the federal statutory rate due primarily to state income taxes, partially offset by income tax credits from coal-seam gas production. The extraordinary loss results from the early extinguishment of debt (see Note 4 for additional information).

Six Months Ended June 30, 1994 vs. Six Months Ended June 30, 1993

Northwest Pipeline's revenues decreased 12 percent as higher average transportation rates and expanded firm transportation service were more than offset by the absence of natural gas sales following the fourth quarter 1993 implementation of FERC Order 636. Total mainline throughput increased 7 percent. Firm transportation service increased due to a mainline expansion, supported by 15-year firm transportation contracts, being placed into service on April 1, 1993. Northwest Pipeline also placed new, increased transportation rates into effect on April 1, 1993 (subject to refund), that reflected the new mainline expansion and straight-fixed- variable rate design that moderates seasonal swings in operating revenues. Costs and operating expenses decreased 35 percent due primarily to the absence of natural gas

purchase volumes, slightly offset by increased depreciation related to the mainline expansion. Operating profit increased 15 percent due primarily to expanded firm transportation service and higher transportation rates, partially offset by the absence of natural gas sales volumes in 1994, increased accruals related to rate issues and increased depreciation.

Williams Natural Gas' revenues, costs and operating expenses and operating profit decreased 57 percent, 68 percent and 33 percent, respectively, primarily as a result of the implementation of FERC Order 636 on October 1, 1993 and new rates required by the Order. FERC Order 636 utilizes a straight-fixed-variable rate design which is applied to each customer's annual firm contract demand for transportation. This provides relatively consistent earnings from quarter-to-quarter versus the historical one-part rate which was applied to seasonal volume patterns and produced high levels of earnings in the first and fourth quarters.

Williams Field Services Group's revenues decreased 29 percent due primarily to 44 percent lower natural gas sales volumes as a result of the March 1993 sale of Williams' intrastate natural gas pipeline system and related marketing operations in Louisiana. Liquid product volumes also decreased, largely offset by increased gathering and processing volumes of 14 percent and 20 percent, respectively. Cost and operating expenses decreased 33 percent due primarily to lower natural gas volumes purchased for resale, lower gas purchase volumes associated with the liquids extraction process and a favorable adjustment of an accrual related to operating taxes, partially offset by higher operating and maintenance expenses at expanded gathering facilities. Operating profit decreased 9 percent due primarily to lower liquids volumes and per-unit margins and higher operations and maintenance expenses associated with expanded facilities, partially offset by higher gathering and processing volumes and a favorable operating taxes adjustment. Depressed gas liquids margins that prevented this company from being even more profitable during the first half of 1994 appeared to be improving as the third quarter began.

Williams Pipe Line's revenues increased 33 percent due primarily to gas liquids and fractionator operations in addition to 12 percent higher shipments. The higher shipments result from volumes being transported across 300 miles of pipeline acquired in December 1993. The slightly higher average transportation rate per barrel reflects a 3 percent increase in the length of the average haul in addition to an increased tariff rate that went into effect in June 1993, offset by a lower average transportation rate per barrel of the newly acquired pipeline. Operating profit increased 27 percent due primarily to increased shipments and a favorable insurance settlement, partially offset by higher operating and maintenance expenses.

Williams Energy Ventures' revenues decreased 9 percent as the effect of reporting refined product trading activities on a "net margin" basis, effective July 1, 1993, is partially offset by revenues produced from newly established petroleum services activities. Operating profit decreased significantly reflecting lower results from price-risk management services and the costs of establishing energy industry information-based products and evaluating projects that complement or leverage Williams' existing operations and assets, partially offset by the newly established petroleum services activities. Price-risk management services results declined due to decreased refined products trading margins and unfavorable operating and general and administrative expenses, offset by increased refined products trading volumes and improved results from natural gas trading activities.

WilTel's revenues increased 35 percent due to increases of \$118 million in network services and \$33 million in equipment sales and services. Switched-services revenues increased reflecting a 106 percent increase in switched minutes. Private line services' interexchange revenues increased as a result of a 29 percent increase in billable circuits. The increase in equipment sales and service was due in large part to the BellSouth acquisition. Costs and operating and selling, general and administrative expenses increased primarily as a result of increased volumes in the network services business and increased equipment sales and services. Operating profit increased 52 percent due primarily to an increase in switched-services minutes and private line circuits and higher volumes from equipment sales and services. These increases more than offset a major carrier's long expected removal of traffic from WilTel's system to the carrier's expanded network.

Interest accrued decreased 11 percent due primarily to lower borrowing levels. Interest capitalized decreased due primarily to the completion of Northwest Pipeline's mainline expansion which was placed in service April 1, 1993. Investing income decreased due primarily to lower equity earnings for Apco Argentina Inc., lower investment levels and a decline in Texasgulf Inc. dividends, in addition to the sale of a portion of Williams' interest in Northern Border Partners, L.P., partially offset by higher Kern River Gas Transmission Company equity earnings. Kern River's equity earnings include a favorable adjustment to rate refund accruals related to Kern River's current rate case. The 1994 gain on sales of assets results from the sale of 3,461,500 limited partner common units in Northern Border Partners, L.P. The 1993 gain on sales of assets results from the sale of 6.1 million units in the Williams Coal Seam Gas Royalty Trust and the sale of the intrastate natural gas pipeline system and other related assets in Louisiana (see Note 2 for additional information). Other expense--net in 1994 includes a credit for \$4.8 million from the reversal of previously accrued liabilities associated with certain Royalty Trust contingencies which expired. Also included is approximately \$4 million of expense related to Statement of Financial Accounting Standards (SFAS) No. 112, "Employers' Accounting for Postemployment Benefits," which relates to postemployment benefits being paid to employees of companies previously sold. Other expense--net in 1993 includes \$6 million of expense accruals for certain costs associated with businesses previously sold, offset with \$6 million of equity AFUDC related to the Northwest Pipeline mainline expansion. The effective income tax rate in 1994 approximates the federal statutory rate as the effect of state income taxes is offset by the effects of income tax credits from coal-seam gas production and a favorable prior-year state income tax adjustment. The effective income tax rate in 1993 is greater than the federal statutory rate as the effect of state income taxes is partially offset by income tax credits from coal-seam gas production. The extraordinary loss results from the early extinguishment of debt (see Note 4 for additional information).

#### Financial Condition and Liquidity

##### Liquidity

Williams considers its liquidity to come from two sources: internal liquidity, consisting of available cash investments, and external liquidity, consisting of borrowing capacity from available bank-credit facilities, which can be utilized without limitation under existing loan covenants. At June 30, 1994, Williams had access to \$500 million of liquidity representing the unborrowed portion of its \$600 million bank-credit facility. This compares

with liquidity of \$639 million at December 31, 1993, and \$845 million at June 30, 1993, including \$37 million from Northwest Pipeline.

#### Financing Activities

The consolidated long-term debt to long-term debt-plus-equity ratio decreased to 44.1 percent at June 30, 1994, from 48.2 percent at December 31, 1993.

During the second quarter of 1994, Williams paid \$295 million to redeem higher interest rate debt (see Note 4 for additional information). These redemptions were financed through the use of excess cash, proceeds from the sale of the Northern Border Partners, L.P. common units, and borrowings.

#### Other

In an April 1994 public offering, Williams sold 3,461,500 limited partner common units in Northern Border Partners, L.P. Net proceeds of the offering were approximately \$80 million (see Note 2 for additional information).

See Note 5 for the effect of adopting SFAS No. 112, "Employers' Accounting for Postemployment Benefits," effective January 1, 1994.

In May 1994, Williams received unsolicited, alternative offers from LDDS Communications, Inc. (LDDS) to acquire Williams' telecommunications subsidiary. At its May 1994 meeting, Williams' board of directors declined these offers but authorized the management of the Company to explore with LDDS other transactions and to continue to study other alternatives, including the continued ownership and operation of the telecommunications business. Since the meeting, the management is continuing to carry out these directives.

## PART II. OTHER INFORMATION

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Stockholders of the Company was held on May 19, 1994. At the Annual Meeting, eight individuals were elected as directors of the Company. Six individuals continue to serve as directors pursuant to their prior election. In addition, a proposal to amend the Company's Restated Certificate of Incorporation, as amended, to increase the authorized number of shares of Common Stock was approved, and the appointment of Ernst & Young as the independent auditor of the Company for 1994 was ratified.

A tabulation of the voting at the Annual Meeting with respect to the matters indicated is as follows:

## Election of Directors

Name ----	For ---	Withheld -----
Harold W. Andersen	92,331,094	493,083
Keith E. Bailey	92,348,104	476,073
Ralph E. Bailey	92,336,272	487,905
Ervin S. Duggan	92,385,842	438,335
James C. Lewis	92,380,640	443,537
Jack A. MacAllister	92,357,224	466,953
James A. McClure	92,339,273	484,904
Peter C. Meinig	92,389,193	434,984

## Amendment to Restated Certificate of Incorporation

For ---	Against -----	Abstain -----
87,709,266	4,695,185	419,726

## Ratification of Appointment of Independent Auditor

For ---	Against -----	Abstain -----
92,182,902	259,296	381,979

To the best of the Company's knowledge, there were no broker nonvotes with respect to the election of directors, the approval of the amendment or the ratification of the auditor.

## PART II. OTHER INFORMATION (Concluded)

## Item 6. Exhibits and Reports on Form 8-K

- (a) The exhibits listed below are filed as part of this report:
- Exhibit 11--Computation of Earnings Per Common and Common- equivalent Share
  - Exhibit 12--Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividend Requirements
- (b) During the second quarter of 1994, the Company did not file a Form 8-K.

THE WILLIAMS COMPANIES, INC.  
 COMPUTATION OF EARNINGS PER COMMON AND COMMON-EQUIVALENT SHARE  
 Six months ended June 30, 1994 and 1993

	(Thousands, except per-share amounts)	
	1994	1993
	-----	-----
Primary earnings:		
Income before extraordinary loss	\$126,800	\$161,700
Preferred stock dividends:		
\$2.21 cumulative preferred stock	4,400	4,400
\$3.875 cumulative convertible exchangeable preferred stock	-	2,900
	-----	-----
Income before extraordinary loss, net of preferred stock dividends	122,400	154,400
Extraordinary loss	(11,100)	-
	-----	-----
Income applicable to common stock	\$111,300	\$154,400
	=====	=====
Primary shares:		
Average number of common shares outstanding during the period	103,610	94,786
Common-equivalent shares attributable to options and deferred stock	890	1,162
	-----	-----
Total common and common-equivalent shares	104,500	95,948
	=====	=====
Primary earnings per common and common-equivalent share:		
Income before extraordinary loss	\$1.17	\$1.61
Extraordinary loss	(.11)	-
	-----	-----
Net income	\$1.06	\$1.61
	=====	=====
Fully diluted earnings:		
Income before extraordinary loss	\$126,800	\$161,700
Preferred stock dividends:		
\$2.21 cumulative preferred stock	4,400	4,400
	-----	-----
Income before extraordinary loss, net of preferred stock dividends	122,400	157,300
Extraordinary loss	(11,100)	-
	-----	-----
Income applicable to common stock	\$111,300	\$157,300
	=====	=====
Fully diluted shares:		
Average number of common shares outstanding during the period	103,610	94,786
Common-equivalent shares attributable to options and deferred stock	955	1,398
Shares attributable to conversion, assumed at January 1, 1993 to the conversion dates, of convertible exchangeable preferred stock	-	6,312
	-----	-----
Total common and common-equivalent shares	104,565	102,496
	=====	=====
Fully diluted earnings per common and common-equivalent share:		
Income before extraordinary loss	\$1.17	\$1.53
Extraordinary loss	(.11)	-
	-----	-----
Net income	\$1.06	\$1.53
	=====	=====

THE WILLIAMS COMPANIES, INC. AND SUBSIDIARIES  
 COMPUTATION OF RATIO OF EARNINGS TO COMBINED FIXED CHARGES  
 AND PREFERRED STOCK DIVIDEND REQUIREMENTS  
 (Dollars in millions)

	Six Months Ended June 30, 1994 -----
Earnings:	
Income before income taxes	\$194.6
Add:	
Interest expense - net	71.9
Rental expense representative of interest factor	18.5
Interest accrued - 50 percent owned company	15.6
Other	1.2
	-----
Total earnings as adjusted plus fixed charges	\$301.8 =====
Fixed charges and preferred stock dividend requirements:	
Interest expense - net	\$ 71.9
Capitalized interest	3.3
Rental expense representative of interest factor	18.5
Pretax effect of dividends on preferred stock of the Company	6.8
Interest accrued - 50 percent owned company	15.6
	-----
Combined fixed charges and preferred stock dividend requirements	\$116.1 =====
Ratio of earnings to combined fixed charges and preferred stock dividend requirements	2.60 =====

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE WILLIAMS COMPANIES, INC.  
(Registrant)

/s/ Gary R. Belitz  
Gary R. Belitz  
Controller  
(Duly Authorized Officer and  
Chief Accounting Officer)

August 15, 1994

## INDEX TO EXHIBITS

EXHIBIT NUMBER -----	EXHIBITS -----	SEQUENTIALLY NUMBERED PAGES -----
11	Computation of Earnings per Common and Common-equivalent share	
12	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividend Requirements	

THE WILLIAMS COMPANIES, INC.  
 COMPUTATION OF EARNINGS PER COMMON AND COMMON-EQUIVALENT SHARE  
 Six months ended June 30, 1994 and 1993

	(Thousands, except per-share amounts)	
	----- 1994 -----	----- 1993 -----
Primary earnings:		
Income before extraordinary loss	\$126,800	\$161,700
Preferred stock dividends:		
\$2.21 cumulative preferred stock	4,400	4,400
\$3.875 cumulative convertible exchangeable preferred stock	-	2,900
	-----	-----
Income before extraordinary loss, net of preferred stock dividends	122,400	154,400
Extraordinary loss	(11,100)	-
	-----	-----
Income applicable to common stock	\$111,300	\$154,400
	=====	=====
Primary shares:		
Average number of common shares outstanding during the period	103,610	94,786
Common-equivalent shares attributable to options and deferred stock	890	1,162
	-----	-----
Total common and common-equivalent shares	104,500	95,948
	=====	=====
Primary earnings per common and common-equivalent share:		
Income before extraordinary loss	\$1.17	\$1.61
Extraordinary loss	(.11)	-
	-----	-----
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	=====	=====
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	-----	-----
Income before extraordinary loss, net of preferred stock dividends	122,400	157,300
Extraordinary loss	(11,100)	-
	-----	-----
Income applicable to common stock	\$111,300	\$157,300
	=====	=====
Fully diluted shares:		
Average number of common shares outstanding during the period	103,610	94,786
Common-equivalent shares attributable to options and deferred stock	955	1,398
Shares attributable to conversion, assumed at January 1, 1993 to the conversion dates, of convertible exchangeable preferred stock	-	6,312
	-----	-----
Total common and common-equivalent shares	104,565	102,496
	=====	=====
Fully diluted earnings per common and common-equivalent share:		
Income before extraordinary loss	\$1.17	\$1.53
Extraordinary loss	(.11)	-
	-----	-----
Net income	\$1.06	\$1.53
	=====	=====

THE WILLIAMS COMPANIES, INC. AND SUBSIDIARIES  
 COMPUTATION OF RATIO OF EARNINGS TO COMBINED FIXED CHARGES  
 AND PREFERRED STOCK DIVIDEND REQUIREMENTS  
 (Dollars in millions)

	Six Months Ended June 30, 1994 -----
Earnings:	
Income before income taxes	\$194.6
Add:	
Interest expense - net	71.9
Rental expense representative of interest factor	18.5
Interest accrued - 50 percent owned company	15.6
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	-----
Total earnings as adjusted plus fixed charges	\$301.8 =====
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Ratio of earnings to combined fixed charges and preferred stock dividend requirements	2.60 =====